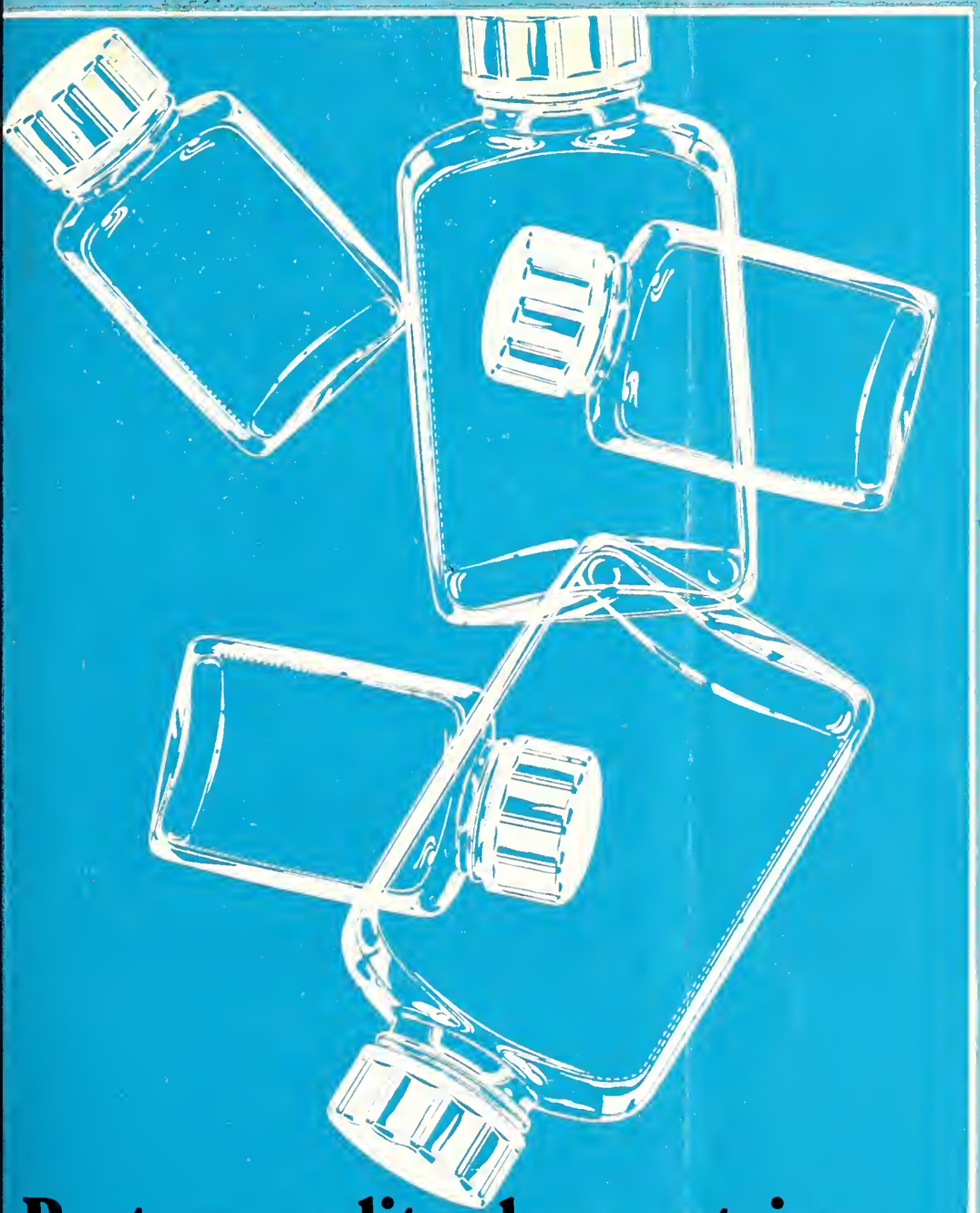
Y 20, 1972

CHEMIST & DRUGGIST

newsweekly for pharmacy



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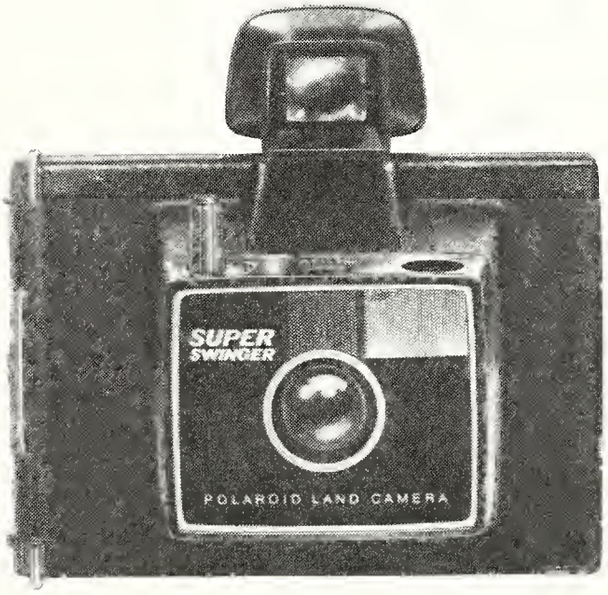
BMA report advocates unit packs

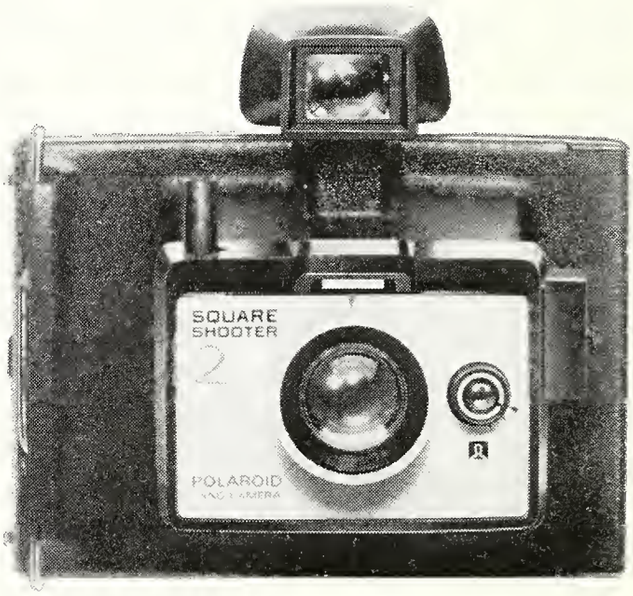
D-i-y moves into cosmetics industry

Dangers of running a 'mixed' outlet

W. R. L. Brown is the new Guild president

Apart from Instant Pictures they'll also take a lot of money





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With Polaroid's planned massive advertising support on network television, this camera will make a major contribution to your total photographic business.

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Contact your local Vestric branch or representative *now*.

*Suggested Retail Prices

Vestric Ltd

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CHEMIST & DRUGGIST

113th year of publication Vol. 197 No. 4810 The newsweekly for pharmacy

Editor Arthur Wright, FPS, DBA

Deputy Editor R. E. Salmon, MPS

Markets Editor W. S. Bowman, MPS, MIPharmM

News Editor Charles Ward

Technical Editor P. J. Merry, BSc, MPS

Information Services I. H. Cotgrove

Advertisement Manager James Lear

Advertisement Executives
J. Foster-Firth, MPS
John C. Jackson

Production K. Harman

Published every Saturday by
Benn Brothers Ltd,
25 New Street Square, London EC4A 3JA
(01-353 3212) Telex 887026
Subscription Department,
Lyon Tower, 125 High Street,
Colliers Wood, London SW19
(01-542 8575)

Midlands office
240-244 Stratford Road,
Shirley, Solihull, Warwicks
021-744 4427

Scottish office
74 Drymen Road,
Bearsden, Glasgow
041-942 2315

North East office
Permanent House
The Headrow, Leeds LS1 8DF
Leeds 22841

North West office
491 Chester Road,
Old Trafford, Manchester M16 9HF
061-872 5151

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A Benn Group Journal

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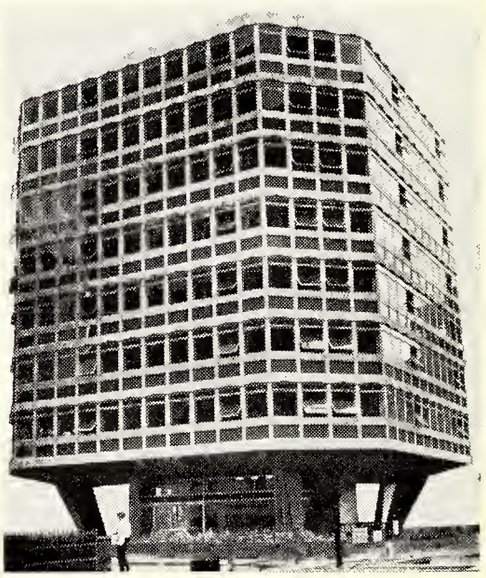


The C&D editorial and advertising departments are now at 25 New Street Square, London, EC4A 3JA

'Stalling' over barbiturates is denied

"Barbiturate sleeping tablets are available in quantities which are not desirable," admitted Sir Ronald Tunbridge, chairman of the British Medical Association's board of science, last week.

Sir Ronald was commenting on a section of the board's annual report on barbiturates and similar sedative/hypnotic drugs (*C&D*, May 13, p 665).

Barbiturates were widely used, the amount of addiction was relatively small but there was however "a fair bit of habituation", he continued.

The board's request that the question of adding those drugs to the list of drugs controlled under the Misuse of Drugs Act 1971 be reviewed in two years' time was "not just a stalling tactic."

Preparations

Because of the many preparations containing barbiturates there would be administrative difficulties in implementing the controls.

Sir Ronald described moves such as educating students and doctors on the problem and the setting up of local committees to look into barbiturate misuse.

He speculated that if the Act had been in force when barbiturates were first produced they would have been scheduled immediately.

Action was taken over amphetamines, he said, admittedly a bit late in the day.

Commenting on the BMA's decision to ask the Department of Health to start an inquiry into the extent of the use of barbiturates and other widely prescribed sedatives and hypnotic drugs, the Pharmaceutical Society said that it fully supported the move. The Society had been campaigning for a curb on the supply of such drugs for years.

"We should like to think that our voice has not gone unheard," said a spokesman of the Society, "for the number of prescriptions decreased steadily from 14·2m in 1968, 13·1m in 1969 and 12·2m in 1970—the last year for which figures are available. But we cannot fail to note that during the same period the number of prescriptions for non-barbiturate sleeping tablets increased from 5·4m in 1968 to 6·6m in 1970. This is a trend which also merits investigation.

"There is usually a very good reason why a normal healthy person cannot sleep—a sudden death in the family, a change of job, matrimonial trouble or financial difficulties. Sleeping tablets may then be necessary for a short time but reliance on them for months or years is surely not the right answer.

"We respect the right of the doctor to prescribe what he thinks is best for his patient, but we would like to recommend that where he suspects that a patient is becoming addicted that the maximum supply of a barbiturate should not exceed 28 days.

"A recent survey of nearly 60,000 prescriptions of all types has shown that over 25 per cent were for 4-12 weeks supply. Prescriptions for 200-700 tablets are not uncommon."

Minister's interest in promotions

"I take a close interest in promotions which appear to be wasteful," Sir Keith Joseph, Secretary for Social Services, said in the Commons on Tuesday.

Answering a question on the issue of "water colour pictures" raised by Mr L. Pavitt, he said the literature had been referred to the Association of the British Pharmaceutical Industry to see whether it conformed to the ABPI code of practice. However, Sir Keith added that the leaflet contained promotional and clinical information as well as the picture reproductions.

Mr Pavitt also asked about the free supply by a manufacturer of Diabenese tables to hospitals "as a means of influencing the prescribing habits of doctors in favour of a brand name." But Sir Keith did not feel justified in advising hospital authorities to refuse the offer of free supplies from the sole source of a patented drug.

Services provided by the National Pharmaceutical Union for its members were "very much envied" by a party of 28 German proprietor pharmacists who visited Mallinson House on May 10. All were members of the Association of Professional Organisations of German Pharmacists and the party included their president, Herr Walter Riemerschmid, who remarked on the similarity of pharmacy in the UK to that in Germany. Now that the two countries were opening their official negotiations they could learn much from each other and profit immeasurably from their new ties. In the picture, Herr Riemerschmid (left) is greeted by Mr J. Wright, NPU group director

Medicines 'zero VAT' bid fails

Commons amendments to the Finance Bill tabled on Tuesday sought to extend value added tax zero rating to all the pharmaceutical and other "official" preparations, and the new "essential" medicines at present exempt purchase tax.

However, the amendments were rejected by the House, Mr John Nott, Treasury Minister of State, saying that the present yield of purchase tax from proprietary drugs and medicines was about £17m a year. VAT would only yield about £10m.

The Finance Bill gives a zero rating only to items supplied on prescription. But the amendment, tabled by Mr J. Hill, Dr Tom Stuttaford, Sir Harman Nicholls and Mr McCrindle, would cover all items complying with the provision of Part II of Schedule I to the Purchase Tax Act 1963, and to goods specified in the Schedule to the Purchase Tax (No 5) Order 1971 (see *C&D Directory*, 1972).

Also rejected were amendments to zero-rate the following: elastic stockings; surgical dressings; family planning aids, materials and prescriptions not covered by a doctor's certificate; hearing aids; sanitary towels and tampons.

All-party 'voice' for retailers

An all-party retail group of members of both Houses of Parliament has been formed to ensure that the voice of the industry will be heard in Parliament.

At a reception to mark the group's formation Lord Redmayne, chairman of the Retail Consortium, said that retailing had not been sufficiently regarded as a significant part of the national economy, and as one of the largest employers in the country.

The reception was attended by Members of both Houses who were either independent retailers or had interests in the multiple or department store trade, in the Co-operative Union or in retail trade unionism. Mr Geoffrey Finsberg (Hampstead) was elected chairman.

Danger labelling for products?

A move to amend the law relating to the labelling of hazardous products used in the home and garden is to be made in Parliament on May 24. Mrs Oppenheim hopes to present a Private Member's Bill "under the ten minute rule" entitled Hazardous Products (Uniform Labelling) Bill.

Do-it-yourself enters the cosmetics industry

The fashion for do-it-yourself moves into the cosmetics industry with the introduction to the UK from America of a product in the Bonne Bell range, Well Spring.

This oily liquid preparation is claimed to be the result of two years' research and study and is formulated with over two dozen ingredients "that moisten, soften and nourish" the skin.

It can be used either on its own as an emollient or cleanser or shaken with various "natural products" to achieve different types of creams and lotions. Among the many recommended additives are milk or yogurt (night cream), tea (tanning lotion, "screening up to 50 per cent of the sun's burning rays"), strawberries (conditioner especially good for dry skins), white wine (cream with toner).

A typical recipe appearing in the instruction booklet included in each pack is: "Whole Egg with Beer. Add one part whole egg to two parts beer and add 1 tsp of this mixture to an equal part of Well Spring. (Stir beer before using until fizzing stops) and you have . . . a super hair treatment lotion.

Bonne Bell pack

Beer and eggs are both protein conditioners. Use this lotion as a treatment before each shampoo."

The Bonne Bell range, announced this week, will be on sale in Selfridges from the beginning of next month and will then be introduced gradually into selected Lewis group stores. Once sufficient stocks have been built up for national distribution—probably by the end of this year—the range will be sold through pharmacy outlets.

Well Spring comes in two sizes—4oz with one jar (£1·30) and 8oz with two containers (£2·10).

Guild fight for regional post in Wales

The Welsh Hospital Board planning committee has recommended that no regional pharmacist be appointed for Wales. Similarly the Guild of Hospital Pharmacists' council thought it probable that, in implementing the Noel Hall Report recommendations in Northern Ireland, no regional pharmacist would be appointed although area pharmaceutical services were being considered there.

It was stated that Miss Greenleaf had again written on behalf of the Guild objecting to the Welsh recommendation, which was still subject to the Welsh Board's approval.

The matter was discussed at a meeting of the Guild Council on May 12 (p 713). Council anticipated that its objection would be put before the Board this week.

Concerning implementation in Northern Ireland it was decided to contact the Northern Ireland Branch of the Guild offering a visit from a Council member.

Medicines only restriction in SA?

In a circular to members of the pharmaceutical society in South Africa, the president of the society, Mr A. J. Sonnekus, says that the Minister of Health has been asked to "take positive steps to ensure that medicines are sold only by chemists." Mr Sonnekus said his society were seeking to rewrite article 76 of the Medical, Dental and Pharmacy Act of 1928 to give greater control to pharmacists.

The chairman of the Cape Western branch of the society said that it was precarious to have lay people—such as managing directors and shareholders—dictating policy to pharmacists as this could create a situation whereby the pharmacist could infringe the ethics of his profession.

Wellcome display

Medieval doctors divined rather than diagnosed virtually all ailments from the urine. This eight-inch painted wood figure of Saint Cosmas, part of a newly opened display at the Wellcome Institute of the History of Medicine, Euston Road, London, holds the urine flask that is a symbol of his profession.

Saint Cosmos and Saint Damian, twin brothers martyred under Diocletian in 287 AD, are patron saints of doctors and pharmacists.

At the Wellcome Institute of the History of Medicine the permanent collection is in the course of being completely rehoused.

Proprietaries assembly report available

Three working parties to carry forward decisions of last year's first general assembly of the World Federation of Proprietary Medicine Manufacturers have been established, and their membership is expected to be finalised at the American association's meeting.

One of the working parties will cover the preparation of a world advertising code for proprietary medicines; a second will cover information services, and the third will work on the "vexed question" of producing a compatible multilingual terminology.

The proceedings of the first world assembly, held in London, have now been published in three languages. Introducing the report, Don Bryant, chairman of the WFPMM, writes that the assembly gave the industry "a constructive platform to guide its conduct throughout the world in the years to come.

"Because of the recognised importance of home medication to health generally we accept the concomitant responsibility of maintaining the highest standards in distribution and in advertising."

'Visual arts in medicine' display

The first-ever public exhibition of the work of medical artists, medical photographers and visual aids producers in the National Health Service will be held at the Royal Exchange in the City of London from September 21 to October 4.

The exhibition is being sponsored by the Association of the British Pharmaceutical Industry, in conjunction with the Royal Photographic Society medical group, the Medical Artists' Association and the Institute of Medical and Biological Illustration.

Prizes of £100, £50 and £25 are being offered by the ABPI for the best photographs submitted showing the use of a pharmaceutical preparation in medical treatment, or some aspect of pharmaceutical research. Entrants must be full-time workers in the Health Service or in medical/pharmaceutical laboratories.

Entry details are available from ABPI Information Services, 162 Regent Street, London W1. Closing date is July 21.

Boots staff share bonus

Nearly 40,000 employees of the Boots Co Ltd are this year to share £3,059,000, the highest amount ever paid out under the company's profit earning bonus scheme and distributed to all members of the staff with more than twelve months' service. The total distribution, an increase of £837,000 on a year ago by some 39,000 qualifying employees, follows the record profits announced by the company (see p 698).

The bonus is regularly 8½ per cent of the past year's profit from the company's UK operations (calculated before deducting the bonus itself).

COMPANY NEWS

Own-brand lines hoist Boots profits

Sales by the Boots Co Ltd in the year ended March 31 reached £303·5m against £257.4m in the previous year. Profits, before tax, are £34·2m against £24·9m in 1970-71 and against £33·5m forecast when the company made a bid for Glaxo Group Ltd. Taxation takes £14·5m against £10·6m in the previous year.

According to the chairman, Mr Willoughby Norman, own-brand products, particularly cosmetics, played a significant part in the improved margins. He stated that a successor to Brufen is now under clinical trial.

Some £7·25m is to be spent on the retailing business and a 9 per cent space increase is looked for. Another £4m is to be spent on manufacturing and distribution.

About the same time as the company's trading results were announced Boots opened their largest ever all-department store, a two-storey complex covering 41,000 sq ft in the new Victoria Centre, Parliament Street, Nottingham. The new store will have 10,000 sq ft more selling area than Boots' New Street, Birmingham, store, until now the company's largest shop.

When completed, in the autumn of this year, the Victoria Centre will be the largest enclosed, centrally heated and air-conditioned shopping centre in Europe with a total sales area of around 400,000 sq ft. It will also have, underground, Britain's largest car park with an initial capacity for 1,650 cars, rising to 3,000.

A spokesman for Boots Ltd said there would be more space given in their new shop to traditional merchandise ranges while leisure goods covering photographic equipment, audio equipment, gardening, home wine making and artists materials would all figure prominently.

On the ground floor there is a complete Babyboots shop built into the store.

Miss Gladys Pearson has been using Wellcome insulin for nearly 50 years. Last week she met Mr R. N. Fox who, in 1922, worked on the production of the first Wellcome insulin. Miss Pearson was shown round the insulin production plant at the Burroughs Wellcome factory in Dartford. In the picture she is seen with Mr Fox and Mr H. Aldous (centre), the insulin packing manager, watching inspection of insulin vials

Sorting balance for Beecham

For quicker and accurate assessment of the content of unit dose preparations in the form of tablets and gelatine capsules, Beecham Research Laboratories have purchased an automatic sorting balance from C.I. Electronics, Salisbury.

The balance supplied consists of a vibrating hopper which feeds the capsules to each of the two weighing heads. From this point each side of the balance performs a discrete function. Each weighs the capsules at a rate of 23 per minute and according to pre-set weight limits passes them to three outlets—low rejects, acceptances, high rejects. Upper and lower accept levels can be set in 1mg steps up to 999mg.

Capacity of the feed hopper is approximately 28,000 capsules and there are facilities for counting the number of items passed into each of the three categories.

PD&Co's £50,000 storage system

Parke, Davies & Co's new headquarters at Pontypool, Mon, has recently seen the completion of a contract for the design, manufacture and installation of a complete storage, handling and dispatch system which was undertaken by PLC Engineering Co, Hayes, Middlesex.

Compared with the facilities at their previous laboratories at Hounslow, the new system at Pontypool, costing £50,000, is giving improved throughput and performance with reduced handling, yet it occupies less floor space. Some 17,000 separate items per day are dealt with, and there is built in to the system a substantial expansion factor.

Schering AG, hold net profit

Net profit of Schering AG, Berlin, at Dm 43m was about the same as in 1970 although the parent company's sales rose 12·3 per cent to Dm 734m. Group turnover was Dm 1,215m, up 17·4 per cent. Dividend is unchanged at 20 per cent.

Machines for European market

A new company, European Labelling Machine Systems Ltd, trading as EMS (European Machine Systems) and specialising in the manufacture and marketing of in-line, self-adhesive labelling machines, commenced operations recently. It intends to concentrate on providing equipment for the European pharmaceutical industry.

Formerly Harland Machine Systems Ltd, of Basildon, Essex, the new company, an independent subsidiary within the Harland Group, has its offices and factory at the Agecroft Trading Estate, Langley Road, Salford 6. Managing director is Mr Tim Parker, who was previously with the Electronic Controls Co (ECC) as export sales and marketing manager. Technical director is Mr Barry Aldous, who was also with ECC.

Jackel acquire a wholesaler

Jackel & Co Ltd have acquired Bremner-White Ltd, sundries and toiletries wholesaler based in Newcastle-upon-Tyne. Bremner-White will continue to operate as self-contained organisation within the Jackel group of companies and be managed by the present resident director, Mr Ernest M. White. Additional directors appointed to the board are Graham R. McConnochie, chairman; Allan B. Anderson and C. M. Taylor.

In brief

Farbwerke Hoechst AG: Operating profit in 1971 was DM 223·5m against DM 296·4m in 1970. Dividend is cut from 20 per cent to 15 per cent.

Schwarzkopf Ltd's marketing division, headed by Dr E. Riepe, have moved to new offices attached to their factory at Aylesbury, Bucks. The administration and accounts section remain at their head offices, Eastcote, Middlesex.

Ayrton Saunders & Co Ltd's subsidiary company operating in Dublin has been taken over by the United Drug Co Ltd, Ballina. It will continue under its present title Ayrton Saunders & Co (Dublin) Ltd, for the time being, but the name will be changed in due course.

Appointments

Cooper, McDougall & Robertson Ltd: Mr W. S. MacArthur has recently been appointed northern area sales manager for the livestock division of the company. His area covers Cumberland, Durham, Lancashire, Northumberland, Westmorland and Yorkshire.

William R. Warner & Co Ltd: Ian Jenkins, MPS has been appointed corporate planning manager; Peter Simmonds and Roger Rackstraw are appointed product managers in the new consumer products group. Michael Jump, BA is appointed export executive for the group.

Hickson & Welch (Holdings) Ltd: Mr R. A. Clark has been appointed to the board.

PEOPLE

Mr Horace Lloyd Evans, MPS has retired after 33 years with Glaxo Laboratories Ltd. He qualified in 1934 and managed retail pharmacies in Hastings and in London before joining Glaxo as a public health representative in 1938.

During the war years Mr Lloyd Evans was involved in the production of penicillin and, later, vitamin D. He worked as a medical then public health representative mainly in the London area up until the early 1960s when he concentrated on representative training and other activities.

Mr W. Walton, BPharm, FPS, after 17 years with CIBA and six years as marketing director with Berk Pharmaceuticals Ltd, is leaving the pharmaceutical industry to go into stockbroking. Mr Walton has always taken an active interest in investments, and having been invited to join a City firm of stockbrokers he has now decided to make his hobby a full time occupation. He will not however be relinquishing his interest in the industry completely and will be handling selective management and marketing projects for pharmaceutical companies as a private consultant.

Mr Eric Humphrey, BPharm, MPS, has joined the Bristol-based Mills Chemists as managing director. Mr Humphrey was previously with E. Moss Ltd for 16 years.

Dr K. W. Bentley, assistant research director of Reckitt & Colman pharmaceutical division, is the recipient of the Chemical Society's first award for medicinal chemistry sponsored by Boots Co Ltd.

The Society this week presented a series of new awards covering different areas of chemistry.

Through Dr Bentley's work on thebaine the understanding of morphines activity has been deepened. He identified the analgesic component of the morphine molecule and demonstrated how this could be enhanced. One result of this was the production of etorphine hydrochloride.

Dr Bentley has also been involved with the synthesis of reversing agents which neutralise analgesic activity within the body.

Professor D. H. R. Barton, Nobel Laureate, of Imperial College, London, gave the Society of Cosmetic Chemists 1972 medal lecture last week. His subject was 'topical steroids."

Deaths

Johnston: On May 6, Mr Galbraith Johnston, MPSNI, 127 Islandmagee Road, Whitehead, co Antrim. Mr Johnston qualified in 1927. For many years he served with Grattan & Co Ltd, Belfast and subsequently conducted his own pharmacy at Shore Road, Belfast. He retired some years ago.

Loughrey: On May 4, Mr James Benedict Loughrey, MPSNI, 202 Antrim Road, Newtownabbey, co Antrim, aged 50. Mr Loughrey qualified in 1943. For the past 25 years he had carried on his own pharmacy at Antrim Road, Newtownabbey.

Paines: On May 9 Mr Henry Wilfrid Paines, MPS, 1 Sandy Lodgeway, Northwood, Middlesex, aged 78. Mr Paines qualified as a pharmacist in 1919 and after a short spell in retail pharmacy he joined the Armour Co later taking charge of their laboratory division. In 1925 he left Armour to go into partnership with Mr J. F. Byrne and eventually he and Mr Byrne founded Paines & Byrne Ltd in 1929. He retired from active participation in the company's affairs but continued in his office as chairman until his death.

During his retirement Mr Paines was fully occupied with a number of projects included among which was his position as honorary secretary to the British Supporting Group of the World Medical Association.

Sadler: On May 15, Mr S. F. Sadler, director of Chas Zimmermann & Co Ltd from 1947 until his retirement at the beginning of 1970. Mr Sadler who was 67 joined Zimmermann in 1921 and was well known by a wide circle of friends in the essential oil and perfumery trades.

Topical reflections by Xrayser

Draft principles

No pharmacist could fault the principles enunciated in the draft directive emanating from the European Economic Community, and in accepting all of them, albeit with a reservation, the Council of the Pharmaceutical Society has acted with correctness as the professional representative of pharmacy in Great Britain.

From the pharmacist's standpoint, there could be no possible objection to the clause relating to the restriction to the pharmacist of the supply of medicinal products to the public.

And, again professionally, there can be no objection to restricting the goods in which a pharmacist is authorised to trade in his pharmacy. Although a previous move by the Society in that direction was not markedly successful, it is to the Council's credit that its aspirations have not altered.

The clause relating to medical laboratory analysis, as practised in some European countries, is a difficult one, for any attempt by pharmacy to advance in that direction has not made progress, and the work has gone elsewhere, and even under the most favourable circumstances is unlikely to leave the hands of its present practitioners.

The sixth clause states: "It is considered that full professional responsibility for the pharmacist is of such importance that he should at least be the owner of the medicaments he supplies and the apparatus and equipment that is in the pharmacy." (There is an exception where the pharmacy is the property of a public authority or non-profit-making co-operative institution.) It is in regard to that clause that the Council, though giving its backing to the principle, enters the reservation that although there is merit in the situation, the existing position of general practice pharmacy in this country must be taken into consideration.

Reservation

One has only to read the report of pharmaceutical practice and administration in several European countries as detailed in your report of the international pharmaceutical management conference held at Brighton (p 680) to realise how different is the pharmaceutical scene, and to appreciate how much simpler assimilation might be into the pattern of the USA.

But the Council's reservation does refer to the "existing position", from which one might be permitted to surmise that, taken in conjunction with the expressed support, future planning will be directed to removing any need for reservation. Pharmacy in Britain is being offered an opportunity, and a challenge to its waywardness. Its future as a profession is in the balance.

Not for transfer

I, and I am sure many others, endorse unreservedly the sentiments expressed in your editorial comment on the wonderful record of Miss M. A. Burr and Mr H. Steinman. Their distinguished service has been given over a quarter of a century of unprecedented change, and they have added to the dignity of their profession while adding to their own stature. And while Harry Steinman might not, at Old Trafford, command the same fee as Denis Law, his value as treasurer is beyond price and we won't listen to any question of a transfer.

OUR 1972 SALES PROMOTION-

another Glendinning special to cap last year's huge success

ROBINSON'S

NEW BABY FOOD PROMOTION

This year it's going to help all your Robinson's baby lines

Last year's Robinson's promotion ("Puzzle Prizes") was an absolute winner with mothers, in their tens of thousands. And so . . . we're launching another full scale consumer promotion – Nursery Wall Cards.

They're free when mothers collect tokens from Instant Baby Foods, Baby Cereals and, this year, Baby Syrups too!

It will be child's play to make this promotion work for you. Just stock and display the special packs and leaflets to win bigger profits from the Robinson's Nursery Wall Card Promotion.

FREE FROM ROBINSON'S

NURSERY WALL CARDS

This year's promotion gift . . . Nursery Wall Cards. A set of eight makes up a colourful picture of favourite nursery rhymes – and because they're made of a special plastic each one sticks, as if by magic, to any clean, shiny surface.

All your customers have to do to get this colourful nursery prize is to collect a set of 8 numbered pieces from the special packs of Robinson's and send them to us.

Starter pieces are *given* away, in our advertisements and in your display leaflets.

Couldn't be easier, couldn't be better.

This promotion will be featured in whole colour pages in – MOTHER * WOMAN & HOME * TRUE MAGAZINE * PINS AND NEEDLES * FAMILY CIRCLE * TRUE STORY * TRUE ROMANCES – so it's really going to be big.

ROBINSON'S Baby Foods & Syrups

INSTANT BABY FOOD · BABY RICE · GROATS · MIXED CEREAL · ROBINSON'S BABY SYRUPS

Reckitt & Colman Food Division, Norwich, NOR 75A

NEW PRODUCTS AND PACKS

Cosmetics and toiletries

Miners eye shadows

Just like children's water paints is how Miners describe their new water colour eye shadows (£0·16) which, as they are not made from pressed powder, are said to mix to any colour desired. Six shades are available, yellow, blue, turquoise, mauve, green and pearly mixer.

Also new from Miners is a roll-on foundation (£0·32) in an unbreakable container and containing a moisturiser. According to their research, teenagers found they could apply just the right amount and then blend in with the fingertips. This comes in four shades, pale, beige, medium anad dark.

To complement the brighter clothes now on sale, there are new bright shades in three eye shadow ranges. In the pearly collection come Azure, Turquoise, and Lime, in frosted shadow stick come Pearly Yellow, Heather, Pink, Blue, Turquoise and Lime and in Matte Shadow stick Bright Blue, Green and Mauve and Indigo, Peacock and Red (Myram Picker Ltd, Hook Rise, Kingston By-pass, Surbiton, Surrey).

Lemon cold cream

Chesebrough-Pond's have introduced a Lemon cold cream, designed especially to cleanse young oily skins. It is presented in a white opal jar with lemon coloured label and green top and is available in two sizes, 42cc (£0·27) and 90cc (£·44).

Counter units, with a headboard featuring model Maudie James, holding six of the large size and 12 small are obtainable. Extensive advertising is taking place and full-colour pages will be seen in leading women's magazines from July onwards (Chesebrough-Pond's Ltd, Victoria Road, London NW10).

Orlane's B21

Orlane have extended their B21 formula, launched in the cream version in 1968, to Colloidal lotion in a 4oz pack (£7·50), emulsion in 4oz (£9·50) and fluid cream for body and bust in 7oz (£9·50), all presented in gold capped bottles and scented with Princesse d'Albret perfume.

The B21 formulation is said to be a

unique concentration of protein-giving elements called G.A. which tighten the muscular fibres, prolong the life of proteins in the cells and refine the skins. The Colloidal lotion is recommended for use in the morning or at night after cleansing and can replace the usual skin lotion or just be used during the two-week B21 "cure". The emulsion also containing colloidal molecules is designed as a treatment base for under make-up application, while the fluid cream is combined with placenta extracts and is for use anywhere on the body which needs tightening and toning through loss of elasticity. General distribution of the three products is from October 1 (Sirex Ltd, 125 High Holborn, London WC1).

Adagio foam bath

Fiona Sands have introduced a foam bath preparation to the Adagio range. It is presented in 135cc containers (£0·80) and is offered to the consumer at 15p off initially. All orders received before June 30 will contain these special offer packs (Fiona Sands, Queens Way, Croydon CR9 4DL, Surrey).

Azuree organic treatments

The Azuree division of Estee Lauder are launching a range of "Naturally Extracted Organic Treatments for Healthy Looking Hair", which contains herbal oils (rosemary, sage, thyme, sandalwood, camomile), vegetable oils and protein.

The collection comprises 8oz single-application natural shampoo (£1·50), designed to cleanse in one soaping; 8oz natural rinse (£1·50) in two variants, one for dry or normal hair and the other for oily; 5oz naturally enriched setting aerosol spray (£1·50); 5oz herbal pack conditioner and nourisher (£3) for restoring damaged hair by coating each shaft which remains "through repeated shampooings"; 9oz nautral care hair spray (£2·10) (Estee Lauder Cosmetics Ltd, 71 Grosvenor Street, London W1X 0BH).

Dietary

A new taste of honey

Ambrosium Health Foods are putting their new range of fruit-flavoured honey spreads on general distribution following test market successes. There are six flavours: honey n' raspberry, honey n' strawberry, honey n' lime, honey n'

blackcurrant, honey n' orange, honey n' lemon (£0·47).

Ambrosium Health Foods Ltd, Milbourne Street, Blackpool, are backing the sell-in with national competitions, leaflets and advertising. The competitions will be concentrated on magazines with a readership of mothers with young children. A consumer communications campaign will cover all daily newspapers, women's magazines and 300 large circulation weeklies.

The spreads are packed in polypropylene jars containing 230ml (8⅛ fl ozs), and are individually packed in cartons. Jars, cartons and enclosed leaflets are in the appropriate colours of the fruit flavour. The honey is fortified by brewers yeast and flavoured with pure fruit juice (Distributor Brewhurst Health Foods Supplies Ltd at their two depots: Alfonal House, Abbot Close, Oyster Lane, Byfleet, Surrey; and Holly Back Mill, Bolton Street, Radcliffe, Lancs).

Salt-free diet adjunct

A new dietary product for use by patients on a salt-free diet is Ruthmol baking powder from G. O. Woodward & Co Ltd. The product is issued in packets of 100g (£0·45) (G. O. Woodward & Co Ltd, Larkhall Laboratories, 225 Putney Bridge Road, London SW15).

Sundries

Duet tissues

Kleenex Duet tissues, making their debut from Kimberley Clark, are part of "a three pronged assault on the regular facial tissue market".

Duets, in a choice of blue or pink, are packed with a patterned tissue alternating with a plain one in a container with see through panel allowing the consumer to see what she is buying and providing pop-up dispensing. The price is the same as the regular Kleenex products.

The other two areas of the company's current developments are that Kleenex Carnaby tissues now come in deep tones rather than pastels, and packed in a redesigned pack with stronger colours, as do Kleenex white (Kimberley-Clark Ltd, Yorkfield, nr Maidstone, Kent).

PROMOTIONS

Nursery wall cards

Reckitt & Colman are giving away numbered wall cards, which in series of eight, make up nursery rhyme pictures. These are made of plastic and are said to stick to any shiny surface.

The numbered tokens which qualify for the cards are being given away with Robinson's baby products and the promotion is being advertised in *Mother, Woman & Home, True Magazine, Pins and Needles, Family Circle, True Story, True Romances* (Reckitt & Colman food division, Carrow, Norwich NOR 75A).

Campaign for Ambre Solaire

The biggest advertising campaign ever for Ambre Solaire is being run from now until the end of July.

The publications used are *Family Circle, Petticoat, Nova, She, Living, Honey, Woman, Woman and Home,* and *Woman's Realm,* and the advertisements will feature the tan planner which is available free to the public for the second year running. This is designed in disc form and gives guidance as to which Ambre Solaire product suits the different types of skin.

There is also a wide range of publicity material and merchandising units available for both Ambre Solaire and Duo Tan (Golden Ltd, Berkeley Square, London W1).

Sylvasun advertising

The suntan preparation in pill form, Sylvasun, will receive a comprehensive boost during the summer period through hard selling advertisements in national daily newspapers and women's interest magazines.

Point-of-sale material is available and there will be a mystery shopper contest. For the trade, there is a bonus of 14 invoiced as 12 (Intec Proprietaries (UK) Ltd, Crown House, London Road, Morden, Surrey).

Consumer offers

☐ NPUM are offering 7p off Lanalem hairspray, 3½p off Lemon liquid and Medicated shampoo and 2½p off Lemon cream shampoo and Olive oil treatment; 2½p off Nu-Soft Puffs and Nu-Cot Pleats; 1p off Sunpure orange and lemon during the buying period from May 22 to June 30 inclusive (NPU Marketing Ltd, Mallinson House, 321 Chase Road, Southgate, London N14 6JN).

Yardley May Queen

This month Yardley are running a display competition for sales assistants in pharmacies and department stores (to be judged separately). The winner will be termed the May Queen for mounting the most effective display on the theme 'May is Yardley Mini Spray Month" either in the window or in-store.

Prizes of over £1,400 will be awarded in three regions, south, midlands and north and these will comprise six firsts and over 100 runners up and merit awards. A photograph of the display and the entrant's name and address on the back should be sent before June 15 to: May Is Yardley Mini Spray Month, Yardley of London Ltd, 33 Old Bond Street, London W1.

In addition Yardley are currently spending £100,000 on television advertising. The company are advising retailers to display the units holding 27 mini sprays on the counters because "research shows that the normal counter sales level can be more than trebled if the display unit is so sited during a television advertising campaign".

10 good reasons for displaying new look Tubifoam...

Chiropodists everywhere use Tubifoam tubes for toe treatment and protection. Now, in new blister-packs, and a range of 5 sizes, inexpensive Tubifoam tubes are going to be best sellers for many other applications which don't need professional advice. There's a big value-for-money 12" length of Tubifoam in every pack, ready for your customers to cut off the exact amount they need each time. Tubifoam holds itself in place and offers all round protection. It is ideal, not only to relieve pressure and prevent chafing, but also for covering tender or bruised fingers and toes. Display the new Tubifoam packs prominently – and watch your sales increase.

Ask your usual wholesaler – or write direct to us,

BATEMAN-JACKSON

Tubiton House, Medlock Street, Oldham, Lancs.
Tel. 061-652 2222 Grams 'Tubiton' Oldham

A member of the Seton group

Distributors of Seton Specialised Surgical Dressings and Appliances.

...and here's 10 more!

ON TV NEXT WEEK

Ln = London; M = Midland; Lc = Lancashire; Y = Yorkshire; Sc = Scotland; WW = Wales and West; So = South; NE = North-east; A = Anglia; U = Ulster; We = Westward; B = Border; G = Grampian; E = Eireann; CI = Channel Islands.

Anadin: All except G, E
Anne French deep cleansing milk: Ln
Anne French moisture cream cleanser: M
Astral: Ln, M, Y, Sc, WW, NE, A, B, G
Close Up: All except E
Cutex colour schemers: Ln, M, Lc, Y, Sc
Dry Action Shield: Ln, Lc, Y, So, NE, A
Efferdent: Ln, M, Lc, Y, Sc, WW, So, NE
Elnett Satin: All except E, CI
Erasmic: Ln, Lc, Y, Wo, NE, A
Feel Free: All except E
Foot Guard: So
Fresh & Dry Alpine: Y, WW
Fresh & Dry with Natural Herbs: All except E, CI
Harmony hairspray: All except E
Hedex: All except U, E
Immac: Ln, M, Lc, Sc, So, NE, We, CI
Magic Moments: WW
Mum: All except E, CI
Polaroid sunglasses: All areas
Polaroid super swinger cameras: All areas
Q tips cotton swabs: Y
Reban: All except E
Right Guard: All except E
SR: All except E
Sunsilk hairspray: All except E
Sure: All except E
Techmatic: All except E
Vapona: All except Sc, G, E
Wilkinson Sword blades: All except E
Wisdom: All except E
Yardley mini sprays: All except E

TRADE NEWS

Bag pack for New Sylvia

The initial launch of New Sylvia Disposable Tab-End towels was so successful according to the manufacturers, Cuxson, Gerrard & Co Ltd, Fountain Lane, Oldbury, Warley, Worcs, that an improved pack has been introduced. This is a plastic bag with drawstring, printed in three colours and containing 10 towels (£0·10), instead of the previous 12.

The company's research is said to have shown that 83 per cent of users were proposing to change to the tab-end towel, against 13 per cent who preferred the loop version.

A short-term flashed, half-price offer is being made to the consumer, along with trade terms, which comprise offer 1: 24 "half price" packets at half price; offer 2:24 "half price" at half price and 24 at full price, less £0·12; offer 3: normal stock 13 invoiced as 12 with either order 1 or 2.

Farley's savoury cereal

Since the introduction of Farley's Twin Pack Rice there has been growing demand for a savoury cereal. To meet this demand Farley's Baby Rice with egg is now available in a pack of its own as well as in the twin pack. In rice with egg, Farley's have developed a special savoury flavour that blends naturally with gravy, broth or milk for use as baby's main course.

The introduction of this new pack has completed the carton re-design programme initiated by Farley's Infant Food Ltd, Torr Lane, Plymouth, PL3 5UA.

Morgan's changes

Morgan's Pomade Co Ltd, Colewood Road Industrial Estate, Swalecliffe, Whitstable, Kent, have redesigned the packaging of their hair products to incorporate a distinctive "M" motif. A new display card available with four cartons makes up a shelf display.

The company have also reformulated their hair colour restorer which is packed in a new bottle and is offered for a limited period to the consumer with a free anti-dandruff shampoo sample.

Advertisements for the products are appearing in *Radio Times, TV Times, News of the World, Daily Express, Sunday Telegraph* and the *Observer*.

Redesigned Radiol

Radiol Chemicals Ltd, Stepfield, Witham, Essex, have redesigned most of their veterinary range and have produced a new counter display unit and string of six showcards. As additional incentives, a spring bonus of an extra 10 per cent on orders of £8 and above is available to the trade and an advertising campaign

is beginning in the weekly and monthly equine journals, show schedules, catalogues and programmes.

Searle in US tie-up

Allergan and Co Ltd, a new company formed by Allergan Incorporated of California, USA, and G. D. Searle & Co Ltd, High Wycombe, Bucks, will market the Allergan range of ophthalmological specialities and contact lens care products in the UK.

The contact lens products are being introduced this month and the ophthalmological specialities in July. Distribution will be carried out by Searle at their Morpeth premises and manufacture in the UK by Searle is scheduled for July.

Packaging for Dentyrbleach

As an integral part of their forthcoming national sales campaign, Oakes & Co Ltd, Bishop's Hill, Hutton, Essex, are introducing a re-designed packaging for Dentyrbleach, denture cleanser. With the introduction of the new packaging, the company are also taking the opportunity of incorporating a new formula.

Co-incidental with the improved product and packaging comes the news that the managing director of the company, Mr E. D. Parsons, will be celebrating his 80th birthday by launching the campaign, which will feature mainly in the national Sunday, local and technical Press, with back-up point-of-sale material and direct mail "exercises" to chemists, dentists, and wholesalers to follow.

Distribution through wholesalers

United Chemists (Ucal) Ltd, Ucal Works, Cheltenham, Glos, GL52 6HD announce that Ucal Specialities can be obtained by wholesalers throughout the country for local distribution.

Shaver price

The price of the XTR7 foil head shaver, made by Philips Electrical Ltd, Century House, Shaftesbury Avenue, London, WC2H 8AS, published in our May 6 issue (p 637) should read £13·25.

Faberge new sizes

Faberge Inc, Ridgeway, Iver, Bucks, have introduced new sizes of Brut stick deodorant (£0·80), which now has a "push-up" action, and Xanadu antiperspirant spray in a 2oz pack (£0·60). The Brut product is supplied in a merchandiser in leather-finished ochre and black board and the Xanadu in a silver and amethyst unit.

Milk food prices corrected

Some Cow & Gate and Trufood baby milk trade prices supplied to us last week were incorrect. The correct prices are as shown in this week's Price Service Supplement.

Spring holidays

Robinsons of Chesterfield (Dressings division) will be closing their works and offices for the Spring bank holiday from 4.30pm on Friday, May 26 to June 2 inclusive. A few members of the staff will be available to handle urgent matters.

The offices of **Eli Lilly** will be closed from 4.45pm May 26 until 8.30am on Wednesday, May 31. To meet urgent requirements, telephoned orders will be accepted and despatched between the above hours on Tuesday, May 30.

The sales offices of **May & Baker Ltd** will be closed from 5.30pm on Friday, May 26 until 9am on Tuesday, May 30.

The order department of **Pharmaceutical Specialities (May & Baker) Ltd** will be closed from 5.30pm on Friday, May 26 until 9am on Tuesday, May 30. The Scottish distribution depot of Pharmaceutical Specialities at Cumbernald will also be closed at the same time. Urgent supplies required during this period can be obtained from John Bell & Croyden, 50 Wigmore Street, London, W1 (01-935 5555).

The offices of **Beecham Ethical Distributors,** Great West Road, Brentford, Middx, will be closed from 5.15pm on Friday, May 26 until 9am on Tuesday, May 30. Urgent supplies may be obtained from John Bell and Croyden, 50 Wigmore Street, London, W1.

Christmas showrooms

H. Bronnley & Co Ltd at 10 Conduit Street, W1, from May 1 (by appointment 01-629 8711); Skyways Hotel, Southampton, from June 12-15; St Enoch's Hotel, Glasgow, from June 19-23; Griffin Hotel, Leeds, from June 26-30; Royal Turks Head Hotel, Newcastle Upon Tyne, from July 3-7; Castle Hotel, Norwich, from July 3-6; Metropole Hotel, Brighton, from July 10-13; Midland Hotel, Birmingham, from July 10-13; Piccadilly Hotel, Manchester, from July 17-21; and Hendon Hall Hotel, Hendon, from July 31-August 3.

Richards & Appleby Ltd at St Enoch's Hotel, Glasgow, from June 19-23; Metropole Hotel, Leeds, from June 26-30; Station Hotel, Newcastle, from July 3-7; and Metropole Hotel, Brighton, from July 10-14.

Roger & Gallet Ltd at Griffin Hotel, Leeds, from June 25-29; Grand Hotel, Brighton, from July 9-13; and St Enoch's Hotel, Glasgow, from June 19-22.

Bonus offers

Minnesota 3M Laboratories Ltd, Morley Street, Loughborough, Leicestershire, LE11 1EP. Fresh-sox sizes 7, 8, 9, 10. 12 invoiced as 11 (until June 30).

MURINE®
for clear eyes, and more clear profit.

We shall be telling your customers all about eye pollution, and about new improved Murine, the modern approach to eye hygiene. We'll tell them how Murine contains Naphazaline HCl to remove redness and soothe irritated eyes.

Over 28,000,000 of them will see the intensive promotion appearing in the Daily Mirror, Radio Times, Daily Express, and Woman's Weekly.

Stock now on Bonus Terms and Display Murine for Clear Eyes – and more clear profit.

Free . . . one pack with every 12 you order during April and May 1972.

You get £1.34½ profit on an outlay of £2.62 (inc. p.t.)

To Abbott Laboratories Limited, Queenborough, Kent.

Please send, and invoice directly to me

.....DOZEN MURINE

at 13 for 12 Bonus Offer rate.

Name.....

Company.....

.....

Address.....

.....

.....

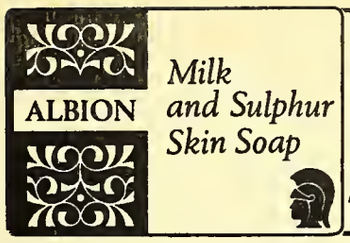
MU. 203

HEMIST & DRUGGIST

rice service

MULATIVE AMENDMENT
FEBRUARY
ARTERLY PRICE LIST

prices are given per unit unless wise stated. Bold upright figures) in the retail column indicate the is subject to resale price tenance. Italic figures (*0·14*) is facturer's recommended price. upright figures (0·14) is a sted guide.
rice advanced. *r* = Price reduced.
ew entry. *d* = Delete.
orrection. *i* = Insert.



NEW PACK
9p RETAIL
NOW BEING NATIONALLY ADVERTISED

		Trade £.p	Tax £.p	Retail £.p	
(671 Jeyes)				*d*	
(193 Brobat)				*i*	
ctant	210 ml	0.74dz	.. ..	*0.08*	
	340 ml	0.95dz	.. ..	*0.10½*	
	570 ml	1.35dz	.. ..	*0.15*	
v.c.				*d*	
N (4 Abdine) powder				*d*	
IYCIN (746 Lederle)					
s 250 mg	20	0.45	.. ..	*0.68*	TS
pack of 16				*d*	
IYCIN V (746 Lederle)					
s 250 mg	20	0.56	.. ..	*0.84*	TS
(61 APC)					
intravenous				*d*	
AWN (818 M&B)					
pack of 16				*d*	
ller	4 oz	2.40dz	.. ..	*0.30*	
	8 oz	4.48dz	.. ..	*0.56*	
PLAST (399 CG)					
gs first aid Mini-grip					
	M295	0.89dz	.. ..	*0.11*	
5 pieces assorted					
	M96	0.59	.. ..	*0.83*	
00 pieces assorted					
	M284	0.53	.. ..	*0.75*	
00 pieces 7/8 in x 2½in					
	M98	0.47	.. ..	*0.66*	
00 pieces ¾in x 3in					
	M99	0.47	.. ..	*0.66*	
25 pieces assorted					
	M95	0.68	.. ..	*0.95*	
50 pieces ¾in x 1½in					
	M97	0.51	.. ..	*0.71*	
50 pieces ¾in x 1½in					
	M304S	0.33	.. ..	*0.46½*	
50 pieces ¾in x 2½in					
	M304M	0.50	.. ..	*0.71*	
50 pieces ¾in x 3in					
	M304L	0.59	.. ..	*0.83*	
50 pieces assorted					
	M304	0.50	.. ..	*0.71*	
nable Mini-grip					
	M296	0.89dz	.. ..	*0.11*	
18 assorted	M207	0.52	.. ..	*0.75*	
ssorted 12 polythene pack					
	M371	1.43dz	.. ..	*0.17*	
x lyd	M271	1.26dz	.. ..	*0.15*	
x 5yd	M266	6.05dz	.. ..	*0.72*	
x lyd	M305	1.47dz	.. ..	*0.18*	
x 5yd	M267	7.40dz	.. ..	*0.88*	
x lyd	M272	1.73dz	.. ..	*0.20½*	
x 5yd	M268	8.60dz	.. ..	*1.03*	
n x lyd	M273	1.92dz	.. ..	*0.22½*	
n x 5yd	M269	9.75dz	.. ..	*1.17*	

		Trade £.p	Tax £.p	Retail £.p	
ADAPTOPRUF (339 CG)					
plaster 1in x 5yd	M205	1.40dz	.. ..	*0.15*	
2in x 5yd	..	2.28dz	.. ..	*0.28*	
ADMUNE (179 BDH)					
ampoule	1 ml	0.60	.. ..	0.90	
disposable syringe	1 ml	0.70	.. ..	1.05	
vial	10 ml	5.00	.. ..	7.50	
ADORN (514 Gillette)					
hair spray		1.92dz	0.538dz	*0.31*	
AGLA (208 BW)					
rubber bulb				*d*	
A.G.P. (1611 Sinclair)				*i*	
ointment No 1	15g	0.32	.. ..	*0.48*	
No 2	15g	0.46	.. ..	*0.69*	
AGPROSOL (17 Agprolin)				*d*	
AGPROSOL (1611 Sinclair)				*i*	
tablets	100	0.34	.. ..	*0.51*	
	250	0.76	.. ..	*1.14*	
AGPRONAP (17 Agprolin)				*d*	
AGPRONAP (1611 Sinclair)				*i*	
cream No 1	45g	0.24	.. ..	*0.36*	
No 2	60g	0.28	.. ..	*0.42*	
AGPROTANE (17 Agprolin)				*d*	
AGPROTANE (1611 Sinclair)				*i*	
ointment	28g	0.30	.. ..	*0.45*	
with hydrocortisone	15g	0.48	.. ..	*0.72*	TS
suppositories	12	0.40	.. ..	*0.60*	
with hydrocortisone	12	0.46	.. ..	*0.69*	TS
AIRWICK (671 Jeyes)					
aerosols, alpine, lilac time, springtime	283 g	1.89dz	.. ..	*0.18½*	
bottles wick		2.38dz	.. ..	*0.23½*	
refill		1.98dz	.. ..	*0.20*	
solid		2.54dz	.. ..	*0.27*	
ALBERTO CULVER (24 ACC)					
Get Set shampoo 495cc size				*d*	
ALBION (339 CG)					
cotton wool	1oz	0.48dz	.. ..	*0.06*	
	4oz	1.25dz	.. ..	*0.15*	
	1lb	3.93dz	.. ..	*0.48*	
paper wrapped	2oz	0.76dz	.. ..	*0.09*	
	8oz	2.15dz	.. ..	*0.25*	
	1lb	3.68dz	.. ..	*0.46*	
ALFONAL (29 Alfonal)					
Lin-O-Saf safflower oil	½ pt	1.60dz	.. ..	*0.18*	
	1 pt	2.76dz	.. ..	*0.31*	
	1 gal	1.695	.. ..	*2.26*	
Maizy biscuits plain					
or ginger	7 oz	1.32dz	.. ..	*0.14*	
cheese spread	3½ oz	2.45dz (2 dz)	.. ..	*0.13½*	
corn oil	1 pt	2.62dz	.. ..	*0.29*	
	1 qt	4.96dz	.. ..	*0.65*	
	1 gal	1.56	.. ..	*2.08*	
with alphium	1 pt	2.68dz	.. ..	*0.30*	
	1 gal	1.63	.. ..	*2.17*	
Snow Queen instant skimmed milk	1 lb	5.79 (2 dz)	.. ..	*0.32*	
Sun-O-Life sun flower seed oil	½ pt	1.44dz	.. ..	*0.16*	
	1 pt	2.43dz	.. ..	*0.27*	
	1 qt	4.59dz	.. ..	*0.51*	
	1 gal	1.43	.. ..	*1.90*	
yeast savoury spread	6 oz	4.63 (2 dz)	.. ..	*0.25*	
ALLERGILAC (307 C&C)	12oz	2.60dz	.. ..	*0.29*	
ALLINSON (40 Allinson)					
dried yeast	4 oz	4.34 (3 dz)	.. ..	*0.14½*	

		Trade £.p	Tax £.p	Retail £.p	
ALLPYRAL (1460 Dome)					
maintenance therapy 10,000 units vial	10 ml	7.50	.. ..	10.00	
skin testing solutions	vial	0.30	.. ..	0.40	
ALLPYRAL-MITE (1460 Dome)					
fortified maintenance therapy	vial	14.50	.. ..	19.33	
skin testing solutions	vial	3.15	.. ..	4.20	
ALUDROX (1352 Wyeth)					
tablets compound	48			*d*	
ALUPHOS (1530 Fisons)					
gel	150 ml	1.33dz	.. ..	0.16	
	170 ml	.. ..	.. ..	*d*	
ALUSAC (218 Calmic)					
tablets	200			*d*	
AMBILHAR (262 CIBA)					
tablets 500 mg	20	0.735	.. ..	*1.10*	
AMFIX (818 M&B)					
	250 ml	2.16dz	.. ..	*0.27*	
	2½ l	1.05	.. ..	*1.57½*	
	4½ l	1.97	.. ..	*2.95½*	
	22½ l	7.54	.. ..	*11.31*	
composite pack		2.40dz	.. ..	*0.30*	
super	1 l	7.68dz	.. ..	*0.96*	
	4.5 l	2.30	.. ..	*3.45*	
	22½ l	9.25	.. ..	*13.87½*	
AMOXIL (113 Bencard)					
capsules	30	1.70	.. ..		TS
	100	5.30	.. ..		TS•
paediatric suspension	20ml	1.10	.. ..		TS
syrup 125mg/5ml	100ml	0.78	.. ..		TS
250mg/5ml	100ml	1.46	.. ..		TS
AMYLOMET (180 BEP)				*d*	
AMYLOMET (1345 Woodward)				*i*	
ANACAL (1490 1APS)				*d*	
ANACAL (Luitpold) (1556 Farillon)				*i*	
ointment	30g	0.74	0.18½	*1.29½*	
suppositories	10	0.46½	0.11½	*0.81*	
ANANASE (324 Crookes)					
tablets packs of 50 and 500				*d*	
forte tablets	25	1.42	0.355		
	250	11.77	2.945		
ANDRE PHILIPPE (48 AP)					
hair dressing for men	104			*d*	
hair lacquer aerosol medium 8 oz	11			*d*	
refill	12			*d*	
hair spray aerosol	17			*d*	
ANTHISAN (971 PSMB)					
cream 2%	25 g	0.14	.. ..	0.21	
ANTRENYL (262 CIBA)					
duplex 10mg pack of 500				*d*	
A-PEK (328 CCC)					
	25 ml	1.05	.. ..	*1.40*	
	100 ml	3.71	.. ..	4.95	
APISATE (1352 Wyeth)					
tablets pack of 10				*d*	
ARGININE-SORBITOL (Egic (1123 SLL))		4.20		*d*	
	500 ml	4.20		*i*	
ARONDE (287 CPC)					
protein shampoo	0078	1.52dz	0.36dz	*0.22*	
ARTHENE (1556 Farillon)	450g			*d*	
ASMAC (1303 Wander)					
tablets	50	0.23	.. ..	0.34	†s1s4A
ASPIRIN (1599 Winthrop) entire entry				*d*	

the most versatile digitalis glycoside

LANOXIN* DIGOXIN

TABLETS • SOLUTION • INJECTION • PAEDIATRIC ELIXIR

BURROUGHS WELLCOME & CO. (*The Wellcome Foundation Ltd.*) DARTFORD, KENT. *Trade Mark

		Trade £.p	Tax £.p	Retail £.p	
ASTRAL (333 Cupal)					
air fresheners					
general purpose blocks					
junior		..	..	0.05½	
bubble-pack blocks					
apple blossom, carnation,					
floral bouquet					d
freesia, wild honeysuckle,					
lavatory bowl		..	..	0.10½	
lavandaire		..	..	0.12½	
mimosa		..	..	0.10½	
rose		..	..	0.10½	
magnolia		..	..		d
honeysuckle					d
aerosols					
car freshener		..	..	0.12½	
Touch of Spring					
freesia		..	..	0.23	
Grace 'n' Charm		..	..	0.28	
honeysuckle,					
mimosa		..	..	0.23	
Nice 'n' Fresh		..	..	0.32	
AUREOMYCIN (746 Lederle)					
capsules 250 mg	20	0.68	..	1.02	TS
pack of 16					
AURORA (243 Cernelle) entire entry					d
AURORA (243 Cernelle)					i
baby foods					
five fruits, orange and rusks, cereal with carrots, cereal with spinach, cereal with mixed vegetables	7 oz	2.43dz	..	0.27	
cereal with chocolate, cereal with honey	7 oz	1.62dz	..	0.18	
AVISOL (971 PSMB)					
	8 oz	0.40	..	0.60	
	35 oz	1.50	..	2.25	
	80 oz	2.67	..	4.00	
AVOMINE (971 PSMB)					
tablets 25 mg	10	0.11	..	0.16½†s7	
BACTRIAN (776 JML)					
cream		1.44dz	..	0.18	
BARBER (85 BES)					
health lamps					
infra-red and luminous heat table	popular	3.37	..	4.50	
infra-red and luminous table	596	2.61	..	3.47	
BAYOLIN (452 FBA)					d
BAYOLIN (97 Bayer)					i
BAYCARON (452 FBA)					d
BAYCARON (97 Bayer)					i
BEAR BRAND (1449 R & CFD)					
tub honey	1 lb	2.10dz	..	0.21	
BEAUCAIRE (430 Eucryl)					
cleaning fluid	small	1.345dz	..	0.16	
BELLADENAL (1303 Wander)					
tablets packs of 20 and 500					d
retard packs of 20 and 500					d
BELLERGAL (1098)					
retard packs of 20 and 1000					d
BELLOBARB (17 Agprolin)					d
BELLOBARB (1611 Sinclair)					i
tablets	100	0.34	..	0.51	†s1s4A
	500	1.42	..	2.13	†s1s4A
BELTUX (243 Cernelle)					
multi-vitamin tablets	100	8.28dz	..	0.98	
packs of 30, 250, 500 and 1000					d
BEMAX (103 Beecham)					
	10 oz	2.035dz			
	20 oz	3.60dz			
BENORAL (1599 Winthrop)					
caplets 0.5 g	100	..	..		d
suspension 20%	300 ml				d
suspension 40%	300 ml	3.43			
BENZOCAINE PHASAR (972 Pharmax)					
lozenges	15	0.20			
	200	2.48			
BETADINE (878 Napp)					
hydrocortisone cream	25g	0.95	0.2375	1.51	TS
BIO-STRATH (1476 Stratenport)					
drops		..	..	1.50	
elixir		..	..	1.50	
BISKS (1530 Fisons)					
bacon flakes	4 meal	2.49dz	..	0.27	
cheese and celery	4 meal	2.49dz	..	0.27	
chicken flakes	4 meal	2.49dz	..	0.27	
chocolate creams	4 meal	2.49dz	..	0.27	
choclate nut cookie		2.49dz	..	0.27	
coffee creams	4 meal	2.49dz	..	0.27	
cream crackers		2.42dz	..	0.25	
custard creams	4 meal	2.49dz	..	0.27	
digestive sweetmeal	8 oz	2.67dz	..	0.27	
instant coffee	4 oz	8.93dz	..	0.99	
orange creams	4 meal	2.49dz	..	0.27	
savoury beef		2.49dz	..	0.27	

		Trade £.p	Tax £.p	Retail £.p	
sweeteners					
	200's	1.33dz	..	0.15	
	500's	3.20dz	..	0.36	
water biscuits	4 oz	1.75dz	..	0.18	
	4½ oz	1.92dz	..	0.20	
	7½ oz	2.57dz	..	0.26	
	15 oz	4.52dz	..	0.47	
sandwich biscuits					d
BISMA-REX (848 Minnesota)					
packs of 40 and 100 tablets					d
BOVRIL (152 Bovril)					
	2oz	1.22dz	..		
	4oz	2.23dz			
	8oz	4.03dz			
	16oz	7.26dz			
BRASIVOL (369 DL)					d
BRASIVOL (1191 Stiefel)					i
fine	125 g	0.63	0.189	1.13	
medium	140 g	0.63	0.189	1.13	
coarse	155 g	0.63	0.189	1.13	
BREVIDIL E (971 PSMB)					
powder, ampoules	150 mg	0.80	..	1.20	†s4B
multi-dose container	750 mg	0.37	..	0.55½†s4B	
BRICANYL (68 Astra)					
inhaler		1.60	..		†
syrup	200 ml	0.75			
BRINALDIX (1098 Sandoz)					
tablets pack of 25					d
BROBAT (193 Brobat)					
bleach	30 oz	0.85dz	..	0.09	
	40 oz	0.96dz	..	0.10½	
suds	28 oz	0.95dz	..	0.10½	
fresh disinfectant		12oz			d
BROCADOPA (192 Brocades)					
Temtabs	100	4.46	..	6.69	†s4B
BROLENE (971 PSMB)					
eye drops		0.20	..	0.30	
eye ointment		0.13	..	0.19½	
BROMURAL (86 Barclay)					
tablets	20	0.26	..	0.34	
BRONCHILATOR (1599 Winthrop)					
measured-dose nebuliser	12.5 ml	0.78	..	1.17	†s4B
BRONNLEY (194 Bronnley)					
Zinnia					
after bath Cologne	10oz	..	..	0.58	
bubble bath	5oz	..	..	0.44	
	10oz	..	..	0.62	
hand and body lotion	5oz	..	..	0.37	
	10oz	..	..	0.50	
soap bath		..	..	0.23	
toilet		..	..	0.15	
talcum	5oz	..	..	0.28	
	7½oz	..	..	0.40	
BRUFEN (147 Boots)					
suspension	200 ml	0.70	..	1.05	
BRULIDINE (971 PSMB)					
cream 0.15%	25 g	0.13	..	0.19½	
BURNOJEL (1556 Farillon)	500g				d
BUTOMET (180 BEP)					d
BUTOMET (1345 Woodward)					i
tablets packs of 50 & 1000					d
CAFERGOT (1098 Sandoz)					
tablets packs of 20 and 500					d
CALCIBRONAT (1098 Sandoz)					
entire entry					d
CALCIUM-SANDOZ (1098 Sandoz)					
ampoules 10%	10 ml pack of 20				d
	5 ml pack of 10				d
ampoules 20%	5ml pack of 10				d
vitamin C	10 ml pack of 20				d
CALGON (26 A & W)					
	12oz	1.45dz	..	0.16	
	2½lb	4.63dz	..	0.51	
	7lb	11.76dz	..	1.30	
CALMIC (218 Calmic)					d
CALMIC (1610 WCSD)					i
CALPOL (218 Calmic)					d
CALPOL (1610 WCSD)					i
paediatric suspension	70 ml	1.56dz	..	0.20	
CAMEO (1073 Robinson)					
tampons	10	2.957 (2 dz)	..	0.16	
	40	5.266dz	..	0.57	
CANNON (224 Cannon)					
Babysafe					
nurser cap, disc and teat		0.60	..	0.90	
polycarbonate	402	0.12	..	0.18	
	902	0.14	..	0.21	
with Dormal cap	4 oz	0.14	..	0.21	
	9 oz	0.153	..	0.23	
teat/mini feeder		0.04	..	0.06	
triple pack		0.093	..	0.14	
smooth neck feeder set		0.28	..	0.42	
soother (all rubber)		0.08	..	0.12	
teat narrow neck		0.033	..	0.05	
universal		0.54	..	0.08	
teething ring		0.047	..	0.07	

		Trade £.p	Tax £.p	Retail £.p	
hot water bottles					
111		0.375	..	0.56	
222		0.38	..	0.58	
333		0.40	..	0.60	
444		0.375	..	0.56	
555		0.38	..	0.58	
666		0.42	..	0.63	
777		0.38	..	0.58	
888		0.77	..	1.15	
999		0.40	..	0.60	
Babysafe		0.375	..	0.56	
Babycot		0.37	..	0.55	
Dolphin		0.38	..	0.58	
Fleurs de Lis		0.535	..	0.80	
Noah's Ark series		0.535	..	0.80	
Radiator		0.52	..	0.75	
Regal		0.60	..	0.90	
Ripple		0.47	..	0.70	
Superb		0.52	..	0.78	
Velvetex		0.535	..	0.80	
hot water bottles (covered)					
888		0.77	..	1.15	
Babysafe		0.77	..	1.15	
Glenroyal tartan		0.77	..	1.15	
Montrose tartan		0.77	..	1.15	
Royal Scot tartan		0.83	..	1.25	
Trossack tartan		0.77	..	1.15	
Velveteen		0.83	..	1.25	
Imperial					d
Ribbed					d
CAPRIN (1143 SPL)					
tablets	100	0.34	..	0.51	
	500	1.64	..	2.46	
	1000	2.94	..	4.41	
CARBONET (1155 S & N)					
dressings	3¾in x 3¾in	10	2.135dz	..	0.25
		30	3.645dz	..	0.43
	7½in x 4yds	..	6.575dz	..	0.78
CARDOBARB (17 Agprolin)					d
CARDOBARB (1611 Sinclair)					i
tablets	100	0.42	..	0.63	†s1s
	500	1.88	..	2.82	†s1s
"A" tablets	100	0.42	..	0.63	†s1s
	500	1.88	..	2.82	†s1s
CARNATION (339 CG)					
bunion rings	thin	0.96dz	..	0.12	
	thick	0.96dz	..	0.12	
corn rings		0.96	..	0.12	
CAROBEL (1249 Trufood)	135g	4.28dz	..	0.54	
CASCADE (818 M&B)					
photographic wetting agent	25 ml	0.27	..	0.40½	
	500 ml	0.54	..	0.81	
CASILAN (518 Glaxo)	8oz	5.76dz	..	0.60	
CEDILANID (1098 Sandoz)					
ampoules 2 ml	5	0.19	..	0.30	sl
packs of 6 and 30					d
solution pack of 100ml					d
CEGROVITE (Grossman) (163 Bramwell)					
effervescent tablets	10	0.22	..	0.34	
CERNIDENT (243 Cernelle)	75	2.64dz	..	0.32	
CETAVLON (649 ICI)					
concentrate 20% all packs					d
CHANTILLY (624 Houbigant)					
foam bath		0.35	0.0875	0.60	
hand and body lotion		0.35	0.0875	0.60	
CHAPPIE (976 Petfoods)					
large		2.58 (4 dz)	0.41 (4 dz)	0.07½	
CHEB'S (473 FJ)					
bruise eraser		2.72dz	0.68dz	0.40	
CHEKWATE (103 Beecham)					
mixed flavours		1.57dz	0.285dz		
CHIEFS (702 KC)					
handkerchiefs 3-ply		1.35 (6 dz)	0.15 (6 dz)		
CHLORACTIL (1548 DDSA)					
tablets 25 mg	500	1.15			†s4B
50 mg	500	2.20			†s4B
100 mg	500	4.10			†s4B
CHONTRELLE (813 MF)					
dusting powder		0.631	0.154	1.10	
eau de toilette	25g	0.373	0.091	0.65	
	48g	0.568	0.139	0.99	
classic	50 cc	0.401	0.098	0.70	
perfume		0.344	0.084	0.60	
creme		0.447	0.109	0.78	
talc		0.183	0.045	0.32	
CHROMIUM-SANDOZ (1098 Sandoz)					
capsules	250	7.50	..	11.25	
CINDICO (264 Cindico)					
pelican		0.23	..		
Bouncette		3.12	..		
CIROTYL (938PD) entire entry					d
CITROVITE (1611 Sinclair)					i
	2 l	2.12	..	3.18	
CLARKE'S (764 L&M)					
454.6ml					d
CLOVOTOX (818 M&B)					
	4 oz	2.80dz	..	0.24	
	8 oz	3.44dz	..	0.43	
	1 qt	1.07	..	1.60	
COBROL (818 M&B)					
liquid to make	250 ml	0.20	..	0.30	
	1 l	0.45	..	0.67½	
	2½ l	0.85	..	1.27½	

		Trade £.p	Tax £.p	Retail £.p	
PRIN (1610 WCSD)					i
100		0.42	0.126	0.76	
EX (1190 SHP)					
syrup		1.535dz	.. ..	0.16	
C (328 CCC)					
100 ml		1.91	.. ..	2.55	
YM (1490 IAPS)					d
YM (Luitpold) (1556 Farillon)					i
s	60	0.65½	0.16½	1.14	
	150	1.38½	0.34½	2.42	
pound	20	0.35	0.09	0.61½	
	100	1.56	0.44	2.78	
	500	6.68	1.67	11.69	
AN (518 Glaxo)					
	1lb	4.03dz	.. ..	0.42	
Y 325 (971 PSMB)					
ules 20 ml	10	4.00	.. ..	6.00	
CTASOAK (1553 Contactasol)					
on	10 cc	0.085	.. ..	0.12½	
NE (682 KCL)					
tributors 1530 Fisons)					i
OOT (105 BTD)					
rant foot freshener					
osol		2.99dz	0.75dz	0.39	
AN (682 KCL)					
tributors 1530 Fisons)					i
RS (295 CM&R)					
ola-Pac flykiller		.. ..	.. ..	0.85	
-aire Solid-Pac		.. ..	.. ..	0.32	
-Pac		.. ..	.. ..	0.35	
. worm drench					
6 x 10 oz		6.30	.. ..	8.40	†s1
TAN (682 KCL)					
stributors 1530 Fisons)					i
N (208 BW)					d
N (295 CM&R)					i
	2 l	8.46	.. ..	11.28	
	1 gal	18.60	.. ..	24.84	
CREAM (1155 S & N)					
ge 3½in x 1yd					d
PORIN (208 BW)					
10 ml		.. ..	.. ..		d
301 Coty)					
lone range					
e wrinkle stick		0.855	0.385	1.75	
f-timing mask (I)		1.344	0.336	2.40	
GATE (307 C&G)					
se	16oz	1.43dz	.. ..	0.16	
food					
l cream	16oz	2.88dz	.. ..	0.30	
lf cream	16oz	2.90dz	.. ..	0.30	
manised	16oz	2.88dz	.. ..	0.30	
arated	16oz	1.89dz	.. ..	0.21	
cial half cream					d
junior foods					d
w calcium					d
w lactose					d
THURM (17 Agprolin)					d
THURM (1611 Sinclair)					i
	tube	1.52dz	0.38dz	0.19	
	tube	1.32dz	0.33dz	0.16½	
(333 Cupal)					
cream					d
sore cream		1.06dz	0.24dz	0.15	
h balsam adult					
	100 ml	1.52dz	0.34dz	0.22	†
	200 ml	2.36dz	0.53dz	0.36½	†
n flu syrup ..		1.93dz	.. ..	0.21½	†
URA (1491 Cuticura)					
npoo	sachet	3.90 gross	0.95 gross	0.04½	
	75cc	1.49dz	0.34dz	0.18½	
	125cc	2.05dz	0.50dz	0.27	
X (341 Cyclax)					
idence anti-perspirant		.. ..	.. ..	0.65	
e shades		.. ..	.. ..	0.65	
MET (180 BEP)					d
MET (1345 Woodward)					i
ts pack of 50					d
SAN (818 M&B)					
	4 oz	2.00dz	.. ..	0.25	
	8 oz	3.00dz	.. ..	0.37½	
	1 lb	4.20dz	.. ..	0.52½	
IT (930 P&B)					
p	1 l	1.00	.. ..		
	2 l	.. ..	.. ..		d
(1073 Robinson)					
on wool balls					
oloured	50	0.667dz	.. ..	0.08½	
RPA (896 NL)					
	375 g	0.63	.. ..	0.95	
EN (922 Ortho)					
traceptive foam		0.73	.. ..	1.10	
		0.60	.. ..	0.90	
OSA (1190 SHP)					
	small	1.63dz	.. ..	0.17	
	medium	2.975dz	.. ..	0.31	
	large	4.13dz	.. ..	0.43	
EY (702 KC)					
l tissues	150	1.97 (2 dz)	0.22 (2 dz)		
nansize	100	2.26 (2 dz)	0.25 (2 dz)		
et tissue	twin roll	1.02 (1½dz)			
lat pack	twin	1.85 (2 dz)			

		Trade £.p	Tax £.p	Retail £.p	
DENTESIVE (843 ML)					
	23½ g	1.28dz	.. ..	0.16	
	49 g	2.00dz	.. ..	0.25	
DEPOT-GLUMORIN (452 FBA)					d
DEPOT-GLUMORIN (97 Bayer)					i
DEPOT-PROCAFIN (452 FBA)					d
DEPOT-PROCAFIN (97 Bayer)					i
DESERIL (1098 Sandoz)					
tablets packs of 25 and 250					d
DEXTRAVEN 70 (1530 Fisons)					d
DIAMOX (746 Lederle)					
sodium parenteral					
	500 mg	1.33	.. ..	2.00	
DICOTOX (818 M&B)					
	8 oz	2.56dz	.. ..	0.32	
	20 oz	4.56dz	.. ..	0.57	
	qt	8.28dz	.. ..	1.03	
	gal	27.60dz	.. ..	3.20	
DIREMA (378 Dista)					
tablets 25 mg pack of 500					d
DISPASIC (503 G) entire entry					d
DISTAQUAINE-V (378 Dista)					
tablets 250 mg	500	.. ..	.. ..		d
DISTIVIT (378 Dista)					
tablets 20 mcgm	100				d
100 mcgm	500				d
DOLS (1608 S&W)					
back protector adjustable					
	1	0.60	0.07	0.97	
outsize	1a	0.65	0.07	1.06	
body belt	3a/b	1.20	0.13	1.80	
outsize	3c	1.30	0.14	2.00	
chest protector adjustable					
	2	0.60	0.07	0.97	
	2a	0.65	0.07	1.06	
chest & back protector					
	4	0.80	0.09	1.30	
	4a	0.90	0.10	1.47	
elbow cap	5	0.50	0.06	0.81	
footlets pr.	6	0.30	0.03	0.48	
knee caps	7	0.50	0.06	0.81	
outsize	7c	0.55	0.06	0.90	
lower back protector					
	8	0.60	0.07	0.97	
outsize	8a	0.65	0.07	1.06	
rub cream	..	1.56dz	0.47dz	0.24	
shoulder cape	9	1.05	0.11	1.70	
outsize	9a	1.15	0.12	1.90	
Spyncol	11	0.60	0.07	0.97	
	11a	0.65	0.07	1.06	
Warmer-Wear					
adaptable sections					
13 x 14 in	12c	0.32	0.03	0.52	
9 x 28 in	12b	0.36	0.04	0.60	
17 x 28 in	12a	0.60	0.07	1.00	
36 x 28 in	12	1.10	0.12	1.80	
by the yard					
13 x 14 in	..	0.25	0.03	0.42	
9 x 28 in	..	0.30	0.03	0.50	
18 x 28 in	..	0.55	0.06	0.09	
36 x 28 in	..	1.00	0.11	1.65	
reviver	..	1.78dz	0.53dz	0.27	
DOLVIRAN (452 FBA)					d
DOLVIRAN (97 Bayer)					i
DOME-CORT (1460 Dome)					
cream	100 g	0.65	.. ..	0.98	TS
DOROTHY GRAY (536 GPL)					
Fruti Face		3.36dz	0.84dz	0.49	i
Glossies, cheek, eye and lip		3.12dz	0.74dz	0.45	i
Satura cleansing cream					
	115 cc	0.35	0.09	0.63	
DROXYCHROME (818 M&B)					
	25 g	5.16dz	.. ..	0.64½	
DRUMMER (1068 Roberts)					
dyes	..	1.00dz	.. ..	0.12½	
DRUMMER (1368 Chiswick)					
air fresheners					
minor		0.39dz	.. ..	0.04½	
plastic holder		0.59dz	0.021dz	0.07½	
senior		0.615dz	.. ..	0.07½	
lavatory sanitiser		0.735dz	.. ..	0.09	
pine disinfectant					
	small	0.455dz	.. ..	0.05	
	med	0.715dz	.. ..	0.08	
	large	1.02dz	.. ..	0.11	
	gal	6.90dz	.. ..	0.70	
DURENATE (452 FBA)					d
DURENATE (97 Bayer)					i
DYGON (816 Mayborn)					
colour and stain remover		1.00dz	.. ..	0.12½	
		2.00dz	.. ..	0.25	
DYLON (816 Mayborn)					
cold fix		0.20dz	.. ..	0.02½	
dyes multi-purpose		1.00dz	.. ..	0.12½	
carpet		3.40dz	.. ..	0.42½	
cold water		1.00dz	.. ..	0.12½	
Fabspray waterproofer					d
liquid		3.00dz	.. ..	0.37½	
tie and dye kit					d
wash'n dye		3.20dz	.. ..	0.40	
EDOSOL (1249 Trufood)					
	397g	8.97dz	.. ..	0.94	
EFCORTELAN-N (578 Glaxo)					
cream	15 g				d
ointment	15 g				d

		Trade £.p	Tax £.p	Retail £.p	
ELASTOCREPE (1155 S&N)					
cotton crepe bandages BPC					
3 x 5yd	3003	2.40dz	.. ..	0.28½	
4 x 5yd	3004	3.155dz	.. ..	0.37½	
2½ x 5yd	..	.. ..	.. ..		d
ELASTOPLAST (1155 S&N)					
airstrip	7922	2.115dz	.. ..	0.25	
airstrip unit packs					
100–1½ x 7/8	7950	5.72dz	.. ..	0.67½	
100–2½ x 7/8	7951	7.53dz	.. ..	0.89	
50–1½ x 1½	7952	4.10dz	.. ..	0.48½	
50–2½ x 1½	7953	5.83dz	.. ..	0.69	
50–3 x 7/8	7955	4.52dz	.. ..	0.53½	
50–2 x 3	7956	9.12dz	.. ..	1.08	
airstrip detectable dressings					
100–3 x 7/8	7960	9.11dz	.. ..	1.08	
100–1½ x 1½	7961	8.195dz	.. ..	0.97	
50–2 x 3	7962	9.11dz	.. ..	1.08	
airstrip wound dressing BPC					
W.M.P. 50–3½ x 2½		18.925dz	.. ..	2.24	
bandage BPC unstretched					
2in x 3yd	1002	2.84dz	.. ..	0.33½	
3in x 3yd	1003	4.225dz	.. ..	0.50	
4in x 3yd	1004	5.42dz	.. ..	0.64	
2½ x 3yd	..	.. ..	.. ..		d
boil dressings	4119	0.595dz	0.15dz	0.08	
dressing strips					
3 x 1yd	4003	2.115dz	.. ..	0.25	
eye occlusion patches					
(350)	4580	55.835dz	.. ..	6.60	
first aid kits					
agricultural	B1	9.80dz	.. ..	1.18	
	B2	16.195dz	.. ..	1.92	
factories	F1	21.67dz	.. ..	2.58	
	F2	47.46dz	.. ..	5.65	
	F3	72.24dz	.. ..	8.60	
medical No. 2	7390	17.935dz	.. ..	2.12	
No. 1 fabric	4447	6.61dz	.. ..	0.78	
No. 2 fabric	4688	13.165dz	.. ..	1.56	
No. 3 waterproof					
	7447	6.61dz	.. ..	0.78	
	7156	13.165dz	.. ..	1.56	
motorists	8155	8.52dz	0.75dz	1.08½	
offices and shops					
	OSR1	9.98dz	.. ..	1.18	
	OSR2	19.89dz	.. ..	2.36	
	OSR3	46.685dz	.. ..	5.55	
	OSR4	68.525dz	.. ..	8.15	
food hygiene					
	OSR1FH	10.835dz	.. ..	1.29	
	OSR2FH	21.025dz	.. ..	2.48	
first aid dressings	4120	0.86dz	.. ..	0.10	
	4121	1.355dz	.. ..	0.16	
	4122	2.115dz	.. ..	0.25	
dispenser pack	4183	0.56dz	.. ..	0.06½	
invisible	7033	1.355dz	.. ..	0.16	
ventilated/washable					
	7220	0.85dz	.. ..	0.10	
	2221	1.355dz	.. ..	0.16	
first aid dressings individually wrapped, and sterilised					
1½ x 7/8 in 100	4650	4.83dz	.. ..	0.57	
2½ x 7/8 in 100	4651	6.14dz	.. ..	0.72½	
3 x 7/8 in 100	4652	7.62dz	.. ..	0.90	
1½ x 1½in 100	4653	7.23dz	.. ..	0.85	
1½ x 2½in 100	4654	10.91dz	.. ..	1.29	
2 x 3in 100	4655	16.57dz	.. ..	1.96	
waterproof					
1½ x 7/8 in 100	7134	4.83dz	.. ..	0.57	
2½ x 7/8 in 100	7135	6.14dz	.. ..	0.72½	
3 x 7/8 in 100	7136	8.21dz	.. ..	0.97	
1½ x 1½in 100	7137	7.23dz	.. ..	0.85	
1½ x 2½in 100	7138	10.415dz	.. ..	1.23	
2 x 3in 100	7139	16.57dz	.. ..	1.96	
airstrip					
1½ x 7/8 in 100	7290	7.23dz	.. ..	0.85	
2½ x 7/8 in 100	7292	9.12dz	.. ..	1.08	
3 x 7/8 in 100	7295	11.43dz	.. ..	1.35	
1½ x 1½in 100	7297	10.65dz	.. ..	1.26	
1½ x 2½in 100	7298	15.48dz	.. ..	1.83	
2 x 3in 100	7299	22.66dz	.. ..	2.68	
first aid strip	7165	0.295	.. ..	0.03½	
plaster BPC					
1in x 1yd	4301	0.805dz	.. ..	0.09½	
2in x 1yd	4307	1.27dz	.. ..	0.15	
1in x 3yd	4322	1.69dz	.. ..	0.20	
plastic strapping, waterproof					
1in x 1yd	7011	0.68dz	.. ..	0.08	
1in x 3yd	7001	1.185dz	.. ..	0.14	
2in x 3yd	7002	1.65dz	.. ..	0.19½	
wound dressing, standard, BPC					
2 x 3in 3	4713	0.45dz	.. ..	0.05	
ELASTOWEB (1155 S&N)					
stretched 3 x 6/7yd	..	9.15dz	.. ..	1.08½	
ELATION (536 GPL)					
brush-on blusher frosted		1.03	0.26	1.84	
refill		0.47	0.12	0.84	
ELDO-SED (972 Pharmax)					
tablets	50	0.34	.. ..		†s4B
	250	1.62	.. ..		†s4B
ELESTOL (452 FBA)					d
ELESTOL (97 Bayer)					i
EMBAZIN (971 PSMB)					
solution 10.32%	8 oz	.. ..	.. ..	0.62½	
	35 oz	.. ..	.. ..	2.31	
	1 gal	.. ..	.. ..	10.00	
premix 22.5%	2½ lb	.. ..	.. ..	3.75	
EMPIRIN (208 BW)					
compound					
	100				d

		Trade £.p	Tax £.p	Retail £.p
EMTRYL (971 PSMB)				
premix 22.5%	2½ lb	.. ..	.. ..	*3.75*
ENTERO-VIOFORM (262 CIBA)				
tablets 0.25 g	16	1.60dz	.. ..	0.20
	48	4.40dz	.. ..	0.55
	100	8.00dz	.. ..	1.00
EPOMOL (1259 Unichem)				
cream	..	1.14dz	.. ..	0.14
EPONTOL (452 FBA)				*d*
EPONTOL (97 Bayer)				*i*
EQUANIL (1352 Wyeth)				
tablets 400 mg pack of 20				*d*
ETHIBUTE (428 Ethigel)				
tablets 100mg	500			*d*
200mg	500			*d*
ETHIPEN-VK (428 Ethigel)				
capsules	500			*d*
tablets 125mg	500			*d*
250mg	500			*d*
ETHIPRAM (428 Ethigel)				
tablets 10mg	500			*d*
25mg	500			*d*
ETHITET (428 Ethigel)				
capsules	500			*d*
tablets	500			*d*
ETHOXYTET (428 Ethigel)				
capsules	500			*d*
tablets	500			*d*
EUVALEROL B (34 A&H)				
entire entry				*d*
EVRAMYCIN (1352 Wyeth)				
entire entry				*d*
EXECUTIVE (845 GM)				
Elite				*d*
FABAHISTIN (452 FBA)				*d*
FABAHISTIN (97 Bayer)				*i*
FAMEL (690 Keldon)				
inhalant capsules		1.44dz	0.35dz	0.19
inhaler		1.21dz	0.29dz	0.16
linctus children's		1.98dz	.. ..	0.22 †DDI
pastilles		1.21dz	0.29dz	0.16
childrens		1.10dz	0.27dz	0.14½
syrup	small	1.74dz	0.42dz	0.23 †DDI
	large	2.66dz	0.65dz	0.35 †DDI
	family	4.49dz	1.09dz	0.59 †DDI
FELIX (455 Felix)				*d*
FELIX (1396 ABL)				*i*
canned		2.68 (4 dz)	0.47 (4 dz)	
FEMERGIN (1098 Sandoz)				
tablets pack of 50				*d*
FEMERITAL (824 MCP)				
tablets	10	0.24	.. ..	0.36
	pack of 50			*d*
FERFOLIC (17 Agrolin)				*d*
FERFOLIC (1611 Sinclair)				*i*
tablets	100	0.31	.. ..	*0.45*
	250	0.76	.. ..	*1.14*
	500	1.48	.. ..	*2.22*
	1000	2.60	.. ..	*3.90*
FERFOLIC M (17 Agrolin)				*d*
FERFOLIC M (1611 Sinclair)				*i*
tablets	100	0.24	.. ..	*0.36*
	1000	2.00	.. ..	*3.00*
FERFOLIC SV (17 Agrolin)				*d*
FERFOLIC SV (1611 Sinclair)				*i*
tablets	100	0.28	.. ..	*0.42*
	1000	2.40	.. ..	*3.60*
FERGLUVITE (17 Agrolin)				*d*
FERGLUVITE (1611 Sinclair)				*i*
tablets	100	0.30	.. ..	*0.45*
	250	0.70	.. ..	*1.05*
	500	1.40	.. ..	*2.10*
	1000	2.40	.. ..	*3.60*
FERROL (573 JH)				
compound	170.4 ml	3.15dz	0.7875dz	*0.45* †
	454 ml	6.25dz	1.5625dz	*0.89* †
FERRO-MANDETS (746 Lederle)				
	100	4.00	.. ..	*6.00*
FIESTA (981 Picot)				
spray mist		5.36dz	1.34dz	*0.78*
FILON (117 BPL)				
tablets	100	1.64	.. ..	2.46
FLAMBEAU (446 Fl) entire entry				*d*
FLENZAVAX (208 BW) entire entry				d
FLEUR (465 Fleur)				
hair spray	130g	2.08dz	0.52dz	*0.30*
	200g	2.60dz	0.65dz	*0.38*
shampoos beauty, lemon, herb		1.10 (4 dz)	0.275 (4 dz)	*0.04*
FLORET (1037 Reckitt)				
standard size		1.72dz	.. ..	*0.20*
FLY-TOX (1609 C-G)				
(distributors 338 Cussons)				
aerosol		2.57dz	.. ..	*0.30*
vaporiser		7.32dz	.. ..	*0.85*
FORCEVAL (1367 Unigreg)				
protein				*d*
FORCEVAL-PROTEIN (1367 Uniqreg)				
8 x 15 g	sachets	0.45	.. ..	*0.60*
	300 g	0.73	.. ..	*0.97* *i*
FRAILAC (307 C&G)				
	16oz	2.49dz	.. ..	*0.28*
FRESH (193 Brobat)				
disinfectant	1 gal	0.52	.. ..	*0.69*
	12 oz			*d*
FRESH (280 CP)				
lemon beauty soap				
	bath	2.66 (6 dz)	0.68 (6 dz)	*0.05½*
	toilet	2.57 (4 dz)	0.66 (4 dz)	*0.08*
FRU-VITA (690 Keldon)				
		1.68dz	0.29dz	*0.20*
FUNGILIN (1176 Squibb)				
in Orabase		0.40	.. ..	0.60 TS
GALACTOMIN (1249 Trufood)				
	397g	8.09dz	.. ..	*0.85*
	3lb			*d*
reduced fat	397g	8.18dz	.. ..	*0.86*
fructose formula	16oz	21.67dz	.. ..	*2.29*
GALA OF LONDON (876 MP)				
matte shadow		2.09dz	0.5225dz	*0.32*
GALE'S (1449 R&CFD)				
honey set and clear	½ lb	1.40dz	.. ..	*0.14*
	1 lb	2.30dz	.. ..	*0.23*
GAMOPHEN (672 Johnson) entire entry				*d*
GARDENAL (971 PSMB)				
powder				*d*
GAYELORD HAUSER (29 Alfonal)				
molasses	1lb	1.60dz	.. ..	*0.20*
	2lb	2.88dz	.. ..	*0.36*
GELUFEN (17 Agrolin)				*d*
GELUFEN (1611 Sinclair)				*i*
mixture	500 ml	0.80	.. ..	*1.20*
	1 l	1.40	.. ..	*2.10*
	2 l	2.60	.. ..	*3.90*
tablets	250	1.70	.. ..	*2.55*
GELUSIL (1310 WW)				
lac sachets	pack of 10			*d*
GERMAINE MONTEIL (1486 GM)				
eye color scheme	..	.. ..	.. ..	*2.95*
GERMOLENE (104 BP)				
new-skin		1.675	.. ..	0.18
GESAL (1609 CG)				
lawn food	2½lb	.. ..	.. ..	*0.45*
	5lb	.. ..	.. ..	*0.75*
	10lb	.. ..	.. ..	*1.40*
	20lb	.. ..	.. ..	*2.60*
+3	2½lb	.. ..	.. ..	*0.50*
	5lb	.. ..	.. ..	*0.90*
	10lb	.. ..	.. ..	*1.60*
	20lb	.. ..	.. ..	*3.05*
plant spray	150 cc	.. ..	.. ..	*0.35*
Sequestrene sachets	1	.. ..	.. ..	*0.12*
	5	.. ..	.. ..	*0.50*
	25	.. ..	.. ..	*2.00*
GLEN (331 C of C)				
fly killer	14 oz	1.80dz	.. ..	*0.20*
GLUCOPHAGE (1077 Rona)				
tablets 500 mg	50			*d*
tablets	100	1.10	.. ..	1.46½† s4B
GLUMORIN (452 FBA)				
tablets 30 bu	100			*d*
GLYKOLA (17 Agrolin)				*d*
GLYKOLA (1611 Sinclair)				*i*
elixir	500 ml	0.76	.. ..	*1.14*
	2 l	2.76	.. ..	*4.14*
	1 l	.. ..	.. ..	*d*
infans	2 l	2.48	.. ..	*3.72*
500 ml and 1 l sizes				*d*
GODDARDS (522 Goddard)				
long term silver polish				
	2 oz	2.925 (2 dz)	.. ..	*0.16*
	4 oz	2.475dz	.. ..	*0.27½*
	8 oz	4.39dz	.. ..	*0.49*
plate powder	..	1.35dz	.. ..	*0.15*
silver foam *0.15* size				*d*
GOLDEN BABE (761 Lilia-White)				
Bouncer baby pants		0.93dz		
cotton wool	standard	0.63dz		
	economy	1.73dz		
disposable napkin	10	1.31dz	.. ..	*0.14*
	20	2.56dz	.. ..	*0.27*
	48	6.06dz	.. ..	*0.63*
Snuggi pants	..	1.92dz		
GOLDEN OSTERMILK (518 Glaxo)				
		4.08dz	.. ..	*0.39*
GONADOTRAPHON (930 P&B)				
L H ampoules				
100 iu	50	4.50	.. ..	†s4B
GONADOTROPHIN (930 P&B)				
FSH ampoules				
400 iu	50	11.00	.. ..	†s4B
GOOD BOY (1396 ABL)				
choc drops for dogs	1 oz	1.91 (6 dz)	0.34 (6 dz)	*0.04*
	5 oz	3.69 (4 dz)	0.65 (4 dz)	*0.12*
	9½ oz	2.99 (2 dz)	0.52 (2 dz)	*0.19½*
	26 oz	3.76dz	0.66dz	*0.45*
	3½ lb	2.63 (½ dz)	0.46 (½ dz)	*0.94*
mini	8 oz	2.50 (2 dz)	0.44 (2 dz)	*0.15½*
chocolate yeast tabs				
	2 oz	1.68 (2 dz)	.. ..	*0.10½*
	5½ lb	2.08dz	.. ..	*0.26*
GORDON MOORE (1038 R&C)				*d*
GORDON MOORE (67 Ashe)				*i*
HEALTHCRAFTS (29 Alfonal)				
Eleven Plus (minerals)				*c*
Super				
brewer's yeast	250	1.84dz	.. ..	*0.23*
halibut oil	100	1.92dz	.. ..	*0.24*
rose hips	100	3.52dz	.. ..	*0.44*
wheat germ oil	16 day	2.03dz	.. ..	*0.25*
	32 day	3.81dz	.. ..	*0.46*
	64 day	7.22dz	.. ..	*0.87*
Super				
B1 25 mg	100	5.60dz	.. ..	*0.70*
B2 10 mg	100	4.80dz	.. ..	*0.60*
B6 10 mg	100	6.72dz	.. ..	*0.84*
C 200 mg	100	8.00dz	.. ..	*1.00*
E 100 iu	100	8.82dz	.. ..	*1.10*
Sustain				
B1 25 mg	100	5.60dz	.. ..	*0.70*
B2 10 mg	100	4.80dz	.. ..	*0.60*
B6 10 mg	100	6.72dz	.. ..	*0.84*
C 200 mg	100	8.00dz	.. ..	*1.00*
E 100 iu	100	8.82dz	.. ..	*1.10*
Vita-Mines chewable				
	84 day	5.84dz	.. ..	*0.73*
	120 day	8.48dz	.. ..	*1.06*
	300 day	1.65	.. ..	*2.48*
H.E.B. (589 HEB)				*d*
H.E.B. (1307 Waterhouse)				*i*
HEINZ (593 Heinz)				
toddler foods				
vegetable broth with				
steak and kidney				
lime creamed dessert				
with peaches				
lemon creamed dessert				
with pears	can 7¾ oz	1.163 (2 dz)	.. ..	*0.06*
HEXAPHEN (295 CM & R)				
	1 gal	4.32	.. ..	*5.76*
HIBITANE (649 ICI)				
lozenges	20	0.80dz	0.20dz	0.12½†
HIMAIZOL (1249 Trufood)				
	454g	9.09dz	.. ..	*0.96*
HIPREX (1061 Riker)				
tablets	100	2.00	.. ..	*3.00*
HIRUDOID (1490 IAPS)				*d*
HIRUDOID (Luitpold) (1556 Farillon)				*i*
cream	40g	0.53	.. ..	*0.79½*
gel	40g	0.53	.. ..	*0.79½*
ointment				*d*
HONEYPOT (1605 BPL)				
fly catcher		2.75 (gross)		
HORLICKS (103 Beecham)				
	¼ lb	1.36dz		
	½ lb	2.28dz		
	1 lb	3.905dz		
	3 lb	5.23 (½ dz)		
	5 lb	1.455		
	10 lb	2.865		
	tablets (rolls)	1.735 (6 dz)		
chocolate flavoured				
	6 oz	1.83dz		
	12 oz	3.32dz		
	5 lb	1.455		
HOUBIGANT (624 Houbigant)				
anti-perspirant deodorant		0.45	0.1125	*0.75*
HOWARDS (732 LI)				
sorbitol powder	500 g	0.33	.. ..	*0.43*
packs of 6 oz and 16 oz				*d*
HUSK (328 CCC)				
injection	100 ml	1.86	.. ..	2.48
	400 ml	4.13	.. ..	5.50
HUXLEY'S (312 AC)				
dusting powder		0.095	0.024	*0.15*
HYDERGINE (1098 Sandoz)				
tablets sublinqual pack of 30				*d*
HYDROCORTISYL (1087 Roussel)				
cream/ointment				
2½%	15 g			*d*
eye drops 1%	3 ml			*d*
ointment ½%	3 g			*d*
2½%	3 g			*d*
skin solution ½%	20 ml			*d*
HYTRAST (971 PSMB)				*d*
IBCOL (671 Jeyes)				
disinfectant	340 ml	1.11dz	.. ..	*0.11*
	570 ml	1.60dz	.. ..	*0.16*
	200 ml			*d*
extra	1 gal	0.84	.. ..	*1.01*
	5 gal	3.54	.. ..	*4.20*
ILFORD (645 Ilford)				
chemicals				
Bromophen developer				
	2½ l	0.40	.. ..	*0.60*
	80 oz			*d*
Hypam fixer	1 l	0.65	.. ..	*0.97½*
	80 oz			*d*
ID-2 developer				
	80 oz and 1 gal			*d*
ID-11 developer	80 oz			*d*
IF-23 fixer	5 l	0.75	.. ..	*1.12½*
	1 gal			*d*
Microphen developer				
	13.5 l	1.10	.. ..	*1.65*
	3 gal			*d*
Perceptol	1 l			*d*

		Trade £.p	Tax £.p	Retail £.p
Q universal developer				
	5 l	1.43	.. ..	2.14½
	80 oz and 1 gal			d
mp, darkroom				
	No 7	3.93	.. ..	5.89½
	No 8	3.93	.. ..	5.89½
	junior	3.65	.. ..	5.47½
ORM (1352 Wyeth)				
psules	100			d
OXA (654 Innoxa)				
range and almond range				
cleanser try-size		.. ..	.. ..	0.35
conditioner try-size		.. ..	.. ..	0.35
moisturiser try-size		.. ..	.. ..	0.35
toner try-size		.. ..	.. ..	0.35
ulin (1314 Weddel)				
0 units	5 ml	0.08	.. ..	0.10 †s7
	10 ml	0.14	.. ..	0.19 †s7
0 units	5 ml	0.14	.. ..	0.19 †s7
	10 ml	0.25	.. ..	0.33 †s7
0 units	5 ml	0.25	.. ..	0.33 †s7
	10 ml	0.46	.. ..	0.62 †s7
lobin zinc				
40 units	5 ml	0.14	.. ..	0.19 †s7
80 units	5 ml	0.28	.. ..	0.38 †s7
rotamine zinc				
40 units	5 ml	0.14	.. ..	0.19 †s7
	10 ml	0.28	.. ..	0.38 †s7
80 units	5 ml	0.28	.. ..	0.38 †s7
	10 ml	0.56	.. ..	0.76 †s7
sophane				
40 units	10 ml	0.28	.. ..	0.38 †s7
80 units	10 ml	0.56	.. ..	0.75 †s7
RALIPID (930 P&B)				
0%	100 ml	2.50		
	125 ml			d
RAVAL (971 PSMB)				
mpoules 5%	0.25 g			
twin pack	5 g			d
multidose 5 x 5 g		2.65	.. ..	3.97½†s1s4A
SANDRINE (1098 Sandoz)				
ntire entry				d
ONPLAN (835 M&J)				
apsules		1.12	.. ..	1.50
RSAL (452 FBA)				d
RSAL (97 Bayer)				i
CKSON'S (662 EJ)				
lucose confectionery				
barley sugar drops				
	4 oz	0.79dz	0.14dz	0.11
barley sugar sticks				
	10	1.04 (1½ dz)	0.18 (1½ dz)	0.10
Devon butterscotch				
	4 oz	0.79dz	0.14dz	0.11
mixed fruit drops				
	4 oz	0.79dz	0.14dz	0.11
ozenges				
Duskies	sachet	0.57 (3 dz)	0.09 (3 dz)	0.02½
snow fruits	..	0.57 (3 dz)	0.09 (3 dz)	0.02½
QUELLE (1412 Jackel)				
tyling and massage brushes				
isophane 80 units				
	JAC 801	0.28	0.07	0.49
	JAC 805	0.856	0.214	1.50
	JAC 806	0.565	0.141	0.99
	JAC 800	0.22	0.055	0.39
FFAJUICE (1 52 Bovril)				
Gold cup	25oz	2.15dz	.. ..	
YCON (1606 Jaycon)				
sugar free soft drinks				
lemonade and cola		0.61dz	0.11dz	0.08
CLOTH (672 Johnson)				
	6	1.286dz	0.145dz	0.15½
	12	2.241dz	0.252dz	0.27
YES (671 Jeyes)				
air freshener blocks (Whiz)				d
fluid	284 ml	1.08dz	.. ..	0.10½
	570 ml	1.70dz	.. ..	0.18
	1.14 l	3.04dz	.. ..	0.32
	1 gal	0.81	.. ..	1.06
	5 gal	3.44	.. ..	4.05
toilet flats				
babysoft	single	2.12 (4 dz)	.. ..	0.06
	double	2.02 (2 dz)	.. ..	0.11
manilla	single	3.14 (4 dz)	.. ..	0.08
	double	2.90 (2 dz)	.. ..	0.15
toilet fittings				
plastic	white	2.84dz	0.32dz	0.39
porcelain	white	0.79	0.09	1.29
	coloured			d
YPINE (671 Jeyes)				
disinfectant				
	340 ml	1.11dz	.. ..	0.11
	570 ml	1.60dz	.. ..	0.16
	1 gal	0.84	.. ..	1.01
	5 gal	3.54	.. ..	4.20
	200 ml			d
F (1449 R&CFD)				
lemons		0.71dz	.. ..	0.07½

		Trade £.p	Tax £.p	Retail £.p
JOHNSONS (672 Johnson)				
baby cream jar				
	45g and 100g			
tube	34g			d
cotton buds	medium	0.06	.. ..	0.09
	large	0.14	.. ..	0.21
	economy	0.194	.. ..	0.29
gel		0.157	0.04	0.26
lotion	medium	0.141	0.036	0.24
	large	0.204	0.051	0.34
	economy	0.255	0.064	0.43
nappy liners	25	0.114	.. ..	0.17
	50	0.207	.. ..	0.31
	100	0.68	.. ..	0.97
	200	0.68	.. ..	0.97
oil	135 cc	0.141	0.036	0.24
	210 cc	0.204	0.051	0.34
powder	99g	0.09	0.023	0.15
	227g	0.168	0.042	0.28
	298g	0.209	0.052	0.35
	454g	0.292	0.073	0.49
shampoo	13 cc	0.035	0.009	0.06
	85 cc	0.134	0.034	0.23
soap	74g	0.051	0.013	0.08
	124g	0.069	0.018	0.11
bandages w.o.w.B.P.C.				
	1 in x 4 yd	0.271dz	.. ..	0.03½
	2 in x 4 yd	0.439dz	.. ..	0.05
	3 in x 4 yd	0.617dz	.. ..	0.07
	4 in x 4 yd	0.79dz	.. ..	0.09½
bandages crepe B.P.C.				
	2 in	1.597dz	.. ..	0.17½
	3 in	2.296dz	.. ..	0.25
	4 in	3.074dz	.. ..	0.34
	6 in	4.466dz	.. ..	0.50
cellulose wadding B.P.C.				
	16 oz	2.308dz	.. ..	0.26
cotton wool B.P.C.				
	1 oz	0.598dz	.. ..	0.06½
	4 oz	1.673dz	.. ..	0.18½
	16 oz	5.569dz	.. ..	0.62
cotton wool				
hospital	4 oz	1.354dz	.. ..	0.15
	16 oz	4.302dz	.. ..	0.48
dressing pack sterilised		1.185dz	.. ..	0.13½
gauze B.P.C.	1 yd	0.903dz	.. ..	0.10½
	3 yd	1.985dz	.. ..	0.23
	6 yd	3.625dz	.. ..	0.40
	12 yd	7.069dz	.. ..	0.77
gauze and cotton tissue				
B.P.C.	16 oz	6.60dz	.. ..	0.70
Drug Tariff	16 oz	5.544dz	.. ..	0.61
incontinence pads	12	4.604dz	.. ..	0.53½
lint B.P.C.	1 oz	0.917dz	.. ..	0.10½
	4 oz	2.936dz	.. ..	0.32½
	16 oz	10.584dz	.. ..	1.17
lint boric	1 oz	0.96dz	.. ..	0.11½
	4 oz	3.106dz	.. ..	0.34
multiple pack dressing				
	No.1	2.68dz	.. ..	0.30
	N0.2	5.468dz	.. ..	0.60
N.A.dressings	..	0.346dz	.. ..	0.04
sterilised lint dressings				
	small	0.412dz	.. ..	0.06
	medium	0.601dz	.. ..	0.06
	large	0.931dz	.. ..	0.12
triangular bandage	..	1.36dz	.. ..	0.15
JORDAN (1339 Wilkinson)				
toothbrush	adult	1.54dz	.. ..	0.19
	child	1.13dz	.. ..	0.14
JULIAN JABLON (1548 JJ) entire entry				d
JUST (316 Cranmer)				
shampoos, beauty,				
lemon, herb and family		1.68dz	0.42dz	0.30
KATKINS (967 Petfoods)				
	handy	2.32 (6 dz)	0.37 (6 dz)	0.04½
KAYLENE (684 Kaylene)				
(distributors 1545 Vestric)				d
KAYLENE-OL (684 Kaylene)				
(distributors 1545 Vestric)				d
KEMICETINE (227 Erba)				
dusting powder	5g			d
KENADEX (978 PYP)				
extract	7½oz	1.84dz	.. ..	0.23
	15oz	3.20dz	.. ..	0.40
	6lb	1.50	.. ..	2.00
KENT (693 Kent)				
tooth brushes				
"De Luxe"		3.84	.. ..	0.48
"Classic"		2.40	.. ..	0.30
"Wessler" machine				
made bristle		1.68dz	.. ..	0.21
nylon		1.20dz	.. ..	0.15
"Park Lane"		1.68dz	.. ..	0.21
ex. hard		1.84dz	.. ..	0.23
"Contour"		1.76dz	.. ..	0.22
"Pedigree"		1.52dz	.. ..	0.19
ex. hard		1.76dz	.. ..	0.22
"Smokers"		1.92dz	.. ..	0.24
"Stoutheart"		1.60dz	.. ..	0.20
Super		3.20dz	.. ..	0.40
"Harley Street"		1.52dz	.. ..	0.19
ex. hard		1.76dz	.. ..	0.22
"Shorthead" nylon		0.88dz	.. ..	0.11
soft		0.96dz	.. ..	0.12
"Longhead" nylon		0.88dz	.. ..	0.11
"KBH2" badger		3.04dz	.. ..	0.38
"Junior"		0.80dz	.. ..	0.10
"Baby"		0.72dz	.. ..	0.09

		Trade £.p	Tax £.p	Retail £.p
denture brushes				
"K45"		1.36dz	.. ..	0.17
"Olympic" nylon				d
KILNET (818 M&B)				
weed killer	4 oz	2.24	.. ..	0.28
	8 oz	3.76dz	.. ..	0.44
KIM (1396 ABL)				
hamster and gerbil food		1.31 (20 pkts)	0.23 (20 pkts)	0.10
hamster nibble		0.87 (2 dz)	0.15 (2 dz)	0.06
KINX (1073 Robinson)				
roll		3.33 (1⅝ dz)		
KIT-ZYME (978 PYP)				
tablets	50	0.84dz	.. ..	0.10
	250	2.10dz	.. ..	0.25
	750	4.28dz	.. ..	0.51
	3500	1.38	.. ..	1.84
KLEENEX (702 KC)				
towels		1.69 (2 dz)	0.19 (2 dz)	
twin pack		2.53 (1½ dz)	0.28 (1½ dz)	
Flair		2.64 (1½dz)	0.30 (1½dz)	0.22
pretty patterns		2.53 (1½ dz)	0.28 (1½ dz)	
holders		2.92 (4 dz)	0.33 (4 dz)	
tissues Silk Soft				
boutique		1.96 (2 dz)	0.22 (2 dz)	0.12
handy	72	3.24 (6 dz)	0.36 (6 dz)	0.06½
regular	100	3.75 (4 dz)	0.42 (4 dz)	0.11½
	150	2.29 (2 dz)	0.26 (2 dz)	0.14
pocket pack		1.89 (1 gross)	0.21 (1 gross)	0.02
for men		1.35 (6 dz)	0.15 (6 dz)	0.03
	100	2.59 (2 dz)	0.29 (2 dz)	0.16
toilet tissues				
twin pack rolls		1.68 (1½ dz)		
K-LENS (810 Maw)				
eye lotion		3.04dz	.. ..	0.39
KODAK (711 Kodak)				
black and white roll films				
Verichrome Pan	127	0.145	0.036	0.24
	120	0.145	0.036	0.24
	620	0.145	0.036	0.24
	126-20	0.235	0.06	0.40
	126-12	0.165	0.04	0.28
	828	0.14	0.035	0.23½
Panatomic-X	120	0.16	0.04	0.27
Tri-X Pan	120	0.16	0.04	0.27
black and white miniature films				
Plus-X Pan	135-20	0.235	0.06	0.37½
	135-36	0.30	0.075	0.48
	936	0.21	0.055	0.33
	5 metres	0.525	0.13	0.83
	17 metres	1.64	0.41	2.60
Tri-X Pan	135-20	0.235	0.06	0.37½
	135-36	0.30	0.075	0.48
	935	0.21	0.055	0.33
	5 metres	0.525	0.13	0.83
	17 metres	1.64	0.41	2.60
Panatomic-X	135-36	0.30	0.075	0.48
	935	0.21	0.055	0.33
	17 metres	1.64	0.41	2.60
KOTEX (702 KC)				
sanitary towels				
size 1	12	5.69 (4 dz)	.. ..	0.16½
size 2	12	3.30 (2 dz)	.. ..	0.19
New Freedom				
panties		3.10dz	0.35dz	0.42
towels		2.88 (2 dz)	.. ..	0.16½
KWELLS (893 Nicholas)				
tablets		1.625dz	.. ..	0.18 †
LAEVORAL (218 Calmic) entire entry				d
LAEVOTONINE (218 Calmic)				
entire entry				d
LANCOME (726 Lancome)				
Diaphises	..	.. ..	.. ..	1.20
LASONIL (452 FBA)				d
LASONIL (97 Bayer)				i
LASTONET (733 Lastonet)				
aeronet				
knee caps	..	0.46pr	.. ..	0.69
ankle supports	..	0.46pr	.. ..	0.69
arch binder	..	0.16pr	.. ..	0.24
bandage clips	3	0.45dz	.. ..	0.06
	6	0.85dz	.. ..	0.11
crepe bandage (Lastoyarn)				
	2 in	1.44dz	.. ..	0.18
	2½ in	1.80dz	.. ..	0.23
	3 in	2.04dz	.. ..	0.26
	3½ in	2.40dz	.. ..	0.30
	4 in	2.76dz	.. ..	0.35
	5 in	3.36dz	.. ..	0.42
	6 in	4.08dz	.. ..	0.51

		Trade £.p	Tax £.p	Retail £.p	
elastic band trusses N.H.S.					
inguinal	single	1.70	.. ..	*2.55*	
	double	2.74	.. ..	*4.11*	
scrotal	single	1.85	.. ..	*2.78*	
	double	2.89	.. ..	*4.34*	
metatarsal pad	..	0.40pr	.. ..	*0.60*	
maternity tights elastic net		4.28	.. ..	*6.42*	
Lastolita	..	2.80	.. ..	*4.20*	
wrist supports	..	0.16pr	.. ..	*0.24*	
LEDERMYCIN (746 Lederle)					
capsules 150 mg	20	0.88	.. ..	*1.32*	TS
	100	4.10	.. ..	*6.15*	TS
	1000	39.54	.. ..	*59.31*	TS
	pack of 16				*d*
300 mg	20	1.72	.. ..	*2.58*	TS
	100	8.18	.. ..	*12.27*	TS
	500	39.54	.. ..	*59.31*	TS
	pack of 16				*d*
drops	10 ml	0.30	.. ..	*0.45*	TS
syrup	100 ml	0.44	.. ..	*0.66*	TS
	500 ml	1.98	.. ..	*2.97*	TS
tablets	150 mg				
	20	0.88	.. ..	*1.32*	TS
	100	4.10	.. ..	*6.15*	TS
	500	19.76	.. ..	*29.64*	TS
	1000	39.54	.. ..	*59.31*	TS
	pack of 16				*d*
tablets 300mg	20	1.72	.. ..	*2.58*	TS
	100	8.18	.. ..	*12.27*	TS
	500	39.54	.. ..	*59.31*	TS
	pack of 16				*d*
LEDERSTATIN (746 Lederle)					
capsules 150 mg					
	16	0.78	.. ..	*1.17*	TS
	100	4.66	.. ..	*6.99*	TS
	500	22.46	.. ..	*33.69*	TS
LEICHNER (749 Leichner)					
cream cake make-up		.. ..	.. ..	*0.36*	
LEM-SIP (1037 Reckitt)					
cold relief	(5)	1.68dz	0.392dz	*0.22*	
	(10)	2.98dz	0.681dz	*0.39*	
LE TRAIN BLEU (981 Picot)					
spray mist		5.36dz	1.34dz	*0.78*	
LEXTRON (413 Lilly) entire entry					*d*
LIFEGUARD (893 Nicholas)					
disinfectant					
	large	1.145dz	.. ..	*0.12½*	
LILIA (761 Lilia-White)					
sanitary belts					
	adjustable	1.05dz	0.12dz	*0.13*	
towels standard	6	0.79dz	.. ..	*0.08*	
	12	1.50dz	.. ..	*0.15*	
LIL-LETS (761 Lilia-White)					
regular	10	1.26dz	.. ..	*0.13*	
	20	2.29dz	.. ..	*0.24*	
super	10	1.32dz	.. ..	*0.14*	
	20	2.49dz	.. ..	*0.26*	
super plus	10	1.44dz	.. ..	*0.15*	
	20	2.67dz	.. ..	*0.28*	
LI-LO (308 Cow)					*d*
LI-LO (1603 Li-Lo)					*i*
LIPCOTE (137 Blakoe)					*d*
LIPCOTE (1345 Woodward)					*i*
LIQUIBARINE (896 NL)					
diagnostic 20 x 1 kg		17.00			
LOCASOL (1249 Trufood)					
	397g	7.48dz	.. ..	*0.78*	
	3lb				*d*
LOFENALAC (1489 MJ)					
	2½ lb	4.50	.. ..	*6.75*	
LOMODEX (1530 Fisons)					
existing entry					*d*
LOMODEX 40 (1530 Fisons)					
10% saline	540 ml	2.00	.. ..	3.00	
10% salt free	540 ml	2.00	.. ..	3.00	
LOMODEX 70 (1530 Fisons)					
6% saline	540 ml	1.075	.. ..	1.61	
6% salt free	540 ml	1.075	.. ..	1.61	
10% salt free	540 ml	1.475	.. ..	2.21	
LOREL (761 Lilia-White)					
toilet roll	double	0.88dz	.. ..		
LOREX (761 Lilia White)					
tissues	100	0.98dz	0.11dz		
	150	1.35dz	0.15dz		
for men	..	1.45dz	0.16dz		
LOREXANE (649 ICI)					
dusting powder	100 g	1.49dz	.. ..	*0.18*	
LUCOZADE (103 Beecham)					
	small	1.46* (2 dz)	0.20 (2 dz)		
	* Includes	0.36 (2 dz) bottle deposit			
	large	1.945* dz	0.30dz		
	* Includes	0.30dz bottle deposit			
MACKENZIES (312 AC)					
smelling salts	family	1.14dz	0.34dz	*0.15½*	
	flat				*d*
MAGSORBENT (684 Kaylene)					
(distributors 1545 Vestric)					*d*
M & B (818 M&B)					
horticultural products					
Bordeaux mixture					
to make	2½ gal	2.40dz	.. ..	*0.30*	
	5 gal	4.00dz	.. ..	*0.50*	
slug killer	8 oz	1.00dz	.. ..	*0.12½*	
		1.80dz	.. ..	*0.22½*	
worm killer	36 g	3.20dz	.. ..	*0.40*	
	72 g	5.20dz	.. ..	*0.65*	

		Trade £.p	Tax £.p	Retail £.p	
M&B (971 PSMB)					
antiseptic cream	25 g	0.13	.. ..	0.19½	
patent blue V	2.5%				
ampoules	2 ml 5	0.80	.. ..	1.20	
MARIGOLD (774 LR)					
house gloves					
Chic		1.67dz	0.17dz	*0.21*	
Suregrip		2.00dz	0.21dz	*0.26*	
Husky		2.86dz	0.30dz	*0.38*	
MARMITE (152 Bovril)					
	2oz	0.99dz			
	4oz	1.73dz			
	8oz	3.09dz			
	16oz	5.80dz			
MARVIC (1091 Rybar)					
inhaler		0.70	.. ..	1.00	
MARY QUANT (876 MP)					
Special recipes					
cream rouge		3.59dz	0.897dz	*0.55*	
eye shading		3.59dz	0.897dz	*0.55*	
foundation cream		4.25dz	1.062dz	*0.65*	
lipstick		2.69dz	0.672dz	*0.41*	
mascara		3.92dz	0.98dz	*0.60*	
MASSE (922 Ortho)					
cream	28g	0.17	.. ..	0.25	
MATTHODORM (809 M&W)					*d*
MATTHODORM (1345 Woodward)					*i*
MAVALA (1361 Mavala)					
Double Lash		0.50	0.125	*0.83*	
Refix		0.50	0.125	*0.83*	
MAWS (810 Maw)					
Nursery products					
baby pants					
longlife pull on					
	328/10/11/12	3.36dz	.. ..	*0.40*	
pants triple pack					
	328.01/02/03/04	1.56dz	.. ..	*0.18*	
trainer pants					
	328/15/16/17	6.30dz	.. ..	*0.75*	
cotton tops (40)					
	346/50	1.34	.. ..	*0.16*	
Tufty Tails					
10	356.11	1.63dz	.. ..	*0.17*	
20	356.12	2.69dz	.. ..	*0.28*	
30	356.13	3.75dz	.. ..	*0.39*	
newborn	356.14	2.69dz	.. ..	*0.28*	
Tufty Tips					
Surgical Dressings					
bandages BPC					
white open wove					
1in x 4 yd					
	110.18	0.27dz	.. ..		
2in x 4 yd					
	110.02	0.44dz			
3in x 4 yd					
	110.04	0.62dz			
4in x 4 yd					
	110.19	0.79dz			
crepe					
2in	141.00	1.59dz			
2½in	141.01	1.83dz			
3in	141.02	2.276dz			
3½in	141.03	2.51dz			
4in	141.04	3.064dz			
6in	141.05	4.374dz			
cellulose tissue					
	147.01	0.334			
wadding					
	147.00	0.19			
cotton wool BPC					
ctn 1oz	102.01	0.60dz			
ctn 4oz	102.03	1.69dz			
ctn 16oz					
	102.05	0.464			
hospital quality					
4oz	102.09	1.35dz			
16oz	102.11	0.36			
gauge					
1 yd	137.02	0.94dz			
3 yd	137.03	1.985dz			
6 yd	137.04	3.564dz			
12 yd	137.05	0.579			
gauze and cotton tissue					
pink label 4oz					
	146.09	0.15			
16oz					
	146.11	0.52			
blue label 4oz					
	146.12	0.171			
16oz					
	146.14	0.581			
lint white BPC					
1oz	135.01	0.90dz			
4oz	135.03	2.925dz			
16oz	..	0.886			
bone BPC 4oz					
	143.09	0.258			
multiple pack dressing					
No1	148.00	0.25			
No2	148.01	0.48			
sterilised	148.02	1.19dz			
triangular bandage					
36 x 51in					
	142.06	0.113			
MAX FACTOR (813 MF)					
California					
eye glossers		0.258	0.063	*0.45*	
lip gloss fresh fruit		0.258	0.063	*0.45*	
lipstick whipped creme		0.315	0.077	*0.55*	

		Trade £.p	Tax £.p	Retail £.p	
MAXOLON (1393 BRL)					
paediatric liquid	15 ml	0.35	.. ..	0.52½	
MAYBELLINE (1377 R&A)					
MAYBELLINE (1333 WL)					
MAZDA (903 NPU)					
magicube		0.205	.. ..	*0.29*	
MEDOMET (1548 DDSA)					
tablets	250	3.90			
MEGIMIDE (894 Nicholas)					
ampoules 10 ml	6	1.83	.. ..	2.74½	
vial 100 ml	1.52	..	.. 2.28		
MENE (1073 Robinson)					
sanitary towels	size 0	5.914 (4 dz)	.. ..	*0.16*	
	size 1	6.283 (4 dz)	.. ..	*0.17*	
	size 2	7.392 (4 dz)	.. ..	*0.20*	
	size 3	7.069 (3 dz)	.. ..	*0.25½*	
	size 4	6.098 (2 dz)	.. ..	*0.33*	
MENNEN (1506 Mennen)					
shampoo P21	entire entry				*d*
Mepacrine Hydrochloride (649 ICI)					
tablets 0.1 g	100	0.27	.. ..	0.40	
	1000	1.64	.. ..	2.45	
MEPHINE (1352 Wyeth) entire entry					*d*
MERTHIOLATE (413 Lilly)					
tincture	450 ml				*d*
MESONTOIN (1098 Sandoz)					
tablets pack of 1000					*d*
METANIUM (115 Bengue)					
ointment	jar 35g	0.24	.. ..	0.32	
METATONE (938 PD)					
tonic	250 ml	0.17	0.045	0.30	†
METHERGIN (1098 Sandoz)					
ampoules 1 ml	100				*d*
tablets pack of 25					*d*
METOSYN (649 ICI)					
	100g	2.50	.. ..	3.75	TS
MICK (967 Petfoods)					
	handy	1.03 (1½ dz)	0.16 (1½ dz)	*0.08*	
	large	1.29dz	0.20dz	*0.15*	
carry home pack		1.38 (¼ dz)	0.22 (¼ dz)	*0.48*	
MIDNIGHT (536 GPL)					
handbag spray		3.60dz	0.90dz	*0.50*	
perfume pot		2.47dz	0.62dz	*0.36*	
talcum	200g	4.56dz	1.14dz	*0.67*	
MILDAN (818 M&B)					
garden fungicide	4 oz	2.40dz	.. ..	*0.30*	
	8 oz	3.70dz	.. ..	*0.47*	
MILTON-AID (1055 RM)					*d*
MILTON-AID (890 Newton)					*i*
(distributors 1556 Farillon)					
MINAFEN (1249 Trufood)					
	16oz	17.43dz	.. ..	*1.94*	
	3lb				*d*
MONOTHEAMIN (413 Lilly)					
Pulvules 200 mg					
pack of 500					*d*
MOORLAND (751 LL)					*d*
MOORLAND (325 C-A)					*i*
MOTHER SEIGELS (195 B&SL)					*d*
MOTHER SEIGELS (727 Lane)					*i*
MOTIVAL (1176 Squibb)					
tablets	100	1.68	.. ..	2.52	†s4
tablets	500	8.20	.. ..	12.30	†s4
MOVELAT (1490 IAPS)					*d*
MOVELAT (Luitpold)(1556 Farillon)					*i*
cream	25g	0.39	0.10	*0.68*	
	50g	0.65½	0.16½	*1.14*	
MUSTEROLE (255 Chembro)					*d*
MUSTEROLE (1333 WL)					*i*
MYCIL (179 BDH)					
ointment	30 g	0.12	.. ..	0.18	
powder	55 g	0.12	.. ..	0.18	
NATRODALE (1513 Rodale)					
bone meal tablets	150	3.20dz	.. ..	*0.40*	
	300	4.80dz	.. ..	*0.60*	
	650	0.80	.. ..	*1.05*	
garlic and parsley					
capsules	100	4.00dz	.. ..	*0.50*	
	250	0.75	.. ..	*1.00*	
tablets	100	3.60dz	.. ..	*0.45*	
	225	0.65	.. ..	*0.85*	
hand lotion	..	2.40dz	.. ..	*0.30*	
Hi-Pro liver tablets	200	1.00	.. ..	*1.35*	
iron and molasses					
tablets	175	3.60dz	.. ..	*0.45*	
	350	6.40dz	.. ..	*0.80*	
Lacto-Flora capsules					
	125	1.05	.. ..	*1.40*	
lecithin capsules	100	5.20dz	.. ..	*0.65*	
	225	0.85	.. ..	*1.10*	
marrow bone tablets					
	100	3.60dz	.. ..	*0.45*	
	200	6.00dz	.. ..	*0.75*	
pollen tablets	100	6.80dz	.. ..	*0.85*	
	250	1.35	.. ..	*1.80*	
Protein Plus tablets	300	1.05	.. ..	*1.40*	
Pro-Vitamin A capsules					
	150	1.00	.. ..	*1.35*	

		Trade £.p	Tax £.p	Retail £.p
npkin seed oil				
capsules	50	4.00dz	.. ..	*0.50*
	125	0.70	.. ..	*0.95*
	225	1.20	.. ..	*1.60*
flower seed	1 lb	6.00 (1½dz)	.. ..	*0.50*
min E tablets				
50 iu	40	4.00dz	.. ..	*0.50*
	150	1.30	.. ..	*1.70*
	300	2.00	.. ..	*3.00*
eat germ oil capsules				
	75	4.40dz	.. ..	*0.55*
	200	0.85	.. ..	*1.15*
JVAC (559 HH&C)				*d*
JVAC (40 Allinson)				*i*
TRAPHYLLINE (311 C)				
poules 3 ml	6	0.35	.. ..	0.44
TROGENA (900 Norton)				
licks		1.80dz	0.45dz	*0.26*
DEW (751 LL)				*d*
DEW (325 C-A)				*i*
NI (1073 Robinson)				
itary garment pink		4.951 dz	0.557dz	*0.60*
DIN (208 BW)				
ire entry				*d*
MBIN (971 PSMB)				
lets	50	0.32	.. ..	0.48
	500	3.08	.. ..	4.62
ADRAN (897 NC)				
alant				*d*
GOTIN (896 NL)				
drops	dp 16 ml	0.184	.. ..	†
SODRINE (2 Abbott)				
ire entry				*d*
U. (903 NPU)				
uum Nu-flask				
efills	8 oz	2.40dz	.. ..	*0.26½*
	16 oz	2.625dz	.. ..	*0.29*
	26 oz	4.15dz	.. ..	*0.46*
	36 oz	4.15dz	.. ..	*0.46*
toppers	8/16/26 oz	0.675dz	.. ..	*0.07½*
	36 oz	0.79dz	.. ..	*0.09*
RESH (903 NPU)				
osol air freshener				
	14 oz	1.51dz	.. ..	*0.18*
fly killer	14 oz	1.76dz	.. ..	*0.21*
orising fly killer				
	size 1	2.96dz	.. ..	*0.37*
	size 2	6.00dz	.. ..	*0.75*
UARD (903 NPU)				
-freeze	1 pt	3.02 (2 dz)	.. ..	*0.18*
	1 qt	2.85dz	.. ..	*0.34*
L (255 Chembro)				*d*
L (1333 WL)				*i*
OOK (903 NPU)				
glasses				
N1	black, sherry	1.36	.. ..	*2.26*
	dark shell	1.41	.. ..	*2.35*
N2	black, sherry	1.05	.. ..	*1.75*
	dark shell	1.11	.. ..	*1.85*
N3	black, sherry cool white	1.05	.. ..	*1.75*
	dark shell light shell	1.11	.. ..	*1.85*
N4	black, cool white crystal, mauve shadow sherry	1.05	.. ..	*1.75*
	dark shell	1.11	.. ..	*1.85*
N5	black, sherry cool white, crystal	1.05	.. ..	*1.75*
	dark shell	1.11	.. ..	*1.85*
N6	black, sherry cool white, crystal, mauve shadow	1.05	.. ..	*1.75*
	dark shell	1.11	.. ..	*1.85*
N7	flip-clip	0.78	.. ..	*1.30*
N8	gold framed rimless	1.38	.. ..	*2.30*
N9	with rim	1.44	.. ..	*2.40*
N10	black, sherry	1.05	.. ..	*1.75*
	dark shell	1.11	.. ..	*1.85*
N11	black, mauve shadow	1.05	.. ..	*1.75*
	dark shell silver	1.11	.. ..	*1.85*
N12	black, metal sides	1.44	.. ..	*2.40*
N13	nickel	1.48	.. ..	*2.46*
N14	silver satin	1.50	.. ..	*2.50*
N15	gold	1.48	.. ..	*2.46*
N16	heliodor, metal sides	1.32	.. ..	*2.20*
	dark shell, metal sides	1.38	.. ..	*2.30*
N17	smoke, black	1.32	.. ..	*2.20*
	silver	1.38	.. ..	*2.30*
N18	dark shell/gold silver/chrome	1.38	.. ..	*2.30*
	heliodor/chrome	1.32	.. ..	*2.20*
N19	heliodor, smoke	1.38	.. ..	*2.30*
	silver	1.44	.. ..	*2.40*
N20	heliodor, black	1.14	.. ..	*1.90*
	dark shell	1.20	.. ..	*2.00*
N21	black/gold crystal/silver	1.41	.. ..	*2.35*
N22	gold framed rimless	1.38	.. ..	*2.30*
N25	gold	1.50	.. ..	*2.50*
N26	nickel	1.50	.. ..	*2.50*
N27	nickel flip-clip	1.05	.. ..	*1.75*

		Trade £.p	Tax £.p	Retail £.p
B1	black	0.60	.. ..	*1.00*
B2	black, sherry	0.60	.. ..	*1.00*
NU-SOFT (903 NPU)				
Hanx	100	2.18 (2 dz)	0.245 (2 dz)	*0.12½*
NUWEIGH (902 NPU)				
bathroom scales				
standard		1.12	0.125	*1.80*
de luxe		1.65	0.185	*2.65*
NYDRANE (1077 Rona)				
tablets 500g	100	1.28	.. ..	†sls4A
OLD SPICE (1131 Shulton)				
after shave	40 cc	1.86dz	0.45dz	*0.27*
Burley after shave	40 cc	2.07dz	0.50dz	*0.30*
OLIVE (1315 HW)				
nail pliers	69001	5.20dz	.. ..	*0.65*
OMNIPED (656 IFA)				
foot cushions	pair	8.16dz	.. ..	*0.98*
renewal bands		1.85dz	.. ..	*0.22*
health sandals				
Capri	pair	2.44	0.27	*3.75*
Grace	pair	3.00	0.34	*4.65*
Sorrento	pair	2.44	0.27	*3.75*
health sandals	..	.. ..	.. ..	*3.40* d
ONDONID (1087 Roussel)				
tablets	60	4.95	.. ..	TS
OPTONE (690 Keldon)				
eye drops	small	1.90dz	0.46dz	0.25
	large	2.44dz	0.59dz	0.32
OPTREX (690 Keldon)				
eye lotion	small	1.74dz	0.42dz	0.23
	large	2.59dz	0.63dz	0.34
	family	4.49dz	1.09dz	0.59
with eye bath	small	1.90dz	0.46dz	0.25
masks	singles	0.55dz	0.13dz	0.08
	6	2.34dz	0.57dz	0.34
ointment	..	1.44dz	.. ..	0.18
ocular syringe	..	10.00dz	.. ..	1.25
OPTROSE (690 Keldon)				
rose-hip syrup	6oz	1.44dz	.. ..	*0.16*
	12oz	2.52dz	.. ..	*0.28*
	18oz	3.42dz	.. ..	*0.38*
OPTULLE (690 Keldon)				
tulle gras	24	2.08dz	.. ..	0.26
continuous strip				
	8yd x 3¾in	3.76dz	.. ..	0.47
	5yd x 8in	5.88dz	.. ..	0.73½
ORAL-B (1335 Wigglesworth)				
tooth/gum brush		2.32dz	.. ..	*0.29*
ORASTREP (378 Dista)				
tablets	500			d
ORBITOL (818 M&B)				
	250 ml	2.40dz	.. ..	*0.30*
	4½ l	1.25	.. ..	*1.87½*
	22½ l	5.65	.. ..	*8.47½*
ORIENTAL SPICE (1311 Shulton)				
talcum	100g	4.32dz	1.05dz	*0.65*
ORTHO (922 Ortho)				
diaphragm introducer				d
ORTHOFORMS (922 Ortho)				
pessaries	15	0.29	.. ..	*0.44*
	pack of 10			d
ORTHO-NOVIN 1/50 (922 Ortho)				
tablets				
unipak	21	0.23	.. ..	0.35 †s4B
OSPOLOT (452 FBA)				d
OSPOLOT (97 Bayer)				i
OSTERMILK (518 Glaxo)				
Nos 1 and 2		3.79dz	.. ..	*0.36*
OUTDOOR GIRL (876 MP)				
lemon pick-ups	10	.. ..	.. ..	*0.17*
OVALTINE (1303 Wander)				
	4 oz	1.17dz		
	8 oz	2.15dz		
	16 oz	3.69dz		
	24 oz	4.69dz		
baby rusks	8 oz	0.97dz		
chocolate time extra				
	8 oz	2.15dz		
	16 oz	3.69dz		
chuckles	8 oz	0.97dz		
drinking chocolate	8 oz	1.31dz		
	16 oz	2.38dz		
instant non-fat-milk				
	7 oz	1.76dz		
	12 oz	2.69dz		
malted milk	8 oz	2.225dz		
	16 oz	3.78dz		
teething rusks	small	0.625dz		
	large	1.18dz		
OXATETS (311 C)				
entire entry				d
OZETTES (761 Lilia-White)				
hankies		0.29dz	0.03dz	
OZO (761 Lilia-White)				
2 ply toilet roll	double	1.26dz		
PADDI (1073 Robinson)				
pads	10	3.641 (3 dz)	.. ..	*0.13*
	30	3.348dz	.. ..	*0.36*
pleats	..	3.744 (3 dz)	.. ..	*0.13½*
roll	..	3.60 (3 dz)	.. ..	*0.13*
cotton wool balls				
coloured				d
PAGAN (981 Picot)				
talcum		2.88dz	0.72dz	*0.42*

		Trade £.p	Tax £.p	Retail £.p
PAL (967 Petfoods)				
large		2.25 (2 dz)	0.36 (2 dz)	*0.13*
		4.47 (4 dz)	0.71 (4 dz)	*0.13*
PANALEVE (1335 Wigglesworth)				
elixir	56 ml	1.43dz	.. ..	0.18
tablets	25	0.97dz	.. ..	0.12½
	50	1.70dz	.. ..	0.22½
	100	2.75dz	.. ..	0.37½
PANALOG (1176 Squibb)				
ointment	100 ml	4.85	.. ..	TS
ophthalmic ointment	3.75 ml	3.36dz	.. ..	TS
Pancreatin (1335 Wigglesworth)				
granules	226 g	23.00dz	.. ..	*2.88*
PANETS (690 Keldon)				
baby syrup	100 ml	2.07dz	.. ..	0.23
tablets	20	1.44dz	.. ..	0.16
	50	2.88dz	.. ..	0.32
PANTURON (897 NC) entire entry				d
PARABAL (1143 SPL)				
tablets	100	0.58	.. ..	0.87 †sls4A
PARAMOL – 118 (179 BDH)				
tablets	dp 500	2.44	.. ..	†s1DDI
PARAZONE (671 Jeyes)				
	750 ml	0.79dz	.. ..	*0.08*
	1 l	0.94dz	.. ..	*0.10*
	1 gal	0.335	.. ..	*0.39*
PARISILON (1061 Riker)				
tablets 2.5 mg	100	1.08		
7.5 mg	100	2.48		
tablets 2.5 mg and 7.5 mg		packs of 30 and 300		d
PEDIGREE CHUM (967 Petfoods)				
large		4.63 (4 dz)	0.73 (4 dz)	*0.13½*
PEKSOL (328 CCC)				
soluble vitamins (vet)	20 oz	3.45	.. ..	4.60
PENITRIAD (971 PSMB) entire entry				d
Pentamidine isethionate (971 PSMB)				
ampoules 200 mg	10	0.60	.. ..	0.90
Pentobarbitone sodium (971 PSMB)				
capsules 100 mg	500	2.32	.. ..	3.48 †sls4A
PERIHEMIN (746 Lederle)				
capsules	100	1.56	.. ..	*2.34*
PEROIDIN (809 M&W)				d
PEROIDIN (1345 Woodward)				i
50 mg	dp 1000	2.70	.. ..	*3.94*
PERSONALITY (1377 R & A)				
soap				
petals				d
PHENERGAN (971 PSMB)				
cream 2%	25 g	0.14	.. ..	0.21
	500 g	1.20	.. ..	1.80
PHENOMET (180 BEP)				d
PHENOMET (1345 Woodward)				i
PHENOVITE (17 Agprolin)				d
PHENOVITE (1611 Sinclair)				i
	21	2.70	.. ..	*4.05*
500 ml and 1 l sizes				d
PHENSEDYL (971 PSMB)				
linctus	125 ml	0.18	.. ..	0.27 †s7DDI
PHILLIPS (978 PYP)				
iron tonic tablets	50	1.20dz	.. ..	*0.13½*
	100	2.04dz	.. ..	*0.23*
	180	3.46dz	.. ..	0.39
tonic yeast tablets	50	0.99dz	.. ..	0.11
	150	2.07dz	.. ..	0.23
	300	3.33dz	.. ..	0.37
	600	5.31dz	.. ..	0.59
yeast mixture	½oz	0.56dz	.. ..	*0.07*
	2½oz	1.28dz	.. ..	*0.16*
	13¾oz	4.08dz	.. ..	*0.51*
	4lb	1.44	.. ..	*1.92*
	7lb	2.22	.. ..	*2.96*
PHOSPHOLINE IODIDE (1370 Ayerst)				
vial 1.5mg		0.83	.. ..	†s1
3mg		0.93	.. ..	†s1
6.25mg		1.04	.. ..	†s1
12.5mg		1.20	.. ..	†s1
PIP (1396 ABL)				
rabbit and guinea pig food		2.31 (2¼dz)	0.41 (2¼dz)	*0.12½*
		2.21 (1¼dz)	0.39 (1¼dz)	*0.21*
		1.79 (½dz)	0.31 (½dz)	*0.42*
PITOCIN (938 PD)				
ampoules	1 ml			
	pack of 100			d
PLJ (103 Beecham)				
lemon juice		1.85dz*	0.28dz	
		2.92dz*	0.475dz	
* Includes 0.30dz bottle deposit				
POLLITABS (243 Cernelle)				
tablets	100	7.56dz	.. ..	*0.90*
	250	15.96dz	.. ..	*1.90*
packs of 30, 500 and 1000				d
POLYBACTRIN (218 Calmic)				
cream	15 g			d
soluble GU vials	5	2.30	.. ..	*3.45* TS
packs of 3				d
POLYCOLOUR (721 LC)				d
POLYCOLOR (721 LC)				i
POLYCOLOUR LIGHTER (721 LC)				d
POLYLOCK (721 LC)				d

		Trade £.p	Tax £.p	Retail £.p
PONDERAX (1123 SLL)				
tablets	pack of 1000			d
PORTIA (1160 Solport)				
animal wool	½ oz	0.04	.. ..	0.06
baby balances				
outfits	D60	0.76	.. ..	1.14
caustic pencils		0.08	.. ..	0.12
first aid case	D180	1.44	0.10	2.25
iodine brushes	loose	0.026	.. ..	0.04
	carded 10	0.32	.. ..	0.05
tincture and lotion brushes				
favelon		0.024	.. ..	0.04
goose size		0.032	.. ..	0.05
duck size				d
PREMARIN (1370 Ayerst)				
tablets 2.5 mg	30	0.86	.. ..	†s4B
PRICE'S (1005 Price)				
night lights				
Palmitine Star	(10)	6.35 (4 dz)		
PRIDE (487 Furman)				
bath cushion	entire entry			d
PRIMES (1055 RM)				d
PRIMES (890 Newton)				i
(distributors 1556 Farillon)				
	3 roll	1.25dz	0.375dz	0.17
PRINALGIN (117 BPL)				
tablets 500 mg	100	2.26	.. ..	3.39
	500	10.30	.. ..	16.20
PRIPSEN (1037 Reckitt)				
powder	10g	0.115	.. ..	0.16
PROCAFIN (452 FBA)				d
PROCAFIN (97 Bayer)				i
PROM (1242 Toni)				
roller perm complete				d
PROMICROL (818 M&B)				
tin to make	600 ml	0.18	.. ..	0.27½
	2½ l	0.40	.. ..	0.60
replenisher				
tin to make	2½ l	0.52	.. ..	0.78
PROPADERM – L (34 A&H)				
entire entry				d
PROSOL (1249 Trufood)				
	454g	7.48dz	.. ..	0.78
PURAPEN G (1393 BRL)				
entire entry				d
PUROVERINE (1098 Sandoz)				
ampoules 1 ml	6	0.60	.. ..	0.90 †
tablets	100			d
PURSENNID (1098 Sandoz)				
tablets	pack of 200			d
PYGMIA A-I-D (328 CCC)				
	100 ml	2.63	.. ..	3.50
PYETS (1568 Trentham)				d
PYRETS (1568 Trentham)				i
QUANTS (690 Keldon)				
witch hazel		1.37dz	0.33dz	0.20
QUELQUES FLEURS (624 Houbigant)				
foam bath		0.35	0.0875	0.60
hand and body lotion		0.35	0.0875	0.60
QUEST (761 Lilia-White)				
toilet roll		0.41dz		
QUINOLOR (1176 Squibb)				
ointment	30 g	0.10	.. ..	0.15
QUIXALIN (1176 Squibb)				
tablets	pack of 24			d
QUIXALUD (1176 Squibb)				
feed additive	1kg	6.00	.. ..	8.00
	5kg	27.00	.. ..	36.00
QUOSH (103 Beecham)				
orange, lemon, lime, lemon/lime, orange/ pineapple, grapefruit/ pineapple. lemon barley, raspberry, tropical fruit		1.47dz	0.265dz	
RACASAN (1022 Racasan)				
Fleur		1.80dz		
RADWAYS (573 JH)				
ready relief		1.68dz	0.42dz	0.23
RED BAND (1025 RC&C)				
bismuthated magnesia				d
REMINGTON (1044 R)				
family hair styler				6.74
shavers				
GT2 battery model		.. ..		6.74
LBX cordless		.. ..		16.45
Lectroblade 21		.. ..		8.69
RESOCHIN (452 FBA)				d
RESOCHIN (97 Bayer)				i
RETCIN (1548 DDSA)				
tablets	100	2.90		TS
REVLON (1052 Revlon)				
colorshine frosted		.. ..		0.70
lemon conditioning shampoo		.. ..		0.55
ZP 11 liquid		.. ..		0.65
RICHARD HITTLEMAN (1377 R&A)				
Yoga for health				
tablets	60	10.00dz	.. ..	1.25
RIGHT GUARD (514 Gillette)				
roll-on				d
refill				d
RITTER (243 Cernelle)				
Vital capsules	96	7.80dz	.. ..	0.97
ROBINSONS (1449 R&CFD)				
barley waters	25½ oz	1.51dz	0.27dz	
please	20 oz	0.905dz	0.165dz	
super value	35¼ oz	1.61dz	0.29dz	
whole fruit drinks				
	25½ oz	1.36dz	0.245dz	

		Trade £.p	Tax £.p	Retail £.p
ROGER & GALLET (1076 R&G)				
Bain Tonique Carnation				
	10	0.44	0.11	0.85
	20	0.67	0.16	1.30
jasmin soap (3)		0.55	0.13	1.05
talc		0.34	0.08	0.65
RONSON (1079 Ronson)				
toothbrush		6.62	1.37	10.50
ROSS'S (1081 WAR)				
cordials and				
diabetic squashes				
	26oz	1.485dz	0.265dz	0.18
ROTO (331 C of C)				
wrapped block		0.50dz	.. ..	0.07
ROTOCUBES (331 C of C)				
		0.78dz	.. ..	0.10
ROTOFRESH (331 C of C)				
complete		1.48dz	0.05dz	0.19
ROTOPAN (331 C of C)				
toilet fitting		0.78dz	.. ..	0.10
ROTOSAN (331 C of C)				
channel block (3)		0.92dz	.. ..	0.12
discs		0.72dz	.. ..	0.09
juniors		1.31dz	0.07dz	0.16
superfume crystals		1.36dz	.. ..	0.17
RUTHMOL (180 BEP)				d
RUTHMOL (1345 Woodward)				i
	50 g	0.10	.. ..	0.15
	200 g	0.30	.. ..	0.45
	400 g	0.50	.. ..	0.75
RYBAR (1091 Rybar)				
inhaler		10.20dz	.. ..	1.27
with mask		10.20dz	.. ..	1.68
special		10.20dz	.. ..	1.18
SABRINA (Utermohlen) (386 Douek)				
cotton wool	36g	0.07	.. ..	0.10½
	75g	0.12	.. ..	0.18
	110g	0.16	.. ..	0.24
SACSOL (1335 Wigglesworth)				
tablets	200	0.97dz	.. ..	0.12
SAF-T-COIL (774 LR)				
intra-uterine device		1.25	.. ..	
SALAZOPYRIN (1497 PGBL)				
(distributors 1556 Farillon)				
suppositories	10	1.01	.. ..	1.52 †s4B
SANAMYCIN (452 FBA)				d
SANAMYCIN (97 Bayer)				i
SANATOGEN (1530 Fisons)				
plain or lemon	4oz	3.98dz	1.00dz	0.52
	8oz	7.43dz	1.86dz	0.95
	1lb	12.96dz	3.24dz	1.64
	2lb	22.98dz	5.75dz	2.92
SANELLA (903 NPU)				
sanitary towels				
No.0	..	5.76 (4 dz)	.. ..	0.15
No.1	..	6.15 (4 dz)	.. ..	0.16
No.2	..	6.94 (4 dz)	.. ..	0.18
soluble	..	5.60 (4 dz)	.. ..	0.14½
san-belts				
side-fastening				d
SANILAV (671 Jeyes)				
	425 g	1.00dz	.. ..	0.10
	738 g	1.66dz	.. ..	0.16
SANOID (339 CG)				
baby cream				d
bandages w.o.w. BPC				
1in x 4yd		0.26dz	.. ..	0.03½
1½in x 4yd		0.35dz	.. ..	0.04½
2in x 4yd		0.42dz	.. ..	0.05
2½in x 4yd		0.53dz	.. ..	0.06½
3in x 4yd		0.61dz	.. ..	0.07
4in x 4yd		0.76dz	.. ..	0.09½
calico 4in x 4yd		1.10dz	.. ..	0.14
cellulose tissue		0.31	.. ..	0.46½
wadding		0.20	.. ..	0.26½
cotton wool BPC	1oz	0.55dz	.. ..	0.06½
	2oz	0.93dz	.. ..	0.12
	4oz	1.53dz	.. ..	0.18½
	1lb	5.10dz	.. ..	0.62
paper wrapped	½oz	0.40dz	.. ..	0.05
	8oz	2.77dz	.. ..	0.34
	1lb	4.90dz	.. ..	0.60
domette bandages BPC				
3in x 6yd		2.85dz	.. ..	0.33
4in x 6yd		3.80dz	.. ..	0.42
6in x 6yd		5.50dz	.. ..	0.60
flannel bandages BPC				
3in x 4yd		3.40dz	.. ..	0.38
4in x 4yd		4.50dz	.. ..	0.50
6in x 4yd		6.70dz	.. ..	0.74
dusting powder				d
gauze BPC				
1yd		0.84dz	.. ..	0.10½
3yd		1.83dz	.. ..	0.23
6yd		3.34dz	.. ..	0.40
12yd		6.50dz	.. ..	0.77
gauze and cotton tissue BPC				
	1lb	0.515	.. ..	0.70
No 4	1lb	0.44	.. ..	0.56
lint absorbent BPC				
	½oz	0.59dz	.. ..	0.08
	1oz	0.86dz	.. ..	0.10½
	2oz	1.57dz	.. ..	0.20
	4oz	2.77dz	.. ..	0.32½
	8oz	5.40dz	.. ..	0.60
	1lb	0.84	.. ..	1.17

		Trade £.p	Tax £.p	Reta £.p
boric BPC '63	1oz	0.94dz	.. ..	0.11
	2oz	1.70dz	.. ..	0.20
	4oz	3.02dz	.. ..	0.34
	8oz	5.65dz	.. ..	0.62
	1lb	0.93	.. ..	1.11
multipack dressing	No 1	2.56dz	.. ..	0.29
	No 2	5.20dz	.. ..	0.60
rigid zinc oxide plaster				
½in x 1yd		0.38dz	.. ..	0.04
1in x 1yd		0.52dz	.. ..	0.06
½in x 3½yd		0.86dz	.. ..	0.10
1in x 3½yd		1.21dz	.. ..	0.14
½in x 5yd		1.12dz	.. ..	0.14
1in x 5yd		1.67dz	.. ..	0.20
2in x 5yd		2.80dz	.. ..	0.34
3in x 5yd		3.80dz	.. ..	0.46
4in x 5yd		4.40dz	.. ..	0.54
½in x 10yd		1.67dz	.. ..	0.20
1in x 10yd		2.61dz	.. ..	0.31
2in x 10yd		4.17dz	.. ..	0.49
3in x 10yd		5.89dz	.. ..	0.70
4in x 10yd		8.00dz	.. ..	0.96
standard dressing	No 2	1.50dz	.. ..	0.19
	No 3	0.32dz	.. ..	0.04
	No 4	0.45dz	.. ..	0.06
	No 7	0.29dz	.. ..	0.04
	No 8	0.51dz	.. ..	0.07
	No 9	0.80dz	.. ..	0.11
	No 10	0.30dz	.. ..	0.04
	No 11	0.52dz	.. ..	0.07
	No 12	0.83dz	.. ..	0.11
	No 13	0.66dz	.. ..	0.08
	No 14	0.87dz	.. ..	0.10
	No 15	1.27dz	.. ..	0.16
	No 16	0.59dz	.. ..	0.07
triangular bandages				
36in sides		1.15dz	.. ..	0.14
38in sides		1.25dz	.. ..	0.15
SAQUADIL (971 PSMB)				
	8 oz	.. ..		0.65
	35 oz	.. ..		2.40
	1 gal	.. ..		6.75
SAVLON (649 ICI)				
babycare shampoo				
	sachet	0.88 (25)	0.22 (25)	0.06
SCHOLL'S (1108 SMC)				
shoe deodoriser spray		3.28dz	.. ..	0.39
Trimma tights		.. ..		2.95
SCORVITE (1335 Wigglesworth)				
tablets	14	1.45dz	.. ..	0.18
SCRUBBS (671 Jeyes)				
ammonia	540 ml	1.30dz	.. ..	0.13
S.D.V. (113 Bencard)				
existing entry				
S.D.V. (113 Bencard)				
specific densensitising vaccine course including house dust mite				
complete course				
	3 x 10 ml	5.85	.. ..	7.80
containing HDM				
	3 x 10 ml	10.00	.. ..	13.33
No.3 vial only				
	10 ml	3.75	.. ..	5.00
containing HDM				
	10 ml	7.90	.. ..	10.53
SEA & SKI (682 KCL)				
(distributors 1530 Fisons)				
SECRET DE PICOT (981 Picot)				
spray mist		5.36dz	1.34dz	0.78
SECTO (333 Cupal)				
aerosols				
biting insect repellent		.. ..		0.33
green fly and				
aphid spray		.. ..		0.29
plastic puffer		.. ..		0.15
insecticide powder				
Slug-kil pellets		.. ..		0.18
Vap fly killer		.. ..		0.23
giant size		.. ..		0.48
super size		.. ..		0.26
superfast fly killer				
mothproofer		.. ..		0.26
liquid ant and wasp				
ant killer		.. ..		0.15
killer		.. ..		0.26
Sectovap	300 cc	.. ..		0.17
	16 oz	.. ..		0.23
	32 oz	.. ..		0.37
	128 oz	.. ..		1.15
minispace		.. ..		0.35
greenhouse	strip	.. ..		0.60
Vap lantern Mk III		.. ..		0.78
Vap lantern mark II				
SECTO-KIL (333 Cupal)				
house and garden				
powder	7 oz	.. ..		0.20
SENNA-DISCS (312 AC)				
standardised senna				
tablets	100	0.19	.. ..	0.28
SENNALAX (312 AC) entire entry				
SENOKOT (1037 Reckitt)				
granules	50 g	1.335dz	.. ..	0.16
	56 g			
tablets	50	1.58dz	.. ..	0.19
	100	2.78dz	.. ..	0.33
SEPICHLOR (1335 Wigglesworth)				
lozenges	20	0.99dz	.. ..	0.12½

		Trade £.p	Tax £.p	Retail £.p	
AX (818 M&B)					
owder	No 1	1.68dz	.. ..	*0.21*	
	No 2	1.68dz	.. ..	*0.21*	
	No 3	1.68dz	.. ..	*0.21*	
15	10 gm	4.00	.. ..	*0.50*	
ASIL (262 CIBA)					
lets 1mg pack of 500					*d*
ATONIL (262 CIBA)					
lets	pack of 500				*d*
ER (103 Beecham)					
uid apples	small	1.56* (2 dz)	0.22 (2 dz)		
	* Includes 0.36 (2 dz) bottle deposit				
	large	1.83dz	0.33dz		
pe juice	large	2.085dz	0.38dz		
PHYLLINE (117 BPL)					
lets 200mg	25	0.26	.. ..	0.39	
	100	0.74	.. ..	1.11	
	500	3.40	.. ..	5.10	
(818 M&B)	113 ml	0.40	.. ..	*0.60*	
	1 l	2.35	.. ..	*3.52½*	
YL (289 Concept)					*i*
lets	10	0.15	0.035	*0.26*	
	60	0.72	0.18	*1.26*	
L (649 ICI)					
m	2.5 k	3.05	.. ..	*4.58*	
	5 lb				*d*
S (1152 SK)					
ant jelly		0.88dz	.. ..	*0.10*	
K (1155 S&N)					
tic strapping					
in x 2½yd		0.845dz	.. ..	*0.10*	
in x 5yd		1.465dz	.. ..	*0.17½*	
in x 5yd		2.40dz	.. ..	*0.28½*	
in x 5yd		3.245dz	.. ..	*0.38*	
H KENDON (1152 SK)					
ose tablets					
locca coffee flavoured					
	7 oz	1.57dz	0.285dz	*0.19*	
OWN (1349 LW)					
py liners	50	1.54dz	.. ..	*0.24*	
	100	2.75dz	.. ..	*0.43*	
A-TULLE (1087 Roussel)					
	10 x 10 cm	0.40	.. ..		TS
1 strip					
	100 cm x 10 cm	0.50	.. ..		TS
O (1553 Contactasol)					
tion	15 ml	0.30	.. ..	*0.45*	
FT (1227 THP)					*d*
FT (193 Brobat)					*i*
ies	100	1.65 (20 pkts)	0.19 (20 pkts)	*0.12*	
twin		1.02 (1½ dz)	.. ..	*0.07*	
PAN (761 Lilia-White)					
en towels		1.96dz	0.22dz		
MARK AEROSOLS (328 CCC)					
king fluid	6 x 172g	2.82	.. ..	*3.75*	
LODERM (970 PM)					
ricidal gel	60g	0.20	0.05	0.35	
rser	500g	2.81	0.21	4.43	
refill	500g	0.81	0.21	1.43	
HESIVE (1176 Squibb)					
ers	5	2.75			
NIL (328 CCC)					
tion (vet)	50 cc	2.06	.. ..	*2.75*	
E (818 M&B)					
ing powder	30 g	1.68dz	.. ..	*0.21*	
(981 Picot)					
mist		5.36dz	1.34dz	*0.78*	
AMEZATHINE (649 ICI)					
ter	100 g				*d*
MAX (1309 Warner)					
ts	100	1.92dz	.. ..	*0.30*	
	500	0.68	.. ..	*1.15*	
RE (903 NPU)					
drinks					
ange, lemon		1.13dz	0.205dz	*0.13½*	
mon barley		1.235dz	0.22dz	*0.15*	
ne		1.35dz	0.245dz	*0.17*	
PLENAMINS (848 Minnesota)					
	15	2.60dz	.. ..	0.31	
	30	4.54dz	.. ..	0.54	
	60	8.30dz	.. ..	0.99	
	150	17.64dz	.. ..	2.10	
TOX (818 M&B)					
weed killer	8 oz	2.24dz	.. ..	*0.28*	
	1 pt	4.48dz	.. ..	*0.56*	
	1 gal	27.60dz	.. ..	*3.20*	
L (Omega (946 Pearce))					
enic specific					
atments 10,000, 1,000					
d 100 NPU 5 cc vials					
	3	4.50			
MYCIN (824 MCP)					
ules 250 mg	50	1.68	.. ..		TS
EX (751 LL)					*d*
EX (325 C-A)					*i*
A (339 CG)					
ry towels	popular	1.54dz	.. ..	*0.16*	
	size 1	1.66dz	.. ..	*0.17½*	
	size 2	1.92dz	.. ..	*0.20*	
	size 3	2.30dz	.. ..	*0.24*	
	maternity	2.64dz	.. ..	*0.27½*	
AR (649 ICI)					
nent	15 g	0.39	.. ..	0.59	TS

		Trade £.p	Tax £.p	Retail £.p	
TABLOID (208 BW)					
cascara 125 mg	25 and 100				*d*
ephedrine HCl					
30 mg	pack of 25				*d*
pethidine hydrochloride					
25mg	pack of 100				*d*
50mg	pack of 100				*d*
TAKA-DIASTASE (938 PD)					
tablets					
pepsin compound	100				*d*
TAMPAX (1211 Tampax)					
regular		1.37dz	.. ..	*0.15*	
		4.85dz	.. ..	*0.53*	
super		1.51dz	.. ..	*0.16½*	
		5.40dz	.. ..	*0.59*	
TANDERIL (501 Geigy)					
eye ointment	5g	0.48	.. ..	0.72	†s4B
TANDERIL ALKA (501 Geigy)					
tablets	100	1.69	.. ..	2.53½	†s4B
TEDRAL (1310 WW)					
linctus	300 ml				*d*
TEDRAL EXPECT (1310 WW)					
linctus	300 ml	0.52	.. ..	0.78	†s2s4A
TENDER TOUCH (672 Johnson)					
pleats		0.055	.. ..	*0.08*	
puffs white		0.055	.. ..	*0.08*	
		0.102	.. ..	*0.15*	
coloured		0.059	.. ..	*0.09*	
rolls		0.052	.. ..	*0.07*	
		0.076	.. ..	*0.11*	
		0.176	.. ..	*0.24*	
TERCODA (17 Agprolin)					*d*
TERCODA (1611 Sinclair)					*i*
	200 ml	0.38	.. ..	*0.57*	
	500 ml	0.76	.. ..	*1.14*	
	1 l	1.40	.. ..	*2.10*	
	2 l	2.54	.. ..	*3.81*	
TERRAMYCIN (969 Pfizer)					
topical ointment	30g	0.21	.. ..	*0.31½*	TS
	pack of 25g				*d*
TETRALYSAL (227 Erba)					
capsules	16	0.375	.. ..	0.56	TS
	100	2.26	.. ..	3.39	TS
	1000	19.87	.. ..	29.80	TS
THE BLUE TRAIN (981 Picot) entire entry					*d*
THEREX (1055 RM)					*d*
THEREX (890 Newton)					*i*
(distributors 1556 Farillon)					
THIODET (818 M&B)					
test kit		0.70	.. ..	*1.05*	
THYLIN (1143 SPL)					
tablets 250 m	100	2.34	.. ..	3.51	
	500	11.16	.. ..	16.74	
THYRODEX (1556 Farillon) entire entry					*d*
TINKER (455 Felix) entire entry					*d*
TIXYLIX (971 PSMB)					
linctus	125 ml	0.17	.. ..	0.25½	s7DDI
TOLOCHROME (818 M&B)					
	25 g	3.96dz	.. ..	*0.49½*	
TOM CAXTON'S TRUE BREW (1449 R&CFD)					
bitter kit		8.00dz	.. ..	*0.80*	
lager kit		9.00dz	.. ..	*0.90*	
TONSILLIN (1599 Winthrop)					
TOOTHY (236 CTA)					
disposable toothbrushes		25.00 (1000)			
TOPILAR (1584 Syntex)					
cream	500 g	6.25	.. ..		†s4BTS
ointment	500 g	6.25	.. ..		†s4BTS
TORECAN (1098 Sandoz)					
ampoules 10 mg/1 ml					
	5	0.24	.. ..	*0.36*	†s4B
	pack of 6				*d*
TRASYLOL (452 FBA)					*d*
TRASYLOL (97 Bayer)					*i*
TRENIMON (452 FBA)					*d*
TRENIMON (97 Bayer)					*i*
TRI-ADCORTYL (1176 Squibb)					
cream	30 g	1.33	.. ..	2.00	TS
ointment	30 g	1.33	.. ..	2.00	TS
TRIDESILON (1460 DOME)					
cream 0.05%	15 g	0.50	.. ..	0.75	TSA
	30 g	0.90	.. ..	1.35	TSA
TRIOGESIC (1303 Wander)					
elixir	150 ml	0.23	.. ..	0.34	†
tablets	12	0.13	.. ..	0.19	†s7
	250	1.76	.. ..	2.64	†
TRIO-KIT (1154 SNP)					
contact lens kit					
standard		1.27	0.18	*1.86*	
TK3					*d*
TRISONOVIN (835 M&J)					
cream	25 g	0.27	0.0675	*0.46*	
TROPIUM (1548 DDSA)					
capsules 5mg	100	0.60	.. ..		†s4B
10mg	100	0.80	.. ..		†s4B
tablets 5mg	100	0.60	.. ..		†s4B
10mg	100	0.75	.. ..		†s4B
25mg	100	1.60	.. ..		†s4B
TRUFORD (1249 Trufood)					
Follow-On	16oz	4.14dz	.. ..	*0.44*	
half cream	16oz	4.14dz	.. ..	*0.44*	
HF(2)	16oz	61.17dz	.. ..	*6.80*	
junior foods	jar	0.77dz	.. ..	*0.08*	
LPLS(1)	16oz	9.48dz	.. ..	*1.00*	
LPT(1)	16oz	22.22dz	.. ..	*2.47*	
LPTM(2)	16oz	22.22dz	.. ..	*2.47*	
MCT(1)	16oz	11.81dz	.. ..	*1.31*	
MCT oil	1l	39.71dz	.. ..	*4.41*	
Spoonfoods	jar	0.53dz	.. ..	*0.05½*	

		Trade £.p	Tax £.p	Retail £.p	
supplementary vitamin					
tablets	100	4.24dz	.. ..	*0.53*	
toddler meals		1.06dz	.. ..	*0.11*	
Trufood	16oz	4.14dz	.. ..	*0.44*	
humanised formula					*d*
TRUST (103 Beecham)					
dog or cat treats		1.635 (6 dz)	0.295 (6 dz)		
TUF (333 Cupal)					
entire entry					*d*
TUSSOBRON (1335 Wigglesworth)					
	56 ml	1.10dz	.. ..	*0.14*	†
	114 ml	1.76dz	.. ..	*0.25*	†
packs of 2 oz and 4 oz					*d*
ULCEDAL (145 B)					
capsules	100	2.00			
UNICAN (1391 MHB)					
bitter ale	5 gal	0.70	.. ..	*1.05*	
extra stout		0.46	.. ..	*0.70*	
lager	5 gal	0.70	.. ..	*1.05*	
for sauternes, sweet sherry, port, burgundy, hock, sweet mead, dry mead, claret, Beaujolais, dry sherry, liebfraumilch, graves, rose, chablis, red vermouth, royal ruby		..	0.52	.. ..	*0.78*
VALLEDRINE (971 PSMB)					
linctus	125 ml	0.17	.. ..	0.25½	†s4BDDI
	2 l	2.08	.. ..	3.12	†s4BDDI
VANISH (1037 Reckitt)					
fly killer		7.15dz	.. ..	*0.85*	
VARIBAN (339 CG)					
elastic adhesive bandage					
1in x 3yd		1.55dz	.. ..	*0.19*	
2in x 3yd		2.61dz	.. ..	*0.31*	
2½in x 3yd		3.19dz	.. ..	*0.39*	
3in x 3yd		3.78dz	.. ..	*0.46*	
4in x 3yd		4.87dz	.. ..	*0.59*	
VARIOTIN (747 Leo)					
ointment	10 g	0.52	.. ..	0.78	
VASODEX (61 APC)					
ophthalmic solution					
	5 ml	0.40	.. ..	*0.60*	TS
VASOSULPH (61 APC)					
ophthalmic solution					
	10 ml	0.25	.. ..	*0.38*	†s4BTS
	15 ml pack				*d*
VASOZINC (61 APC)					
ophthalmic solution					
	10 ml	0.25	.. ..	*0.38*	
	15 ml pack				*d*
VEGANIN (1310 WW)					
	500	2.80	.. ..	4.20	
tablets	100	0.60	.. ..	0.90	
VENTOLIN (34 A&H)					
Spandets 8mg	50	1.95	.. ..		†s4B
VERMIPELS (328 CCC)					
in feed warmer	2 lb	2.48	.. ..	*3.30*	
	8 lb	8.62	.. ..	*11.50*	
VESAGEX (1335 Wigglesworth)					
antiseptic ointment					
	60 g	1.92dz	.. ..	0.24	
	500 g	0.67	.. ..	1.00	
VETZYME (978 PYP)					
shampoo cream	55 ml	0.96dz	0.23dz	*0.14*	
	110 ml	1.58dz	0.39dz	*0.23*	
	16oz	4.06dz	0.99dz	*0.59*	
	½ gal	1.48	0.36	*2.58*	
	1 gal	2.50	0.61	*4.36*	
foam aerosol		2.54dz	0.62dz	*0.37*	
JDS	sachet	0.42dz	0.10dz	*0.06*	
	55 ml	0.96dz	0.23dz	*0.14*	
	110 ml	1.58dz	0.39dz	*0.23*	
	16oz	4.06dz	0.99dz	*0.59*	
	½ gal	1.48	0.36	*2.58*	
	1 gal	2.50	0.61	*4.36*	
tablets	60	0.92dz	.. ..	*0.11*	
	120	1.51dz	.. ..	*0.18*	
	600	4.45dz	.. ..	*0.53*	
	2000	1.17	.. ..	*1.56*	
	5000	2.40	.. ..	*3.20*	
	10000	4.20	.. ..	*5.60*	
VIACUTAN (1305 WB)					
tulle	10	0.28	0.07	0.49	
	30	0.64	0.16		
theatre pack		2.00	0.50		
zig zag		1.36	0.34		
VI-MINEROL (1023 Radiol)					
canine	450 g	0.30	.. ..	*0.42*	
extra bone	25 kg	5.80	.. ..	*7.80*	
standard	25 kg	9.20	.. ..	*11.96*	
VIONACTANE (262 CIBA)					
entire entry					*d*
VITATHONE (333 Cupal)					
tablets	50	1.80	.. ..	*0.22*	
VIULES (147 Boots) existing entry					*d*
VIULES (147 Boots)					*i*
streptomycin sulphate					
0.75 g/1.5 ml	6	0.38	.. ..		TS
	100	5.90	.. ..		TS
1 g/2.0 ml	6	0.45	.. ..		TS
	100	5.97	.. ..		TS
Streptoduacin					
0.5 g/2.0 ml	6	0.45	.. ..		TS
	100	7.30	.. ..		TS
VIVELLE (451 F&J)					
skin mousse		0.20	0.05	*0.33*	

		Trade £.p	Tax £.p	Retail £.p
V. P. D. (328 CCC)				
pre-digested feed (vet)	12 x 1 oz	1.65	.. ..	*2.20*
WANDER (1303 Wander)				
diabetic chocolate drink	1 lb pack			*d*
WAXSOL (896 NL)				
ear drops	16 ml	0.184	.. ..	**0.26**
WAYMASTER (999 PEC)				
personal scales	LP220D	.. ..	.. ..	*5.43*
	T220D	.. ..	.. ..	*4.83*
WEEDEX (1609 C-G)				
	sachets 1	.. ..	.. ..	*0.14*
	4	.. ..	.. ..	*0.45*
	½ lb	.. ..	.. ..	*1.05*
	1½ lb	.. ..	.. ..	*2.75*
	super sachets 2	.. ..	.. ..	*0.35*
	5	.. ..	.. ..	*0.85*
	10	.. ..	.. ..	*1.60*
	20	.. ..	.. ..	*2.95*
WELLCOME (208 BW)				
aminophylline BP intravenous 0.25 g in 10 ml	5			*d*
louping ill vaccine (Moredum type)	20 ml	4.50	.. ..	*6.00*
pethidine hydrochloride injection 50mg/ml	5			*d*
WHATMAN (1324 WBL)				
sodium cellulose phosphate	300	22.75	.. ..	
WHISKAS (967 Petfoods)				
cat litter		2.00dz	.. ..	*0.22½*
WHITE'S, DR. (761 Lilia-White)				
Koronet briefs	..	2.77dz	0.29dz	*0.33½*
pads	..	1.09dz	.. ..	*0.11½*
sanitary towels	0	1.48dz	.. ..	*0.15*
	1	1.55dz	.. ..	*0.16*
	2	1.74dz	.. ..	*0.18*
	3	1.85dz	.. ..	*0.19½*
	E1	0.76dz	.. ..	*0.08½*
belt	..	1.05dz	0.12dz	*0.13*
Carefree	1	1.55dz	.. ..	*0.16*
	2	1.74dz	.. ..	*0.18½*
sanspenders	..	0.83dz	0.10dz	*0.10*
WHIZ (671 Jeyes)				
air freshener blocks	..	1.41 (3 dz)	.. ..	*0.04½*
WILLIAMS (255 Chembro)				
existing entry				*d*
WILLIAMS (1164 SSL)				*i*
Aqua Velva (Ice Blue)				
after shave	54cc	2.835dz	0.685dz	*0.41*
	108cc	4.728dz	1.133dz	*0.68*
Lectric Shave				
pre shave	30cc	1.53dz	0.336dz	*0.22*
	80cc	2.912dz	0.70dz	*0.42*
WOODHUE (446 Fl) entire entry				*d*
WOOD NYMPH (412 Elida Gibbs)				
hair colourant		3.465dz	0.865dz	*0.94* ±
WOODWARD'S (1346 Woodward)				
baby cream	220 gm	2.61dz	.. ..	*0.29*
WRIGHT'S (1351 WLU)				
vaporiser		0.56	.. ..	*0.75* †
vaporising liquid	50 ml	1.17dz	.. ..	0.13 †
	200 ml	3.60dz	.. ..	0.40 †
YEAST-VITE D (104 BP) (Tyne Tees T.V. area)		3.72dz	.. ..	0.40 -
YOMESAN (452 FBA)				*d*
YOMESAN (97 Bayer)				*i*
ZACOMYCIN (17 Agprolin)				*d*
ZACOMYCIN (1611 Sinclair)	15g	0.40	.. ..	*i* *0.60*
Z.A. CORT (17 Agprolin)				*d*
Z.A. CORT (1611 Sinclair)	15g	0.40	.. ..	*i* *0.60*
ZEMOL (978 PYP)				
ear drops	¾oz	1.50dz	0.37dz	*0.22*
ointment	1oz	1.04dz	0.25dz	*0.15*
	4oz	3.00dz	0.73dz	*0.43*
	10oz	0.50	0.12	*0.87*
pet antiseptic	53cc	0.89dz	0.22dz	*0.13*
powder	1oz	1.17dz	0.29dz	*0.17*

AMENDMENTS TO KEY TO SUPPLIERS

4 **Abdine** = Abdine Ltd, 110 Commerce Street, Glasgow, G5 8DR. Scotland. 041-429 1696

67 **Ashe** = Ashe Laboratories Ltd, Ashetree Works, Kingston Road, Leatherhead, Surrey Leatherhead 76151.

76 **Atkinson** = J & E Atkinson Ltd, 26 Conduit Street, London W1R 9TA. 01-493 0307

95 **Baxter** = Baxter Division, Travenol Laboratories Ltd. Caxton Way, Thetford, Norfolk. Thetford 4581

97 **Bayer** = Bayer Pharmaceuticals Ltd, Haywards Heath, Sussex RH16 1TP. 0444 2681

100 **BI** = Beautishape International Ltd, 45 Berners Street, London W1P 3AD. 01-580 1544

147 **Boots** = Boots Company Ltd, Thane Road, Nottingham NG2 3AA. 0602 56111

151 **Boutique** = Boutique 77 Ltd, 209 Vale Road, Woolton, Liverpool. 051-428 4087

181 **Felsol** = British Felsol Co Ltd, Mount Pleasant, Wembley HA0 1TX. 01-902 5292

229 **Carmen** = Carmen Curler Co Ltd, Carmen House, Deer Park Road, London SW19 3UX 01-542 8500

235 **CW** = Carter Wallace Ltd, Carteret Products Division, Wear Bay Road, Folkestone, Kent. 0303 55335

236 **CTA** = Casey Tregaard Associates Ltd, 20 Blackfriars Lane, London E.C.4. 01-248 0489

316 **Cranmer** = Cranmer Products, Cranmer Road, Derby DE2 6JL. Derby 362029

392 **DUB** = Du Barry International (UK) Ltd, 45 Berners Street, London W1P 3AD. 01-580 1544

465 **Fleur** = Fleur Beauty Products Ltd, Cranmer Road, Derby DE2 6JL. Derby 362029

536 **GPL** = Gray Products Ltd, 2 Marshall Road, Hampden Park, Eastbourne, Sussex. 0323 27871

566 **Hanovia** = Hanovia Lamps Ltd, 480 Bath Road, Slough, Bucks. Burnham 4041

572 **HC** = Halewood Chemicals Ltd, Horton Road, Stanwell Moor, Staines, Middlesex. Colnbrook 2402

647 **Illingworth** = Illingworth Snuffs Ltd, Aynam Mills, Kendal, Westmorland. Kendal 21898

669 **Sorelle** = Jean Sorelle Ltd, 117 Great Portland Street, London W1N 6AH. 01-580 1312

807 **MPB** = Mason Pearson Bros., 157 Piccadilly, London W.1. 01-730 1093

814 **Maxicrop** = Maxicrop Retail Sales Ltd, 21 London Road, Great Shelford, Cambridge. Shelford 3391

816 **Mayborn** = Mayborn Products Ltd 139 Sydenham Road, London SE26. 01-650 4801

890 **Newton** = Newton Chemical Ltd, 139 St James' Drive, London SW17 7RP

918 **OrLem** = Or-Lem Ltd, 38 Victoria Road, Tamworth, Staffs. Tamworth 66009

922 **Ortho** = Ortho Pharmaceutical Ltd, Saunderton, High Wycombe, Bucks. 0240-24 3541

945 **Payot** = Payot Ltd, 139A New Bond Street, London W.1. 01-499 4353

946 **Pearce** = L.R.B Pearce Ltd, 125 High Holborn, London WC1V 6QJ. 01-405 7722

971 **PSMB** = Pharmaceutical Specialities (May & Baker) Ltd, Dagenham, Essex RM10 7XS. 01-592 3060

975 **PWL** = Phils (Wholesale) Ltd, 24 Goodwin Road, London W12 9JW. 01-743 1357

1003 **PP** = Pretty Polly Ltd, Unwin Road, Sutton-in-Ashfield, Notts. NG17 4JJ

1020 **QC** = Queen Cosmetics Ltd, Petersfield, Lake View Road, Felbridge, Sussex RH19 2QB Copthorne 2635

1061 **Riker** = Riker Laboratories, Morley Street, Loughborough, Leicestershire. 05093 68181

1076 **R&G** = Roger & Gallet Ltd, 16 Lettice Street, London S.W.6. 01-736 0

1083 **RL** = Rose Laird Ltd, Sewell Street, London E.13. 01-471 2121

1159 **WSHL** = Wilfred Smith (Horticulture) Ltd, Gemini House, High Street, Edgware, Middlesex. 01-952 6655

1249 **Trufood** = Trufood Ltd, Guildford, Surrey. 0483 68181

1283 **Violiv** = Violiv Manufacturing Co (1928) 22 East Crosscauseway, Edinburgh 8. Edinburgh 41025

1336 **WL** = Wilcox Laboratories Ltd, 215 Coldharbour Lane, London SW9 8RX. 01-274 3237

1345 **Woodward** = G.O. Woodward & Co. Ltd, 225 Putney Bridge Road, London S.W.15. 01-870 0971

1351 **WLU** = Wright, Layman & Umney (Sales) Ltd, 43 Clapham Road, London S.W.9. 01-735 2801

1369 **RM** = Ravina Marketing Co, 3 Barton Road, Water Eaton Industrial Estate, Bletchley, Milton Keynes, Bucks. 090-82 71888

1396 **ABL** = Armitage Bros. Ltd, Armitage House, Colwick, Nottingham NG4 2BA. 0602 241031

1441 **Wallace** = Carter Wallace Ltd, Pharmaceutical Division, Wear Bay Road, Folkestone, Ke 0303 55335

1449 **R&CFD** = Reckitt & Colman food division, Carrow, Norwich NOR 75A 0603 60166

1465 **DDP** = Dr. D's Products Ltd, 3 Monkhams Hall, Waltham Abbey, Essex. 01-989 3459

1476 **Stratenport** = Stratenport Ltd, Stratenport House, Tring, Herts. Tring 4004

1486 **GM** = Germaine Monteil, 17 Old Bond Street, London W1X 4PH. 01-629 1378

1511 **IW** = Imported Wines Ltd, Emu House, St. Leonards Street, London E3 3LD. 01-987 3001

1519 **SA** = Schweppes (Agencies) Ltd, Silverthorne Road, London S.W. 01-720 3245

1530 **Fisons** = Fisons Ltd, Pharmaceutical division, 12 Derby Road, Loughborough, Leics. 05093 63113

1574 **LM** = Lentheric Morny Ltd, 17 Old Bond Street, London W1X 4AY. 01-629 7292

1578 **Vernon** = Vernon-Carus Ltd, Penwortham Mills, Preston PR1 9SN. 0772 44493

1602 **Ketts** = Ketts Laboratories, 17 Canowie Road, Bristol 6. 0272 36355

1603 **Li-Lo** = Li-Lo, Ltd, Liverpool Road Trading Estate, Slough, Bucks. Slough 20333

1604 **IPL** = Inter-Pan, Ltd, 169 Regent Street, London W1R 8HE. 01-734 7495

1605 **BPL** = Bee-Ply Ltd, 74 Rose Lane, Liverpool L18 8DH. 051-724 2261

1606 **JSDL** = Jaycon Soft Drinks Ltd, 102 St Pancras Way, N.W.1. 01-485 5811

1607 **JWL** = Johnson Wax Ltd, Frimley Green, Camberley, Surrey. 0276 63456

1608 **S & W** = Smith & Walker Ltd, Linby Street, Bulwell, Nottingham. 0602 278835

1609 **C-G** = CIBA-Geigy (UK) Ltd., Simonsway, Manchester M22 5LB. 061-437 5252

1610 **WCSD** = Wellcome Consumer Sales Division, Crewe Hall, Crewe, Cheshire. 0270 3251

1611 **Sinclair** = Sinclair Pharmaceuticals Ltd, c/o J.C. Waterhouse & Co Ltd, Church Street, Old Square, Ashton-under-Lyne. 061-330 566

"BONUS"
001 - Sauna Soap 5 doz. invoiced - 6 doz. sent . . . that's 12 free worth £3.36 retail!
0702 - Vademecum Mouthwash 20cc 9 invoiced - 12 sent . . . that's 3 free worth 90p retail!
Samsar - Emery Boards/Orange Sticks/Hoof Sticks 12 of each of 4 sizes of emery boards 2 sizes of orange sticks + 12 hoof sticks free - worth £1.44 retail!

PERL J. L. Perl Ltd 8 Esterbrooke Street London SW1
SOLE UK DISTRIBUTORS FOR:
Sauna Toiletries · Lubin Perfumes
XZ Hair Nutrient · Scherk Face Lotion
Samsar Manicure Implements
and the genuine
Diamon-Deb, Kurlash and Twizzors

THIS WEEK'S CHANGES

		Trade £.p	Tax £.p	Retail £.p
PENT (145 Boehringer)				
istributors 501 Geigy)				
stetric ampoules	5	1.40	.. ..	†•
SAC (218 Calmic) entire entry				d
ROSIUM (1547 AHF)				
ney spread		.. ..	..	0.47 •
MENE (793 MFL)				
re yeast extract	3½oz	1.35dz	.. ..	0.15 a
low sodium	3½oz	1.44dz	.. ..	0.16
	7oz	2.25dz	.. ..	0.25
	1lb	4.42dz	.. ..	0.46
	7lb	1.92	.. ..	2.40
Y BULK (793 MFL)				
	3lb	1.02	.. ..	1.35 a
	7lb	2.08	.. ..	2.77
NCE (967 Petfoods)				
onomy		1.61dz	0.25dz	0.18½a
PPIE (967 Petfoods)				
onomy		1.26dz	0.20dz	0.14½i
KERS (923 OG)				
y rum	5oz	0.10	0.025	0.18 r
ON (816 Mayborn)				
ld fix sachet		.. ..		0.03 a
rtain white sachet		.. ..		0.06
bottle		.. ..		0.22½•
intex cold dye				
thickener carton		.. ..		0.08
DLAN (923 OG)				
pe		1.16dz	0.29dz	0.17 a
SH'N QUICK (903 NPU)				
ansing pads		1.08 (2 dz)	0.27 (2 dz)	0.07½r
LISTER (2 Abbott)				•
p ostomy set		2.64		
bridge	(20)	5.17		
karaya seal	(10)	2.86		
drainable bags	(20)	8.80		

		Trade £.p	Tax £.p	Retail £.p
HYDROCORTONE (837 MSD)				
cream non-greasy				
2.5%	15g			d
LASTONET (733 Lastonet)				
foot spray		2.40dz	0.60dz	0.35 a
jock strap standard		4.20dz	0.47dz	0.56
de luxe				d
tights				
elastic yarn (Lastofine)		2.60	.. ..	3.90
LIMMITS (1552 UL)				
digestive biscuits		2.25dz	.. ..	0.25 •
waffles		2.70dz	.. ..	0.30
N.P.U. (903 NPU)				
hot water bottles				
Cosy		0.315	.. ..	0.45 a
De luxe		0.655	.. ..	0.98
Everwarm		0.465	.. ..	0.70
Meteor		0.36	.. ..	0.53
Petal		0.40	.. ..	0.60
Superheat		0.40	.. ..	0.60
Twinheat		0.44	.. ..	0.66
Vulcan		0.415	.. ..	0.62
NU-DEAL (903 NPU)				
toilet rolls		1.20 (1½ dz)	.. ..	0.08 r
NU-SOFT (903 NPU)				
hankies 3ply	16	1.50 (6 dz)	0.17 (6 dz)	0.03 r
	50	1.93 (3 dz)	0.22 (3 dz)	0.08 a
	150	2.17 (2 dz)	0.245 (2 dz)	0.13 r
kitchen rolls		1.64 (2 dz)	0.185 (2 dz)	0.09½a

		Trade £.p	Tax £.p	Retail £.p
twin pack		1.46dz	0.165dz	0.17 a
tissues	50	1.84 (4 dz)	0.205 (4 dz)	0.05½r
toilet rolls		1.53 (3 dz)	.. ..	0.05 a
flat packs		1.87 (4 dz)	.. ..	0.05
PAL (967 Petfoods)				
economy		2.21dz	0.35dz	0.25½i
PEDIGREE CHUM (967 Petfoods)				
economy		2.30dz	0.36dz	0.26½i
SAM (967 Petfoods)				
		3.09 (6 dz)	0.49 (6 dz)	0.06 a
STUART EDGAR (506 Gerhardt)				
nappy liners	50	1.76dz	.. ..	0.22 i
	100	3.12dz	.. ..	0.39
SURE (412 Elida Gibbs)				
anti-perspirant economy		3.79dz	0.95dz	0.50 •
SYLVIA (339 CG)				
sanitary towels				
disposible tab ends		0.96dz	.. ..	0.10 r
ULCEDAL (145 B)				•
capsules 450mg	100	2.00		
WELLCOME (208 BW)				
aspirin tablets 300mg	25			d
stibophen injection bottle	50 ml			d
tetanus antitoxin 10,000 iu/2 ml	5	2.50	.. ..	3.75 •
	single			d
WOOD NYMPH (412 Elida Gibbs)				
hair colourant		3.465dz	0.865dz	0.49 ±c
YEASTREL (793 MFL)				
	3½oz	1.29dz	.. ..	0.14 a
	7oz	1.98dz	.. ..	0.22
	16oz	1.86dz	.. ..	0.42

For sore throats–mouth infections–sore gums
Oraldene
Unique, 8-hour antibacterial action from a single rinse
One pack O.T.C./prescription
A chemist-only product with high profit margin

William R. Warner & Company Ltd., Eastleigh, Hants. Tel. Eastleigh 3131

Put Classified advertisements where you get maximum reader-interest

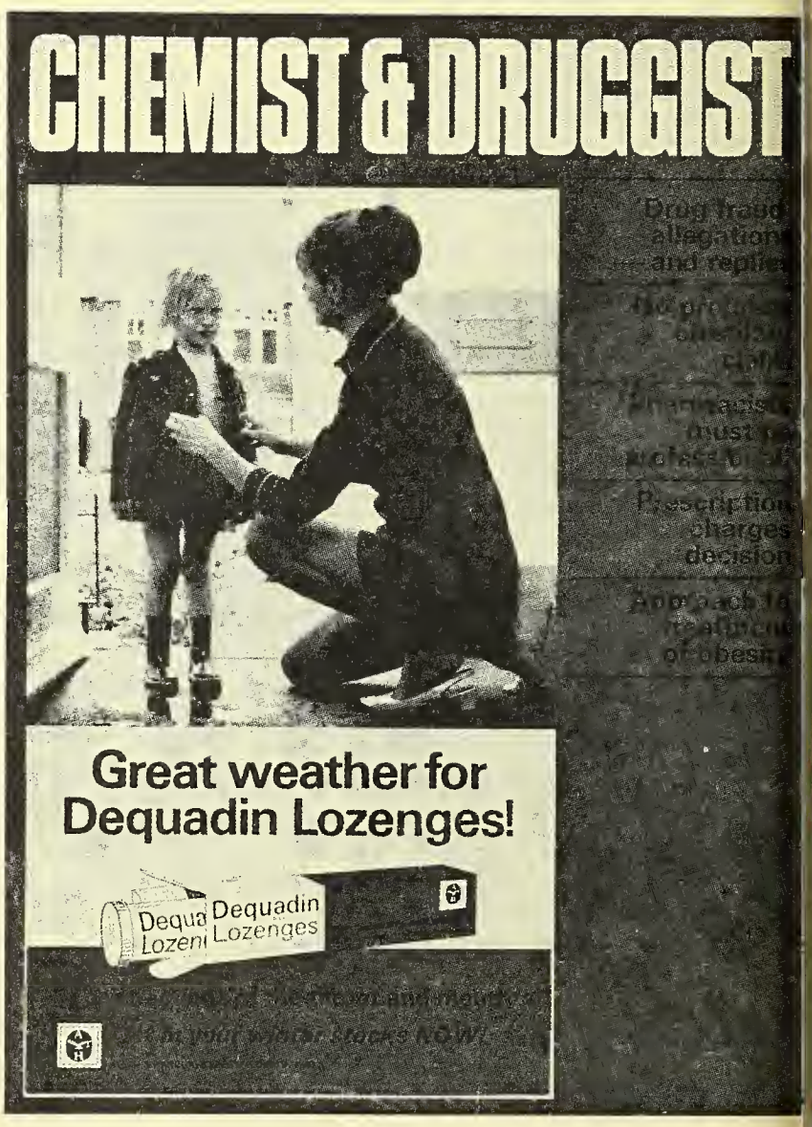
THE LOGICAL WAY OF REACHING THE REQUIRED READERS IS IN THE TECHNICAL OR TRADE PRESS,

FOR THESE REASONS:

1 For "Classified" selling all forms of supplies, services and equipment, the trade press gives you well-defined and concentrated reader-interest, and provides the recognized sales and wants sections familiar to all readers of trade journals.

2 For **RECRUITMENT ADVERTISING, the short cut to reach the man you want is a dominating display in his technical, trade or professional journal.**

An important appointment should be advertised in a big space, double-page or whole-page, according to the size of the job. If he exists, this man you want is sure to see it—and you will probably save hundreds of pounds.



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BENN BROTHERS LTD · 25 NEW STREET SQUARE · LONDON EC4A 3JA Tel 01-353 3212

rely on the **BENN** *Group*

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Polaroid's advertising campaign broke March 31st.

We expect some interesting results.

If every man and woman in the land decides they have to have a pair of Polaroid sunglasses this year, don't be surprised.

Not only is our new campaign terrifically entertaining, informative, and persuasive. There's also more of it. We're spending more than ever before.

We've 39 national television spots. 4 full page ads in the T.V. Times. And 10 ads in the Daily Express.

Obviously, no other sunglass company is running a campaign like this. But no other company makes sunglasses with all the features of ours, either.

Polaroid sunglasses can eliminate up to 99% of reflected glare. (Regular sunglasses only darken this glare.)

Polaroid sunglasses are scratch- and shatter-resistant.

They're also terrific looking. We've added many new frame styles and a choice of lens colours and densities. Even a film star should be able to find exactly what she wants.

So there it is. A great product. A great campaign. A great potential for sales.

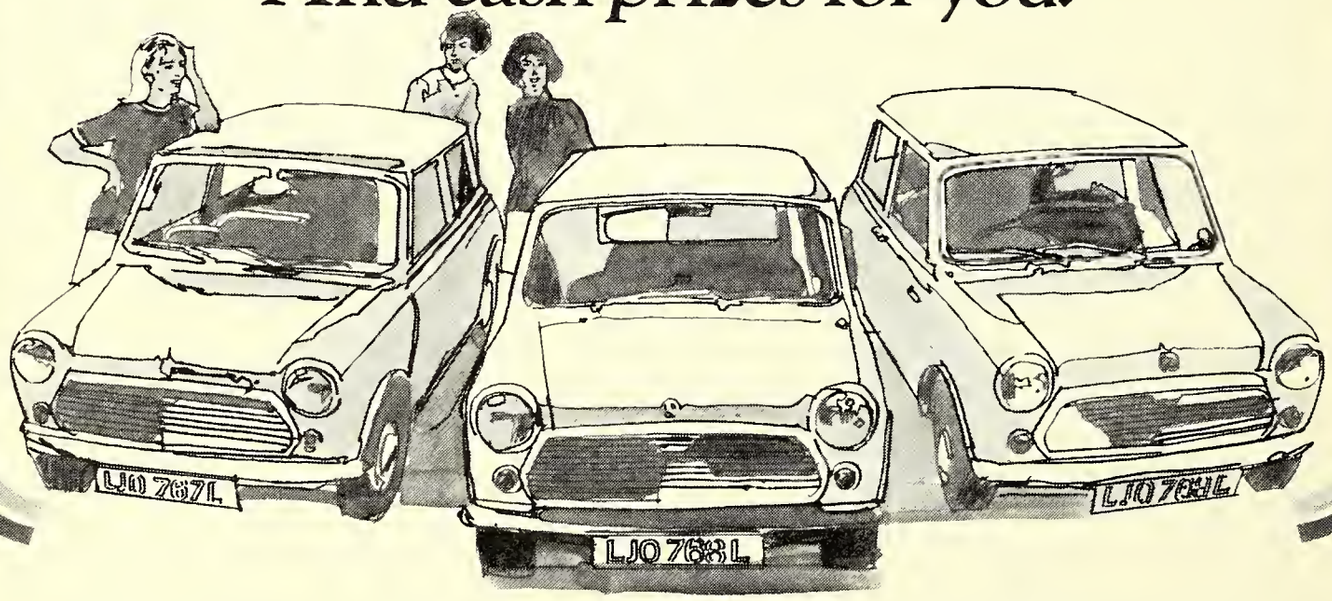
And isn't that exactly what you want, too?

Polaroid Sunglasses

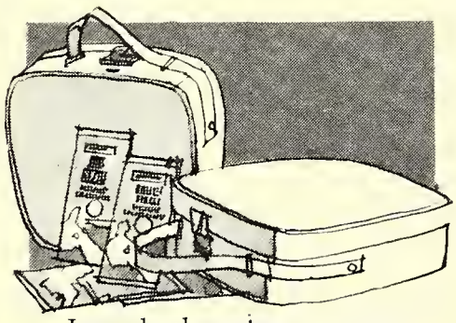
"Polaroid" is the registered trade mark of Polaroid Corporation, Mass., U.S.A. Polaroid (U.K.) Limited, Rosanne House, Welwyn Garden City, Herts.

3 Minis to be won from Lil-lets in the first ever sanpro consumer competition

And cash prizes for you!



For the first time ever in the Sanitary Protection market, Lil-lets are running three fabulous national consumer competitions on 20's packs.



In each, the prizes are a new white Mini, plus 100 white weekend cases and 200 pairs of tights. And to give your sales an even greater boost, your customers not only have three chances to win that Mini, they can enter each competition as many times as they like as long as each entry is accompanied by a competition pack.

But whichever way you look at it, you're on to a winner. Lil-lets sales of 20's packs have grown 40% during the last year. This year with the heaviest advertising expenditure yet, plus the competitions with special support advertising – Lil-lets will be in even greater demand.

And as a bonus, we're giving away £100 to each retailer who sells the pack that wins the Mini. And if your customer wins a weekend case – you get one, too!

From May onwards, we'll be supplying you with the special Win-a-Mini competition packs of 20 tampons – in all three absorbencies. All the details are on the back and inside of the pack.

So stock up now with Lil-lets Win-a-Mini packs. With all those extra sales, plus the £100 incentive, what are you waiting for?

Lil-lets tampons could win you £100

COMMENT

'Party to the crime'

There must be few professions that do not admit to having a percentage of "rogue" members, but it is a larger group, comprising the careless and thoughtless, that are more worrying to the leaders of a profession.

It was possibly with that in the back of his mind, or because of the weight of other pressures involved, that Sir Ronald Tunbridge, chairman of the BMA's board of science, said last week (p 696), when referring to barbiturate and similar sedative/hypnotic drugs: "I am not going to claim that there are not members of the profession who over-prescribe."

But is the pharmacist as a "party to the crime" to stand by and say nothing?

Sir Ronald suggests that because of the number of products involved, the inclusion of those drugs in the Misuse of Drugs Act could cause administrative difficulties. Does that imply that all doctors are not aware of which products contain barbiturates?

The British Medical Association states that there is a dearth of information about the size of the problem. Surely at the point where it matters, in the doctor's surgery, there is knowledge of the quantities being prescribed?

In assessing the situation the BMA has certainly pointed in a direction, by for instance asking the Government to set up an inquiry, but it was the Government inquiring of the BMA that prompted the current "initiative". Sir George Godber, Chief Medical Officer of the Department of Health, wrote to the Association last August asking for its views "on ways in which the misuse of barbiturates and other sedative drugs might most effectively be controlled in present circumstances". Also consulted was the Royal College of General Practitioners and it is rumoured that the College has more positive views about the problem.

Barbiturates are on occasion associated with profound misery and even deaths. If the BMA's main contribution is delay then it must give way to those who are prepared to be more decisive.

Sir Ronald Tunbridge indicated that he would not like to see undue strain put on the new Act at present—they did not wish to ruin a good piece of legislation.

The barbiturate problem is sufficiently serious to warrant some positive action, not prevarication. Surely some controls must be exerted when the prescriber puts pen to prescription.

Tomorrow's hair care

Hairsprays that hold the style without revealing that a spray has been used, sprays that hold "soft" hair configurations, and anti-static conditioners to prevent "fly-away"—these were some of the hair care developments promised last week by Mr Ted Koehler of National Starch and Chemical Corporation, USA.

All these developments will be achieved by the use of recently synthesised polymers, Mr Koehler told a London seminar. The aim of the polymer producers has been to find a way of thinly coating each hair with a layer of polymer having excellent "memory" characteristics, to return the hair to its prestressed position after combing.

One compound at present undergoing its final health safety tests is a synthetic polyelectrolyte which, when incorporated into a shampoo system, exhausts onto the hair—that is to say, it is substantive to hair. This deposition gives good wet combing characteristics to the hair, and after drying there is a slight "crispness" as might be expected from the use of a waveset. Dry combing easily separates the hairs, and static—found particularly on dry days—is reduced.

Another polymer expected to be made available commercially in the near future possesses what Mr Koehler described as "true" conditioning characteristics—something about which the public was confused, if not the scientists! It has, he said, better curl retention properties than any other commercial resin under high humidity conditions, with an extra soft hold, and the feel when poured over wet hair rivals that of the cream rinses.

The polymer is a modified polystyrene made anionic (most cream rinses are cationic), with a high refractive index—which imparts a high gloss to the hair. A novel feature is that the polymer is conductive, thus preventing static build up on the hair.

Finally, Mr Koehler spoke of a recently-marketed polymer, Amphomer, which has anionic and cationic groups on the same "backbone". Its aim is to make the look and feel of hair as natural as possible when a spray is applied, while still holding the style in place. A new market that this property could tap is the young girl with long hair who has rejected existing hairspray formulations. But to get her interested, Mr Koehler suggested a term such as "spray conditioner" should be applied.

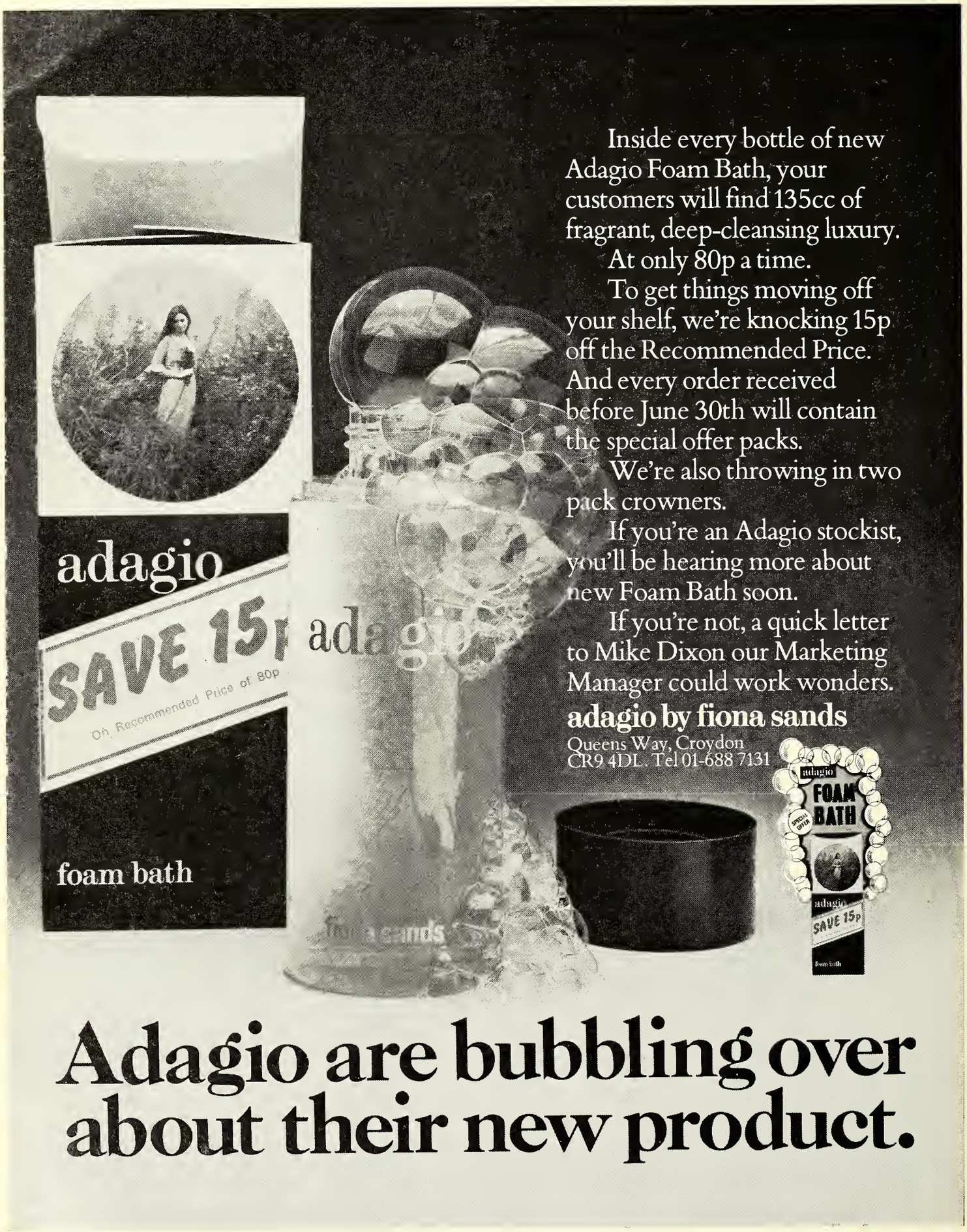
If Britain follows the United States lead in hair care, what are the next-generation products likely to be?

Mr Koehler gave some examples to the seminar, beginning with a rapid expansion of the US men's hairspray market, in which there are now some 30 products. This came about with the lengthening of men's hair and a wish to avoid greasiness. Latest moves are the addition of protein to the sprays, and the introduction of an "extra hold" version of one brand.

Some time ago a spray for oily hair was introduced, containing both resin and starch—the latter ingredient necessitated shaking the can, and was intended to absorb the sebum. This has been taken one stage further by Toni whose Hold & Clean is a cross between a hairspray and a dry shampoo. There are also starch-based dry "instant" shampoos, said to be doing moderately well. These can be sprayed on at night and brushed out in the morning.

A salon development that has now reached the consumer market is a spray with 4 per cent solids intended for "topping out" after the normal hairspray, really fixing the style in place. In the market place it gets—and presumably deserves—the designation "extra super hold".

These are but shadows on the hair care scene but they may soon be reflected in increased chemists' turnover if the polymer manufacturers have their way.



Inside every bottle of new Adagio Foam Bath, your customers will find 135cc of fragrant, deep-cleansing luxury.

At only 80p a time.

To get things moving off your shelf, we're knocking 15p off the Recommended Price. And every order received before June 30th will contain the special offer packs.

We're also throwing in two pack crowners.

If you're an Adagio stockist, you'll be hearing more about new Foam Bath soon.

If you're not, a quick letter to Mike Dixon our Marketing Manager could work wonders.

adagio by fiona sands

Queens Way, Croydon
CR9 4DL. Tel 01-688 7131

Adagio are bubbling over about their new product.

BMA panel says unit packs are the safest way to get drugs to the patient

The safest form of packaging at present for solid dosage forms is a unit pack in tinted or opaque material, reported a panel on pharmaceutical products set up by the British Medical Association.

Findings of the panel, which included several prominent pharmacists, were announced last week. The BMA Council has approved the report and it is being forwarded to the Association's branches for discussion.

Mindful of the number of accidents involving drugs left around the home and cases of self poisoning the panel considered the use of "safety" containers.

If "child-resistant" containers were to be marketed it would be important that there should be a Standard for effectiveness, states the report, but the panel was not convinced that it would be wise to rely on safety containers. That type of packaging could cause particular difficulty for the elderly and disabled. A false sense of security might be engendered in some patients so that less care was taken in storing drugs so packed.

The report suggested that unit packaging would present fewer problems for the elderly or disabled than other similar types of packaging. However that was a field which warranted further research.

In the panel's estimation the increased cost of this form of packaging would be small and would be acceptable bearing in mind the greater protection against contamination and misuse afforded by it.

The colour problem

At first sight, packaging of tablets, capsules, etc, in unit packs, whether in strip or bubble packs, might appear to raise problems of storage. In the panel's opinion, the present method of storing pharmaceutical products in bottles and jars was wasteful of space. Stacking of preparations made better use of cubic capacity and thus of available storage space; unit packs would allow such a method of stacking.

The panel considered the arguments in favour and against colouring tablets and capsules and was of the opinion that it would not be in the best interests of patients to change the present arrangements. Colour was an aid to identification and whilst the need to discourage experimentation by young children was appreciated, the requirements of the rest of the community must not be overlooked; confusion would be likely to result, particularly among the elderly, if all tablets and capsules were white. It would be preferable to continue the manufacture of coloured tablets but to pack them in tinted or opaque unit packs and to repeat advice to parents to keep drugs out of the reach of children.

As the trend towards the use of plastics containers for medicines continued attention should be drawn to their limitations. One review had shown that a major problem was presented by light-sensitivity. There was an obligation on manufacturers of pharmaceutical specialties to inform pharmacists that a particular product is light-sensitive and a pharmacist is likewise obliged to pack the product appropriately, stated the report.

Furthermore, the panel drew attention to the fact that plastics containers were not only unsuitable for some ointments but also for some tablets and capsules.

The pharmaceutical industry and product registration authorities were placing increasing emphasis on the sterility of certain products such as topical steroid creams and ophthalmic preparations. This development was now extending to other products, particularly where there might be a danger that an ingredient could be subject to contamination, for example, talc, kaolin, and natural products from animal sources. Those developments were strong reasons for supplying pharmaceutical products in manufacturers' containers, rather than re-packaging at the time of dispensing.

With liquid medicines for oral use sometimes heavy bacterial contamination could be due to the use of poor quality water for the preparation of medicines, and the washing of equipment and containers. Improved quality of water and the drying of containers in a hot air oven after washing could overcome much of the problem. The use of stock containers for liquid medicines likely to be subject to contamination should be discontinued.

The panel considered that the use of single unit packages of liquid medicines would be an advantage as they would ensure control of packaging, proper labelling and the use of disposable containers which would remove this risk of drug-borne infection.

The report also covers the use sometimes made of multiple dose containers for injectible products, eg, for vaccines and local anaesthetics. Such containers were, in the panel's view, dangerous as the contents were susceptible to contamination. It recommended that the use of those containers should be discontinued except for vials of insulin intended for self-administration and for courses of desensitising vaccine designed specifically for individual patients.

The theft of drugs and prescriptions from doctors' dispensaries or surgeries and drugs from warehouses and pharmacies had been represented as a major problem, but present evidence did not substantiate that claim.

The Chemists' Mutual Insurance Co Ltd informed the BMA that in approximately 5,200 private pharmacies in the United Kingdom insured with the company, in 1968 there were 96 burglaries involving a loss of drugs, in 1969 there were 120 and in 1970 153 such burglaries.

It was the experience of the Executive Councils' Association that the majority of prescription forgeries reported were detected by pharmacists when the forms were presented for dispensing and the doctors concerned were asked to confirm the actual quantity or medicament which they had prescribed.

In urging vigilance when prescribing or dispensing drugs, the report states prescriptions and dispensed preparations should only be transmitted to patients on a person-to-person basis and should not be left out for collection.

In connection with security, the panel drew attention to the danger from unsolicited samples of medicinal products. Having noted the policies of the Association of the British Pharmaceutical Industry and the Pharmaceutical Society the panel considered that samples of medicinal products should not be sent unsolicited to doctors and should not be left at a doctor's consulting room or residence other than with his explicit permission. Similarly, in the hospital field, samples of medicinal products should be delivered only to the hospital pharmacy or to the doctor concerned at his specific request.

The panel emphasised the dangers inherent in over-prescribing. Unused drugs remained in patients' homes and were not only liable to be taken by children but also by adults, sometimes with harmful effects. It was also important that prescriptions for drugs liable to abuse should be written in such a way as to prevent the possibility of alterations or additions by the patient. If quantities were stated in figures and also in words then the problem would be reduced, and diagonal lines drawn in any blank space after the prescription would reduce the risk of extra items being added.

Presigning EC 10s

A section of the BMA's annual report states categorically that prescription forms should never be presigned by the doctor.

The General Medical Services Committee's attention had been drawn to examples of prescriptions on which either the wrong preparation or wrong dose or both have appeared.

Serious mistakes of this kind emphasises the report, could be interpreted as prima facie evidence that the EC 10 had in fact been presigned. Action of this kind, if it occurred, could never be defended—the doctor would have no defence against a claim for damages.

It mentions the importance of safeguarding supplies of form EC 10 and the need for the utmost care in completing prescriptions.

Problems arose sometimes when practitioners' receptionists/secretaries were instructed to complete more than name, address and age on EC 10s.

While it may well be within the competence of such staff to write out repeat prescriptions from the patient's records, it is vital that each prescription so completed should be carefully checked before signature, suggests the BMA.

Contractors' profit margin under discussion with Department of Health

Representatives of the Central NHS (Chemist Contractors) Committee have met Department of Health officials to discuss the latest profit margin claim—but no statement will be issued until the result has been reported to the Committee's meeting next week.

When the Committee met last month, it was said that the final results of the container costs inquiry were nearly ready and the necessary adjustments to the container allowance would be discussed as soon as the figures became available.

Discussions with the Department were continuing about the need for a separate fee for each part of a colostomy/ileostomy apparatus ordered on Form EC10.

The Committee considered a complaint from a Pharmaceutical Committee about the Joint Pricing Committee's procedure for issuing warnings to contractors about the sizes of pack for which they were claiming. The Central Committee decided to press the Department to alter the procedure so that the preliminary JPC warning letters were sent on three consecutive months in future, instead of the two consecutive months as at present, before the JPC letter disallowing the claims was issued.

The reply from the General Medical Council about the Committee's complaint regarding the conduct of a general practitioner in a rural area was considered unsatisfactory and it was decided to consult with the Pharmaceutical Society's Council over what further action should be taken.

It was noted that a claim in respect of oxygen services, based on the Committee's recommendations, had been submitted to the Department. The Committee had been concerned at its previous meeting about the dwindling number of contractors willing to make the financial sacrifice the operation of the oxygen service entailed under the existing terms of payment.

After considering letters from the Department and a statement issued by the British Standards Institution it was decided to appoint representatives to attend a meeting with other interested parties to consider future policy about the possible introduction of child-resistant containers for medicines.

The programme for the forthcoming one-day seminar for pharmaceutical committee representatives was considered, and a discussion developed about the best day of the week to ensure a good attendance. The Committee was reminded that a conference of representatives of Local Pharmaceutical Committees would be necessary to consider the report of the Linstead Working Party when it became available, and it was decided to seek the views of that conference on whether the seminar should be held on a Sunday or weekday.

The Committee considered a complaint from a Pharmaceutical Committee about the increasing tendency for patients to ask for low-cost items prescribed on Form EC10 to be supplied as retail purchases. This was arising because patients were being made aware of the identity of their medicaments by the nomen proprium procedure.

After lengthy discussion it was decided to take no action on the local committee's request that the Government should be asked to give more publicity to the fact that the prescription charge was a charge levied on the use of the Health Service and that notices to this effect should be provided for display in surgeries and pharmacies. It was pointed out that the Central Committee's standing recommendation as to the procedure to be adopted in such instances had been published in the NPU Guide as recently as April 1971. It read:

"In no circumstances should the price (and therefore by implication, the nature) of a drug or medicine ordered on a NHS prescription be discussed with the patient or messenger. Where the patient or messenger asks about the cost of a drug or medicine in relation to the prescription charge he or she should be told that the 20p charge is a payment towards the cost of the National Health Service which has no relation to the value of any drug or medicine ordered on a prescription."

A discussion took place on the joint approach being made by the Committee and the Society's Council to the British Medical Association on the question of the quantities currently being prescribed on Form EC10.

Dangers of running a 'mixed' outlet

A pharmacist who runs a number of retail outlets has been warned by Sir Gordon Willmer, chairman of the Statutory Committee of the Pharmaceutical Society, of the risk he took by permitting one of his pharmacies to be accessible to staff employed in his non-pharmacy business which occupied part of the same premises.

The pharmacist had been convicted of seven offences involving the unlawful sale of drugs. The committee decided to adjourn the case for twelve months.

Mr P. St John Howe, for the Committee, said three of the summonses involved the unlawful sale of a drug at premises shared by a pharmacy and a tobacco and sweets shop, which had a common entrance from the street. The pharmacy was divided by a partition with a gap at each end, and was accessible from the confectionery shop.

When the pharmacist went home at 7pm each day, the pharmacy was closed, but the confectionery shop remained open for a further hour.

"Apart from the question of security," said Mr Howe, "there is the additional problem in circumstances like this that someone would 'pop into' the pharmacy section and take something which they should not sell, and this is precisely what happened in this case."

The remaining offences involved the sale of a Part 3 poison at a discount store owned by the pharmacist. The premises were not registered as a pharmacy, but an inspector of the Society was able to select a tube of the poison which was on display.

The owner's wife, herself a pharmacist, told the inspector on the telephone, that the item had been taken by mistake from the pharmacy premises.

Completely isolated

On behalf of the pharmacist, it was said that the pharmacy department at the combined premises was being completely isolated from the confectionery shop by installing locked doors at each end of the partition. Steps had also been taken to avoid mistakes over the transfer of goods from the pharmacy to the discount store by arranging for each business to receive its supplies from different wholesalers.

Sir Gordon said: "I think the matter is very simple in this sense that if a pharmacist chooses to run a number of pharmacies and also a number of non-pharmacy shops, unless he does take the utmost care to keep the two parts of these businesses separate, mistakes are likely to occur.

"I am not saying he is not entitled to run these businesses, but he must realise that if he chooses to do so he is placing himself at the risk of the situation which arose in these two premises."

The Committee referred for 12 months its decision on a pharmacist who had been convicted by magistrates for two offences involving the illegal sale of tablets containing poison without a prescription and one offence of aiding and abetting a young addict to have in his possession a preparation containing a substance contrary to the Drugs (Prevention of Misuse) Act, 1964. The magistrates had fined him a total of £200.

The Committee decided to take no further action in two further cases, and adjourned one other.

SPORT

Over 50 players enjoyed the Irish Chemist Golfing Society's outing at Woodbrook recently for prizes by Squibb (Ireland) Ltd, when the winners were: Class 1: W. Butler (10), 39; J. Burns (13), 38; S. Carroll (9), 37; Class 2: B. Waters (18), 38; J. Fehily (13), 36; J. J. Dawson (17), 35; 1st 9: P. Kelly; 2nd 9, R. Tierney.

Hospital Guild accepts new voting system

Dr W. R. L. Brown, chief pharmacist St Bartholomew's Hospital, was unanimously elected president of the Guild of Hospital Pharmacists at the Guild's annual meeting on May 13.

The successful candidates and the votes polled in the council elections were:
Brown, W. R. L., 343 votes.
Calder, G., 337 votes.
Raine, G., 282 votes.
Roberts, J. G., 276 votes.
Mott, W., 274 votes.

The members of Council for the ensuing year were announced as follows: W. T. Brookes, Dr W. R. L. Brown, G. Calder, C. Dimond, J. W. B. Fish, W. A. Gould, Miss J. C. Greenleaf, J. W. Hadgraft, C. Hetherington, W. Mott, J. R. Peattie, C. H. Preston Robinson, G. Raine, J. G. Roberts, R. Ross, B. H. Smith, S. Wozniak. Mr T. D. Clarke, who became president when Mr B. H. Smith resigned, did not seek re-election.

A motion requesting that future Council elections should be conducted by preferential voting using the single transferable vote system was proposed at the meeting by Mr R. G. Medlow.

In this method electors vote by indicating their choice of the candidates in order of preference. Mr Medlow argued that the system was simple to operate and was likely to elect a Council which would be more representative of the views of the membership.

The vote in favour of the motion was almost unanimous.

The retiring president, Mr T. D. Clarke, said that consideration was being given to the question of reforming the conduct of salary negotiations in the General Whitley Council.

The request for consideration of the formation of a College of Hospital Pharmaceutical Practice had been remitted to the Education and Science Committee and was also being discussed in the Hospital Practice sub-committee of the Pharmaceutical Society.

Arising out of a motion asking for discussions with a view to affiliating the Guild to the Association of Scientific, Technical and Managerial Staffs (ASTMS) the general secretary said that the Council was not yet in a position to make the statement it had hoped to make. Discussions about a possible closer association with the Pharmaceutical Society were still taking place. It was hoped to inform the membership about the various possibilities open to the Guild and to call a general meeting to discuss the future of the Guild before the end of 1972.

At the Council meeting on May 12 the Salaries Secretary referring to the salary award recently negotiated said that the 8 per cent increase would apply to part-time pharmacists and locum pharmacists' salaries. The advance letter authorising payment of the new salary scales would be sent out shortly and they would date from March 1, 1972.

Dr W. R. L. Brown

COMING EVENTS

Monday, May 22
Romford Branch, Pharmaceutical Society, Harold Wood Hospital, at 8pm. Speaker: Mr W. M. Darling, Society president.

Tuesday, May 23
Portsmouth Branch, Pharmaceutical Society, Medical Centre, St Mary's Hospital, Portsmouth, at 7.45pm. Annual meeting.

Wednesday, May 24
Pharmaceutical Society, School of Pharmacy, University of London, 29 Brunswick Square, London, WC1 at 7pm. Hanbury Memorial Lecture: "The role of the biochemist in the development of drug therapy and prophylaxis" by Professor Sir Ernst Chain.

Thursday, May 25
National Pharmaceutical Union, School of Pharmacy, Brunswick Square, London, WC1 at 7.45pm. Meeting to discuss the proposed voluntary trading organisation.

Society of Cosmetic Chemists, Washington Hotel, Curzon Street, London, W1, at 7pm. Annual meeting.

German offshoot attacks British camera market

A new company and a new range of cameras giving extra opportunities for retailers who wish to extend their activities without extensive capital outlay is the concept behind Braun Electric (UK) Ltd, Mill Mead, Staines, Middlesex TW18 4UQ, the newly-established British off-shoot of the giant Braun AG company. "It will mean a wider range of cameras and photo equipment for retailers at no extra cost, an even more generous margin, plus even cheaper prices for the consumer", said Jack Jackson, sales manager of the new company when he unveiled the marketing plans on May 17 at a luncheon in London to celebrate the birth of the new company incorporated on April 24.

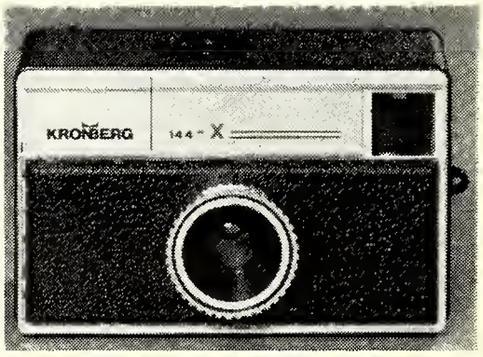
Braun Electric would put a far greater range of Braun Nizo cameras and equipment into retailers' shops for a far smaller investment than had ever been possible before, said Mr Jackson.

"Our prices are calculated on a unit basis, and so cannot encourage discount houses and mail order firms to cut prices to an unprofitable level."

He added: "There will be no exclusive areas and no 'half Nelson' offers whereby you have to buy a camera you don't really want in order to get two cameras of the type you do want. This will allow the retailer to stock a wider range of goods at no extra cost."

In addition, Braun Electric are launching a new range of instant load cameras, tripods, projection screens and other photo equipment under its own Kronberg trademark.

Braun Electric have slashed the prices of the Braun Nizo Super 8 movie cameras price of the S30 movie camera has been cut from £109 to £99·50, the S48 from



£199 to £185, the S56 from £333 to £270, by up to £80. The recommended retail the S560 from £405 to £320, and the S800 from £450 to £370.

There are three 126 instant load cameras. The Kronberg 144-X takes X type flash cubes has a "double and missed" exposure prevention device, fixed focus lens from 5ft to infinity, tripod bush, wrist strap, an ever ready case and retails at £6·99. The Kronberg 344-X has automatic exposure control and again is complete with case at £14·99.

The Kronberg 844-X electronic instant load camera (£27·99) automatically provides exposures from 1/300th second to 18 seconds, symbols in brightline viewfinder indicate when tripod or flash is necessary, it takes X type flash cubes, has "double and missed" exposure prevention, fixed focus lens from 5ft to infinity, tripod bush, wrist strap and cable release socket. The camera also has special feature sliding cover plate devices which blank-off retractable lens and viewfinder when the camera is not in use, they open automatically when release button is pressed. A zip case is available (£1·50).

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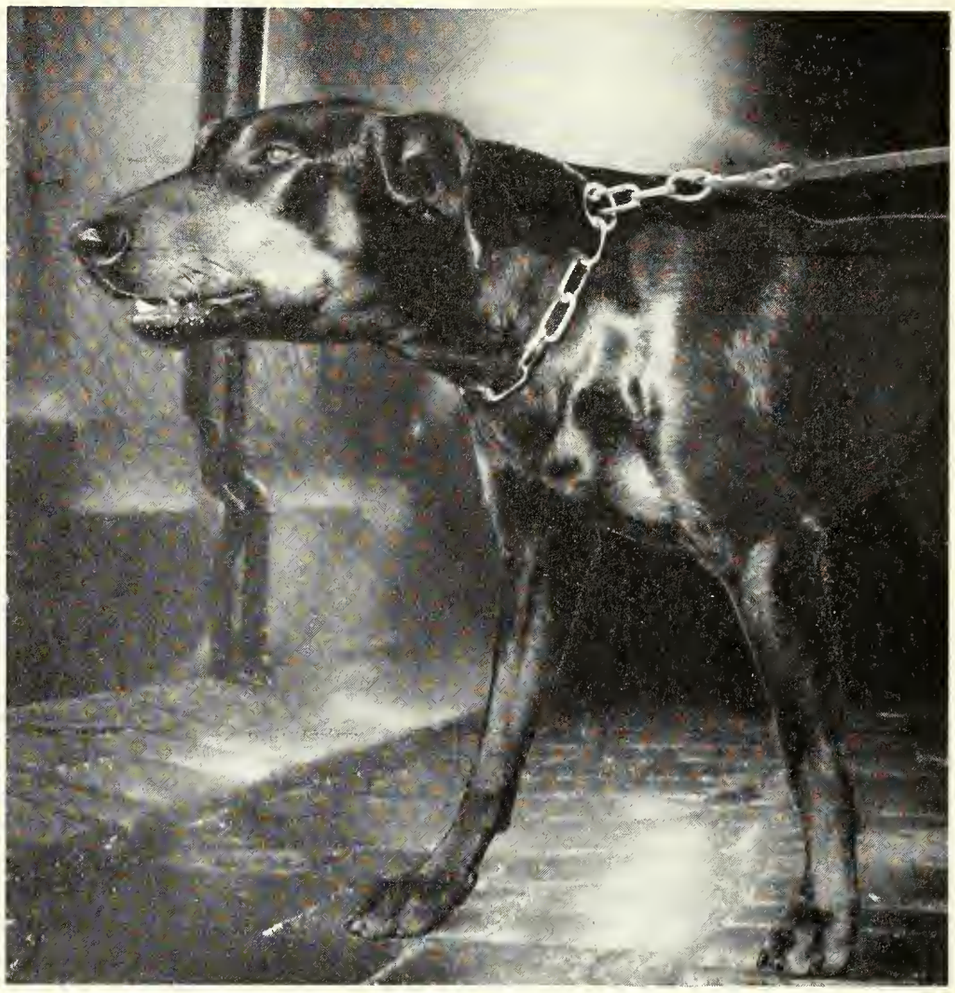

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Industry pharmacists' new group demands equal say on Council subcommittee

By a unanimous decision pharmacists working in industry agreed at a crowded meeting held at the Pharmaceutical Society's headquarters in Bloomsbury Square on Tuesday to form an Industrial Pharmacists' Group—a membership group within the meaning of Section XVII of the Society's byelaws.

A draft constitution had been circulated in advance and this was explained clause by clause to the meeting by Mr A. Howells, a member of Council, deputising as chairman for the president.

The draft constitution had been based on earlier constitutions of already established groups such as the agriculture and veterinary group.

With one exception all the clauses were approved, albeit some after considerable argument and one after a vote was taken.

The one exception was concerned with the constitution of the industrial practice subcommittee. The draft said that members of the group would elect from their number five members . . . the other members *"Not less than five will be appointed by the Society's Council"*.

It was the words "not less than" that was objected to by some who feared that the Council would overwhelm the other members. An amendment to delete the three words was carried by 103 votes to 66.

Another amendment to the same clause, which would have the effect of preventing council members being on the subcommittee unless they were industrial pharmacists was rejected.

Election of the subcommittee members would take place on June 1, 1973. During the intervening period pharmacists could meet and discuss problems. The result would make the voting more "meaningful", said the chairman.

After the formal proceedings ended, Mr A. G. Fishburn, principal inspector, medicines division, Department of Health, spoke on the theme "Developments in legislation and pharmacists in industry".

He said many of the pharmacists there would have gained a good deal of experience in working the "chemistry and pharmacy" part of submission that was often a very good indication of whether the development work had been properly carried out on the products, he said.

"Our experience to date has shown that the pharmacist's training makes him particularly suitable for carrying out what we might call critical editorial work on scientific documentation", said Mr Fishburn. Many firms, particularly those dealing in exports, recognised this as a full time job. Certainly as a full time career. The pharmacist had responsibility to make or develop products. Some one else decided on budgets, and sales, some one else decided the equipment, but the pharmacist was responsible for the overall job. "You are being offered authority of being masters in your own house." he declared, but "one of the conditions is that you undertake responsibility of doing a useful and competent job as responsible pharmacists. We are standing at a crossroad now and I hope the path we take will lead to self imposed high standards and a consequent reason for professional status which will equal those of any other country", he concluded.

NOTES ON NEW MEDICAMENTS

Amoxil

Chemistry: 6-[D(-)-α-amino-p-hydroxyphenylacetamido] penicillanic acid trihydrate.

Molecular manipulation of the 6-aminopenicillanic acid nucleus is a good example of the way in which different substituent groups may increase, modify or extend the stability, absorption, potency and range of activity of a parent drug. Thus the antibacterial range of Amoxil (amoxycillin) includes a broad spectrum of both Gram positive and Gram negative organisms, and the therapeutic value of this wide range is enhanced by the exceptionally high absorption of the drug after oral administration, which is independent of the presence of food in the stomach.

The high serum levels of the drug which can be achieved by standard doses can be increased further if required by the administration of probenecid. Such high levels are of value in attacking foci of infection in more inaccessible tissues.

LETTERS

Policy change in foot care ?

We think it sufficiently important to bring to the attention of our fellow pharmacists that a number of proprietor pharmacists in Hull are alarmed to discover that a major change in distribution policy of a range of products previously considered predominantly pharmacy orientated are now being insidiously distributed through grocery outlets in the Hull area.

We refer no less than to the range of Scholl foot products. Inquiries to the company confirmed that this is with their full knowledge and willing consent. This being the case, retail pharmacists should by now be well aware of the consequences.

We believe that Scholl should consider whether they want comprehensive permanent year-round displays, attended by trained staff with professional endorsement together with willing co-operation in merchandising and line extension or do they wish to join the product degrading, cut price "rat race"—where only fast turnover of proven lines are considered to be the criterion of display. This field being already dominated by their eager competitors only too willing to buy that scarce commodity called "goodwill".

To date Scholl have undoubtedly enjoyed this wholehearted goodwill from pharmacists nationally even extending to the field of NHS hosiery—an area in which we do exert influence over brands.

Never before have we been nationally in a position where we can demonstrate our displeasure at this apparent change in distribution policy and we call upon our colleagues to consider the above facts.

J. Reid, S. Sugarman, J. Connor, R. Hall, J. Kime, R. Styles, D. Newton, D. Jones

Scholl (UK) Ltd have issued the following statement: We were very concerned to receive from Mr J. A. Connor a copy of this letter, because we always give our wholehearted support to independent pharmacy. The products referred to represent less than 3 per cent of our business and are only available through a very few chain stores. The distribution of Scholl sandals, hosiery and 95 per cent of our foot aids remain unchanged, and will continue to remain unchanged.

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MARKET NEWS

Olive oil prices up on short-crop

London, May 17: A short crop of olive oil in Spain has resulted in the Spanish Government temporarily halting exports of the oil. Deliveries at the moment are suspended and when they resume it is expected that trading will be at a higher price level than previously. Meanwhile offers are up by £5 to £15 long ton according to quality and seller for spot. Other origins are awaiting developments in Spain before entering the market.

Among crude drugs most of the price changes were in a downwards direction. They included Canada and Peru balsams gentian, Curaçao aloes and Seychelles cinnamon bark. Lemon peel was dearer by £10 metric ton on the spot while turmeric and pepper were dearer in the forward position in anticipation, it was thought, of a shortage if the threatened dock strike takes place. Indian valerian was lower, but Continental was marked up. Canadian honey was virtually unobtainable from origin where it is believed much of the stock has been sold to Japan.

A report from India states that lack of rain in the growing areas has affected supplies senna. Stocks and quality arriving at the godowns are lower than last year. Another contributory factor is said to be the increasing demand for cotton so that some farmers have been cultivating cotton seed instead of senna particularly in the Sathur area. During April shipments from the port of Tuticorin were:

Senna	UK tons	US tons	Europe tons
leaves	—	7	37
pods	—	—	5

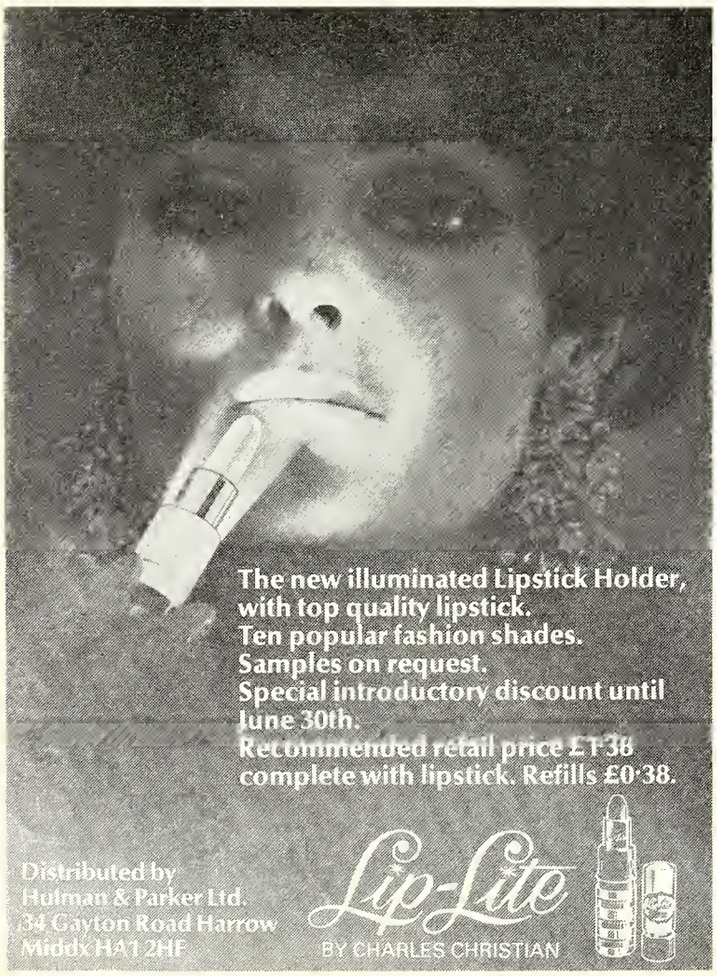
In essential oils Chinese peppermint was back on offer on the spot after a short absence. Petitgrain and lemongrass were dearer for shipment while citronella and Bourbon geranium were reduced. All the movements however were marginal.

Crude drugs

Agar: (lb) Kobe No 1 £0·85 cif; European £0·73. **Aloes:** (metric ton) Cape primes £270 spot; £215 cif. Curacao £775 spot; £730, cif.
Balsams: (lb) **Canada:** £1·75 spot; shipment £1·70 cif. **Copaiba:** BPC £0·50; Para £0·40. **Peru:** £1·07, £0·92, cif. **Tulo:** BP £0·70.
Belladonna: Leaves £0·15 lb spot and cif. herb £0·11 spot, and cif; root £0·12 spot; £0·11, cif £1·15, £1·10, cif. **Tolu:** BP £0·70.
Benzoin: BPC, £2·53 kg, cif.
Buchu: Spot rounds £1·40 lb.
Camphor: BP natural powder £1 kg spot; £0·90, cif. Synthetic BP £0·57 kg in 500-kg lots.
Cardamoms: (Per lb cif) Alleppy greens No 1, £0·80; prime seeds £0·90.
Cascara: Spot £325 metric ton; shipment £300, cif.
Cassia: Lignea, whole nominal.
Cinnamon: Seychelles bark £285 ton, cif. Ceylon quills four O's £604·80, quillings £313·60.
Gentian: Root £4·10 metric ton spot; £4·00, cif.
Gums: Acacia: Kordofan cleaned sorts £295 metric ton spot; £265 cif. **Karaya:** No. 2 faq £24·50 cwt spot. **Tragacanth:** (cwt) No. 1 spot £270, No. 2 £230.
Honey: (ton) Australian light amber £252; medium £240. Canadian not available. Mexican £246. Chinese light amber £230.
Ipecacuanha: (per lb) Matto Grosso £2·55 spot; £2·45, cif, Costa Rican £2·25 spot; £2·10 cif.
Lemon peel: Spot £215 metric ton; £195, cif.
Menthol: (kg) Chinese spot nominal; shipment £5·70 cif. Brazilian spot £3·90; afloat £3·80, cif; June-July £3·60, cif.
Pepper: (ton) Sarawak black £360 spot; £330, cif; white £475; £450, cif.
Quillaia: £400 metric ton spot nominal, shipment not offering.
Seeds: (ton) **Anise:** China star £175, spot; shipment £125, cif. **Caraway:** Dutch ex wharf £390. **Celery:** Indian £340; shipment £280, cif. **Corlander:** Moroccan £78, cif. **Cumin:** Indian £300, cif. Iranian £260 cif. **Dill:** Indian, for shipment £23, cif. **Fennel:** Chinese £130 (metric ton), cif; Indian nominal. **Fenugreek:** Moroccan for shipment £66; cif. **Mustard:** £60-£120.
Senna: (lb) Tinnevelly No. 3 faq leaves £0·06½; pods, hand-picked £0·11; manufacturing £0·08½; Alexandria h/p £0·52 ex wharf; manufacturing £0·26 nominal.
Turmeric: Madras finger £200 ton; £157·50, cif.
Valerian: (metric ton) Continental £285; £280, cif; Indian £275 spot; £270, cif.
Waxes: (ton) **Bees'** Dar-es-Salaam, spot nominal. £620, cif; **Candelila:** £570; £530, cif. **Carnauba:** fatty-grey £375, £335, cif prime yellow £725 spot; £665, cif.

Essential and expressed oils

Bay: £5·95 spot, shipment £6·50, cif.
Citronella: Ceylon spot £1·10 kg; £0·93, cif.
Clove: Madagascar leaf £1·16 kg; £1·10, cif. English distilled bud £17·60.
Corlander: £8·80 kg spot.
Dill: £5·70 kg spot.
Geranium: (kg) Bourbon £16 kg; Congo £13·75, cif.
Lemongrass: £2 kg spot; May-June £1·85, cif.
Olive: £344-£347 metric ton, fob, Spain; spot £395-£405 long ton, duty paid ex wharf.
Palmarosa: £7·50 kg spot, £7, cif.
Peppermint: (per kg) Arvensis Chinese. Spot £2·55; £2·29, cif. Brazilian £1·62 spot; May-June £1·50, cif, American Piperata from £3·85.
Petitgrain: £3·10 spot; £2·90, cif.
Pimento: Berry £4·90 kg; leaf £4·25.
Spearmint: American from £4·50 kg, cif; Chinese spot £3·60 kg; shipment £3·50 cif.



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Head Office, 19 St. Vincent Place, Glasgow G1 2EA
Tel: 041-221 4425
10 Victoria Street, Liverpool L2 6RB
Tel: 051-236 5272

Classified advertisements

Display £4·50 per single column inch, minimum 1 inch (1 x 1⅔ ins). ¼ page (4⅝ x 3½ ins) £40. ½ page (4⅝ x 7 ins) or (9 x 3½ ins) £70. Whole page (9½ x 7 ins) £120

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Headings all advertisements appear under appropriate headings

Copy date 4 pm Tuesday prior to publication date
Advertisements should be prepaid

Publication date Every Saturday

Post to Classified Advertisements, Chemist and Druggist, 25 New Street Square, London EC4A 3JA
Telephone 01-353 3212

Circulation ABC January/December 1971 15,167

Hospital appointments

WEST SUFFOLK HOSPITAL MANAGEMENT COMMITTEE
WEST SUFFOLK GENERAL HOSPITAL
BURY ST. EDMUNDS

BASIC GRADE PHARMACIST

for the Group Pharmacy at the above Hospital. An opportunity to work in excellent surroundings. A new District General Hospital will open in the early part of 1973.

Applications in writing to the Hospital Secretary with the names and addresses of two referees.

BARNET GENERAL HOSPITAL,
Wellhouse Lane, Barnet, Herts.

Pharmacy Technician

Whitley Council Salary. Apply Group Pharmacist.

ST BARTHOLOMEW'S HOSPITAL, LONDON, EC1. **Pharmacist** or **Locum Pharmacist** required. 5 day week. Whitley Council scales. Extra pay for evening clinics. Accommodation may be available in our hostel in the West End of London. Post offers varied experience in a Teaching Hospital, including close collaboration with other disciplines in the hospital. Applications with full particulars, naming two referees, to the Chief Pharmacist.

DEWSBURY BATLEY AND MIRFIELD HOSPITAL MANAGEMENT COMMITTEE

SENIOR PHARMACIST

This is a Group appointment with initial duties in the new Maternity Unit at Staincliffe General Hospital (120 beds, 20 Special Care Baby beds) due to open in 1972 as Phase 1 of a new District General Hospital.

Salary: £1,563 rising to £1,944 per annum.

Applications, giving details of experience and the names and addresses of two referees, to the Group Secretary, Hospital Management Committee No. 11, 20 Oxford Road, Dewsbury, Yorkshire.

ST JOHN'S HOSPITAL STONE, AYLESBURY (PSYCHIATRIC)

CHIEF PHARMACIST

(category II)

required for the above 700 bed Hospital. The Department has good supporting staff, and the Hospital is situated in a pleasant area north of the Chilterns. House available for married officer, and residential accommodation can be made available for single applicants. Current salary in the range £1,779 to £2,250 per annum.

Applications to, and further details from, the **Hospital Secretary, St John's Hospital, Stone, Aylesbury, Bucks. (Telephone Stone 383)**, giving full details of experience and qualifications, and names and addresses of two referees.

BARNET GENERAL HOSPITAL,
Wellhouse Lane, Barnet, Herts.

Applications are invited for

SENIOR PHARMACIST

in this modern well equipped Pharmaceutical Department, which serves the Barnet Group Hospitals. Apply Group Pharmacist.

Situations wanted

PHARMACEUTICAL COMPOUNDER. Knowledge of creams, lotions pors, and glenical manufacture, seeks position N.W. London. Box No. 1940.

Situations vacant

ADVERTISER

with new item allied to baby products seeks distributor with national coverage wholesale/retail chemists. Principals only please apply to Box 1945.

WEST END MALE/FEMALE

Experienced assistant. No dispensing. Full time. Salary by arrangement.

Phone evenings 8.30-9.30 (01) 71 32724 or write **44 Kingsend, Ruislip.**

PHARMACIST wanted good modern shop, full supporting staff. Good salary. Prospects of coming into business. Apply Oldham (Chymists) Ltd., 29 Market Place, Wisbech, Cambs, or phone 1044 after 6 pm.

PHARMACIST WANTED for new shop. Opportunity of PARTNERSHIP for right man. Apply Mr. Rose, Necessity, 125 St. Mary's Parade, Barking, Essex. 01-594 6188 between 9 a.m. and 6 p.m.

Business for sale

WHOLESALE Chemist and Druggist suppliers. Well established connections. Lease available. Contact Box No. 1942.

Agents

AGENT REQUIRED
LONDON/HOME COUNTIES

Calling on bulk-buying outlets such as Wholesale Chemists, Multiple Chemists, Industrial First-Aid Suppliers, General Wholesalers, Cash 'n Carry, etc.

Products are:
Surgical Dressings, Plasters (Rolls & Carded items), Bandages, Lint, Cotton Wool, etc.

Please contact the undernoted giving details of other lines carried and exact area covered.

J. N. Campbell, Sales Director, CHARLES NEWSOME, (PROPS. BENJ. LEES & CO. LTD.) Ashley Mill, Ashley Street, Westwood, Oldham, Lancs.
Tel. No: 061-652 1321.

Wanted

SURPLUS COSMETIC STOCKS wanted. No quantity too large. 25% of retail recommended prices offered if sent carriage paid. Payment by return. Box No. 1929.

TABLET COMPRESSING MACHINE

Secondhand rotary, including double rotaries. Manesty Type B, D or similar required.
Box 1946

Shopfittings

Low Cost Unit Shopfronts
600 Designs

Take 36 Months To Pay

- In Anodised Aluminium
- Built In Illuminated signs
- Available from stock
- Installed in 2 Days on most sites

UNIT SHOPFRONTS LTD
9 Aintree Road Perivale Middlesex
PHONE:01·997·9943/7

Classified advertisements

Business opportunities

Do you need help in manufacturing, selling or packaging your products?

We are a privately owned progressive medium size pharmaceutical company looking for new proprietary products either to purchase outright, to manufacture and sell under licence, or to manufacture and package for the existing owners.

We can offer

- **Manufacturing and packaging facilities for ointments, creams, emulsions and liquids for internal and external use.**
- **Full analytical and quality control.**
- **U.K. Field representative force of 15.**
- **Complete coverage of wholesale and retail outlets.**
- **Exports to 70 countries world-wide.**

For full details write to Box 1947

Trade services

ANALYTICAL AND RESEARCH FACILITIES

Complete Chemical, Biochemical, and Micro-Biological investigations, for all branches of the Food, Pharmaceutical, and Drug Industries, using the latest techniques of Chromatography, Infra Red, U/V, and Atomic Absorption Spectroscopy, in addition to all standard Analytical procedures.
Highest resolution Black/White, and Colour Photo-Microscopy.
Our qualified staff, will be pleased to discuss any problem, from a simple analysis, to a full scale Research and Development Project.
In the first instance, please write or telephone our Technical Director.
Dept. "C",
ROCK BANK LABORATORIES, BOLLINGTON, MACCLESFIELD, Cheshire.
Tel: Bollington 2459/50 or 2777.

M.P.S.
CHEMISTS—CASH & CARRY
45 TEMPLAR AVE., COVENTRY

Miscellaneous

PAPER ROLLS
For All Cash Registers and Adding Machines Big Savings
(No carriage charges)

	6 doz	1 gross
Gross 2000T	£5·36	£9·92
Gross 2000AG	£6·13	£11·55
NCR 22X	£5·57	£9·99
NCR 22D	£5·92	£10·97
NCR 31Z	£6·73	£12·42
NCR 32D	£6·46	£10·86
Olivetti Prima 20	£6·45	£9·75

Also Regna, Anker, Hugin, Sweda
Cash with order—Rolls by return
CASHADD, 61 Liverpool Road, Irlam, Lancs. Tel: 061-775 2493.

FASHION JEWELLERY
Jodez (Manchester) Ltd.
9 Sugar Lane & 34 Shudehill Manchester 4. DEAnsgate 6564
Largest and most exclusive selection of Necklets, Brooches, Chainbelts, Dress Rings, Earrings (all types) Hair-Ornaments, etc. Limited quantity of clearing lines available, parcels from £5.00 and upwards.

For sale

LARGE ASSORTED STOCKS, Bottles, Jars, Plastic/Metal closures, plain cartons, bags, etc. Lying W. R. Yorks. Cheap to clear. Collected. Settlement on completion. View any time. Box No. 1944.

Tenders

CITY OF MANCHESTER
MANCHESTER AIRPORT—
HIGH CLASS GIFT SHOP AND PHARMACY CONCESSION

Applications are invited for the joint operation of two shops at the Airport, one of which handles the sale of high quality gifts and the other the sale of proprietary pharmaceutical products, cosmetics, toilet preparations, etc. and also provides a dispensing service. Applications for the individual operation of these shops will not be considered.

Full particulars and conditions of contract obtainable from Airport Director, Manchester Airport, Manchester M22 5PA. Offers returnable by 10.0 a.m. on 19th July, 1972.

To Let

EDGBASTON

New fitted shop units
close to Tesco supermarket

TO LET

from **£600** *p.a.*

HEALEY & BAKER
29 St. George Street
Hanover Square
London W1R 0AE
01-629 9292

FOLKARD & HAYWARD
115 Baker Street
London W1
01-935 7799

Our address for Box No. replies is

Chemist & Druggist,
25 New Street Square,
London, EC4A 3JA
Tel: 01-353 3212

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16/12/12S

WELLCOME LIBRARY INSTITUTE

Do not disappoint your customers

—stock and display

askit

Powders and tablets for the safe and speedy relief of headaches, colds, chills, rheumatic and nerve pains.

EX ALL LEADING WHOLESALE HOUSES

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irritation and canker

ŌTODEX ear drops

Fast relief for cats, dogs and rabbits

1. Dissolves wax, enabling therapeutic ingredients to reach source.
2. Local anaesthetic relieves irritation and prevents scratching.
3. Powerful anti-parasitic kills the cause of infection.
4. Antiseptic clears existing infection.

Can be used weekly as a preventative.

Obtainable through your wholesaler or direct from:

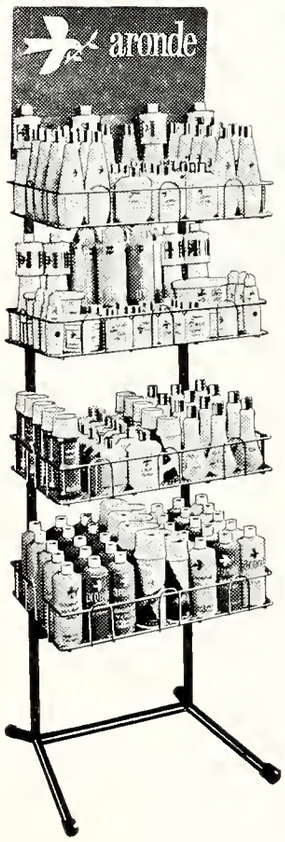
STRENOL PRODUCTS LTD.
(Dept. CD) 53a High Street, Harlesden, London NW10.

STRENOL

TAKE TWO

–for a première-proved double-feature sales programme produced by

aronde



For film-stars or housewives, *Aronde* beauty products are your most spectacular sales-booster! And hard on the heels of this fortune-making *Aronde* display, projecting our wide range of toiletry and cosmetics from the smallest space possible, comes news of our success-proved pouchette and holdall range!

Already selling in more than fifty countries—these fast-selling lines can draw your richest audience . . . estimated at many gross of sales each year! Research proves ten million women buy a new pouchette once a year—and many buy twice or three times . . . so take advantage of this season's big-feature range *and* super-value price-reduced items.

SHOOT! If *you* want 50%* profit on cost or more, fill in this special advance coupon now—and shoot it off to us! Our representative will soon call to give you the facts about the *Aronde* big double-feature sales drive!

**excluding purchase tax.*

TO: ARONDE LABORATORIES LTD. SHERBOURNE AVENUE, BINSTEAD, RYDE ISLE OF WIGHT. TEL: RYDE 3761

*Please help me stake a claim in the **Aronde** sales programme—without obligation!*

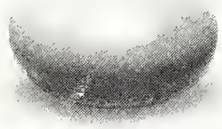
Name .....

Address .....

CD 20/5

.....

66% of all holidaymakers burn in the sun...



now you and Sylvasun can stop all that.

Think of the number of people who will ask you for a really effective way to prevent painful sunburn, this summer.

Now there is a way. Sylvasun—the sun pill. Prevents sunburn and promotes sun-tan.

How good is Sylvasun?

Sylvasun safely accelerates the body's own defences against sunburn. Two Sylvasun tablets daily and your customers get day-long protection. And because it's a pill, Sylvasun is easy and convenient to use.

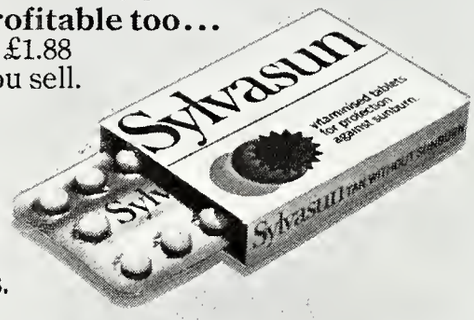
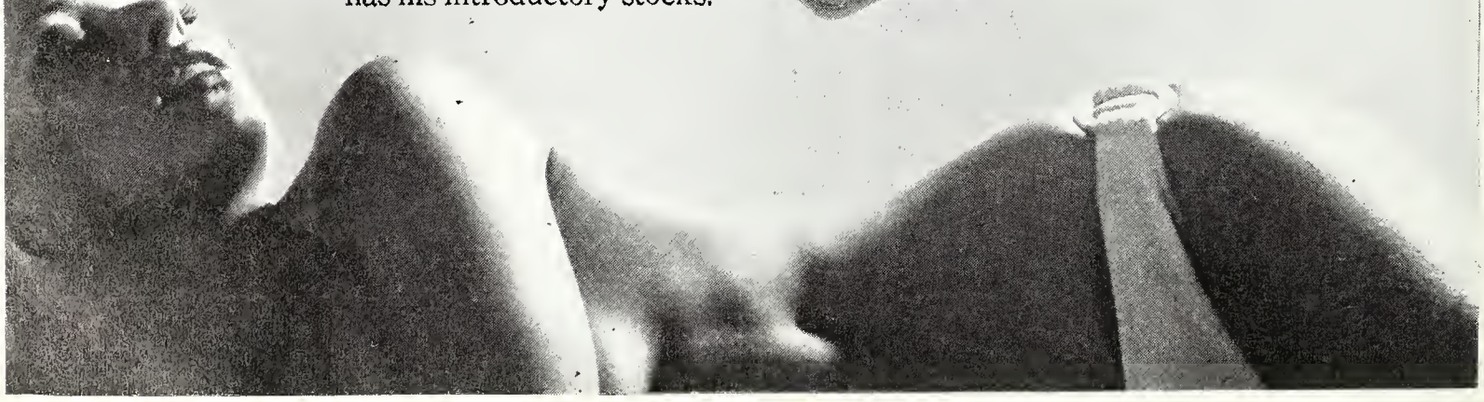
Does Sylvasun really work?

Sylvasun has been exhaustively tested by BOAC/BEA medical staff. Over 90% of cabin staff taking part in the test, who had previously suffered sunburn, benefited from using Sylvasun. (See The Practitioner—May 1971 for the full write-up).

It has also been used by the M.C.C. (who asked for more) and the English Football Team in South America (who thought it was great!).

And will Sylvasun sell?

This summer we are giving Sylvasun full national advertising support. Hard selling advertisements will be telling your customers about Sylvasun in Woman, Woman's Realm, Readers Digest, TV Times, Weekend and a host of other publications, during the peak holiday period.

And Sylvasun is profitable too...

At 47p per pack, you make £1.88 on every outer of twelve you sell. And with the introductory bonus of 14 invoiced as 12, you can make as much as £2.82. But hurry—the offer only lasts while your wholesaler still has his introductory stocks.